



CITY of NOVI CITY COUNCIL

www.cityofnovi.org

**Agenda Item D
July 23, 2007**

SUBJECT: Approval to extend (2nd renewal) the calcium chloride contract to South Huron Industrial for an additional twelve (12) months at the same pricing, terms and conditions.

SUBMITTING DEPARTMENT: DPW...

CITY MANAGER APPROVAL: 

EXPENDITURE REQUIRED	Estimated annual \$12,500
AMOUNT BUDGETED	N/A
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	203-203.00-866.000

BACKGROUND INFORMATION: This is the final renewal on the contract that covers all dust control products, calcium chloride, and pentaseal used by the City. South Huron Industrial has agreed to hold all pricing from the original bid of August 2005. See attachments.

RECOMMENDED ACTION: Approval to extend (2nd renewal) the calcium chloride contract to South Huron Industrial, for an additional twelve (12) months at the same pricing, terms and conditions

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Capello				
Council Member Gatt				
Council Member Margolis				

	1	2	Y	N
Council Member Mutch				
Council Member Nagy				
Council Member Paul				



FAX COVER SHEET

SOUTH HURON INDUSTRIAL, INC.
27903 COOKE ST.
FLAT ROCK, MICH 48134



PHONE 734-782-9840
Fax 734-782-5614

E-MAIL - SOUTHURONIND@SBCGLOBAL.NET

SEND TO Company name CITY OF NOVI	From SOUTH HURON INDUSTRIAL, INC.
Attention DENNY MCKUSKER	Date 7-9-07
Office location	Office location
Fax number 248-735-5659	Phone number 734-782-9840

- Urgent
 Reply ASAP
 Please comment
 please review
 For your information

Total pages, including cover: 1

COMMENTS

THIS QUOTATION CONFIRMS OUR CONVERSATION WITH CHRISTINE ON JULY 7, 2007. WE ARE PLEASED TO EXTEND THE FOLLOWING DUST CONTROL PRICES UNTIL AUGUST 31, 2008:

CALCIUM CHLORIDE @ 45¢ PER GALLON, APPLIED
PENTASEAL "65" @ 49¢ PER GALLON, APPLIED.

THANK YOU FOR THE OPPORTUNITY TO SERVE YOUR DUST CONTROL PROGRAMS!

Step S. [Signature]

**CITY OF NOVI
DEPARTMENT OF PUBLIC WORKS
BID PROPOSAL
FOR
38% CALCIUM CHLORIDE AND APPLICATION THEREOF**

The City of Novi
45175 W. Ten Mile Road
Novi, MI 48375

Gentlemen:

We, the undersigned, hereby submit our proposal to furnish, deliver, and apply in the City of Novi, **CALCIUM CHLORIDE SOLUTION OF 38% MINIMUM FOR DUST CONTROL** on gravel roads for the 2005, 2006 and 2007 seasons. Requirements as specified below:

STANDARD SPECIFICATIONS		
CaCl ₂ Minimum	38	%
Alkali Chlorides (as sodium) Maximum	4	%
Specific Gravity at 25° C Average	1.396	Degrees C
Weight Per Gallon	11.64	lbs.
Application Rate		Gallons/Mile
Time of Application		As required by DPW
Method of Measure		By Gallons Actually Applied

Bid Price- Calcium Chloride (24 Hour/Delivery Notice)

First Year 2005-2006	Second Year (First Renewal) 2006-2007	Third Year (Second Renewal) 2007-2008
\$.425 per gallon	\$.44 per gallon	\$.45 per gallon

Alternate #1 - Pentaseal or equal

First Year 2005-2006	Second Year (First Renewal) 2006-2007	Third Year (Second Renewal) 2007-2008
\$.45 per gallon	\$.47 per gallon	\$.49 per gallon

COMMENTS We are in receipt of your addendum #1
faxed to us on May 25, 2005.

COMPANY NAME South Huron Industrial, Inc.

COMPANY ADDRESS 27903 Cooke St.

CITY Flat Rock STATE Michigan ZIP 48134

PHONE NUMBER 734-782-9840

AGENT'S NAME Shep Seymour
(Please Type)

AGENT'S TITLE sales manager
(Please Type)

AGENT'S SIGNATURE 

DATE may 26, 2005

*Purchasing
Bid File*



Requisition Number: 1150

Bill to: CITY OF NOVI
45175 W. Ten Mile
Novi, Michigan 48375
(248) 347-0446
Fax (248) 735-5682

Ship To: _____

Attn: _____

South Huron Industrial, Inc.
27903 Cooke St.
Flat Rock MI 48134
Vendor Phone Number: _____

Account Numbers: 203-000.00-866.000

Council Approved
Date: 8/22/2005

203-000.00-866.000

Date: 8/23/2005

Quantity	Number	Description	Quoted Price	
			Unit Cost	Total
		Liquid Calcium Chloride		\$0.00
		1st year .425/gal		\$0.00
		2nd year .44/gal		\$0.00
		3rd year .45/gal		\$0.00
				\$0.00
				\$0.00
		Alternate #1 Pentaseal		\$0.00
		1st year .45/gal		\$0.00
		2nd year .47/gal		\$0.00
		3rd year .49/gal		\$0.00
		Award Purchase Order		\$0.00
		Contract Period:		\$0.00
		8-23-05 - 8-22-06		\$0.00
		w/2 renewal option in 1 yr increments		\$0.00
			Total:	\$0.00

Requested By: Benny McCusker

(Department Head)

Department: DPW

Approval: *Mark Ruzinski*
(Finance Department)

Approval: *Craig Kinnock*
(Purchasing Director for the City of Novi)