



CITY of NOVI CITY COUNCIL

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**Agenda Item E
September 24, 2007**

SUBJECT: Approval to Purchase Rugged Laptop Computers, Related Hardware and Fire Inspection Software from the Oakland County Cooperative Purchasing Program, CDW-G and Trademaster/Mobile eyes for a total of \$95,368 using the Homeland Security Assistance to Firefighters Grant for a shared Federal 90% and the City 10% totaling \$84,006.

SUBMITTING DEPARTMENT: Fire

CITY MANAGER APPROVAL: *AA for CJP*

EXPENDITURE REQUIRED	\$95,368
AMOUNT BUDGETED	\$98,320 (includes \$84,006 of grant revenue)
LINE ITEM NUMBER	101-337.00-802.000

BACKGROUND INFORMATION:

In March 2007, the Novi Fire Department was awarded and City Council accepted a Department of Homeland Security Assistance to Firefighter Grant (AFG) for a shared Federal 90% and City 10% grant totaling \$84,006. to purchase rugged laptop computers and hardware. The 2007-08 budget includes \$14,314. to purchase a fire inspection software program.

The staff from the Fire Department and the Information Technology (I.T.) department conducted extensive research into the best hardware and software solutions. This included discussions with Oakland County Fire Records Management Systems, numerous Fire Departments and software vendors. The recommendation is to purchase eleven (11) Panasonic Toughbook model 19 laptops from the Oakland County Intergovernmental Cooperative Purchasing Program; three (3) Motion LE1700 laptops from CDW-G; and Trademaster / Mobile eyes Fire Inspection software including access point hardware for a total cost of \$95,367.68.

RECOMMENDED ACTION: Approval to Purchase Rugged Laptop Computers, Related Hardware and Fire Inspection Software from the Oakland County Cooperative Purchasing Program, CDW-G and Trademaster/Mobile eyes for a total of \$95,368 using the Homeland Security Assistance to Firefighters Grant for a shared Federal 90% and the City 10% totaling \$84,006.

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Capello				
Council Member Gatt				
Council Member Margolis				

	1	2	Y	N
Council Member Mutch				
Council Member Nagy				
Council Member Paul				

Office of Grants and Training
Preparedness Directorate
U.S. Department of Homeland Security
Washington, D.C. 20531



Homeland Security

Mr. Jeffery Johnson
City of Novi Fire Department
42975 Grand River Avenue
Novi, Michigan 48375-1731

Re: Grant No.EMW-2006-FG-18430

Dear Mr. Johnson:

On behalf of the Office of Grants and Training, I am pleased to inform you that your grant application submitted under the FY 2006 Assistance to Firefighters Grant has been approved. Along with the U.S. Fire Administration and the Federal Emergency Management Agency, we carry out the federal responsibilities of administering your grant. The approved project costs total to \$84,006.00. The Federal share is 90 percent or \$75,605.00 of the approved amount and your share of the costs is 10 percent or \$8,401.00.

As part of your award package, you will find Grant Agreement Articles. Please make sure you read and understand the Articles as they outline the terms and conditions of your Grant award. Maintain a copy of these documents for your official file. **You establish acceptance of the Grant and Grant Agreement Articles when you request and receive any of the Federal Grant funds awarded to you.**

The first step in requesting your grant funds is to confirm your correct Direct Deposit information. Please go on-line to the AFG eGrants system at www.firegrantsupport.com and if you have not done so, complete and submit your SF 1199A, Direct Deposit Sign-up Form. Please forward the original, completed SF 1199A, Direct Deposit Sign-up Form, signed by your organization and the banking institution to the address below:

Department of Homeland Security
Emergency Preparedness and Response Directorate (FEMA)
Grants Management Branch
500 C Street, SW, Room 334
Washington, DC 20472

Attn: Assistance to Firefighters Grant Program

After your SF 1199A is reviewed and you receive an email indicating the form is approved, you will be able to request payments online. Remember, you should basically request funds when you have an immediate cash need (i.e. you have a bill in-hand that is due within 30 days).

If you have any questions or concerns regarding the awards process, donations, or how to request your grant funds, please call 1-866-274-0960.

Sincerely,

Corey Gruber

MOBILEeyes™ Pricing Sheet PURCHASE OPTION



Annual software subscription fee

Qty.	Description	Unit Price	# of Years	Total Item Price
6	MobileEyes™ Fire Inspection Solution Includes MobileEyes™ mobile (tablet-based) component and MobileEyes™ web-based administration and reporting component	\$ 1,999	1	\$ 11,994
	MobileEyes Onboard Codes™ - NFPA Custom NFPA® code content exclusively licensed and formatted for MobileEyes users. A single license is shared by all department MobileEyes users.	\$ -	1	
6	MobileEyes Onboard Codes™ - IFC Custom IFC® code content exclusively licensed and formatted for MobileEyes users. One license per user. (\$49/user/yr)	\$ 49	1	\$ 294
Sub Total				\$ 12,288

One-Time software license

Qty.	Description	Unit Price	# of Years	Total Item Price
1	MobileEyes Responder™ Companion to MobileEyes™ Fire Inspection Solution that feeds first response information to the fire truck and incident command vehicle. One license per station. Covers all vehicles in the station.	\$ 599	N/A	\$ 599
Sub Total				\$ 599

One-Time Implementation Expenses

Training Classes

Qty.	Description	Unit Price	Max Students	Total Item Price
1	MobileEyes™ User Training - 4 hour training program	\$ 899	8	\$ 899
1	MobileEyes™ Administrator Training - 4 hour training program	\$ 899	8	\$ 899
Training classes delivered on-site.				
Sub Total				\$ 1,798

Field Support

Qty.	Description	Unit Price		Total Item Price
	MobileEyes™ Field Support - optional on-site or in-field support (priced per 1/2 day)	\$ 599		\$ -
Sub Total				\$ -

Equipment & Services

Qty.	Description	Unit Price		Total Item Price
	Motion Computing LE1700 Tablet-PC w/ Intel Core Solo ULV Processor U1400, Windows XP OS, 1.5GB RAM, 30GB HDD, and ViewAnywhere Display, 3-Year Warranty, Battery Chrg, Standard Battery & AC Power Pack for LE-Series. Bump Case for LE-1700. Additional Digitizer Pen for L-Series.	\$ 2,599		
	MobileEyes™ Setup - configuration and setup of each tablet-PC	\$ 200		
	Upgrade to Intel Core 2 Duo LV Processor L7400 (OPTIONAL)	\$ 200		\$ -
	LE-series Flexdock Docking Station (OPTIONAL)	\$ 260		\$ -
	Additional 30G hard drive (60G total) (OPTIONAL)	\$ 160		\$ -
	Portable Printer - HP Deskjet 460wbt Bluetooth™ Mobile Printer (OPTIONAL)	\$ 399		
Sub Total				\$ -

Travel & Living Expenses

Est. cost	Description	Not to Exceed Price
-	IF APPLICABLE, travel and related expenses will be submitted w/ receipts for reimbursement without markup. Budgetary (not to exceed) pricing.	\$ -
Sub Total		\$ -

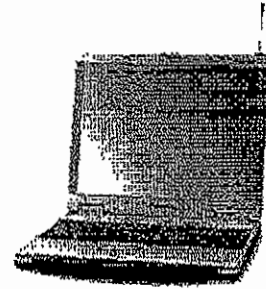
MobileEyes PURCHASE option Please ensure that the purchase order is setup as follows: Terms Net 15; Progress Billing by Line Item Recurring: Annual Subscription Fees.	Total One-Time Expenses	\$ 2,397
	Total Recurring Expenses	\$ 12,288
	Total Year 1 Order	\$ 14,685

Company / Department:	Department Name
Contact Name & Phone:	
Purchase Order No:	
Authorized Signature:	
Quote Date:	



49716 MARTIN DRIVE
 WIXOM, MICHIGAN 48393
 TEL: 248-295-4600
 FAX: 248-295-2699

CITY OF NOVI FIRE DEPARTMENT
 42975 GRAND RIVER AVE
 NOVI, MI 48375
 TEL: (248) 735-5688
 FAX: (248) 349-1724



August 3, 2007
 Attention: Jeff Johnson – Deputy Chief

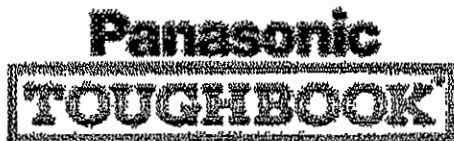
EQUIPMENT PROPOSAL:

NUMBER A20-0738-1-TB-B

Qty	Description	Unit Price	Extended
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OPTIONAL ACCESSORIES:

	CF-VKBL03M - EXTERNAL KEYBOARD	\$ 475.00	
	CF-VNP010U - LARGE STYLUS PEN (DIGITIZER)	\$ 26.10	
	CF-VNP006U - STYLUS PEN (DIGITIZER)	\$ 31.50	
	CF-VNP003U - REPLACEMENT STYLUS	\$ 6.30	
	CF-VNP004U - LARGE STYLUS PEN	\$ 9.00	
	CF-VEB181U - PORT REPLICATOR	\$ 324.00	
	CF-VDRRT3U - EXT DVD-ROM/CD-RW DRIVE	\$ 350.10	
	CF-VFDDU03W - EXTERNAL FLOPPY DRIVE	\$ 179.10	
	CF-VZSU48U - LI-ION BATTERY PACK	\$ 143.10	



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 - Quotes
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 - Custom Catalogs
 - Online Chat
 - Hints and Help ^{new}
- MY SOFTWARE
 - My Downloads ^{new}
 - My Keycodes ^{new}
 - Software License Tracker

Quotes

Recent Quotes Quote Details

Quote #

To forward this quote, click "Send quote to an associate." To convert this quote to an order, click "Add to Cart."

Quote Information

Quote #: HKR4029

Status: Open

Quote Date: 9/10/2007

Contact: ROB PETTY

Description: MOTION QUOTE

Billed From Address

CDW Government Inc.
230 N. Milwaukee Ave
Vernon Hills, IL 60061

(800) 594-4239

Shipping Address

CITY OF NOVI
ATTN: ROB PETTY
45175 W 10 MILE RD
NOVI, MI 48375-3024

Need Help?



Contact
James Huddleston
Phone: (866) 339-4335
Fax: (312) 705-8271
[E-Mail quote to James](#)

Billing Address

ROB PETTY
ROB PETTY
ATTN: CITY OF NOVI
45175 W 10 MILE RD
NOVI, MI 48375-3006

(248) 735-5605

Payment Method

Select payment method during checkout.

Shipping Method

UPS Ground (1 - 2 day)

Product	Contract	CDW	Mfg Part #	Qty	Price	Ext. Price
Motion LE1700 Core 2 Duo L7400 1.5 GHz - 12.1" TFT	Market	1223155	EB343223252	3	\$2,750.00	\$8,250.00
Motion Protective Case - notebook carrying case	Market	1096726	504.400.04	3	\$245.00	\$735.00
Motion FlexDock docking station	Market	1019063	304.051.01	3	\$265.00	\$795.00
HP Deskjet 460wbt Mobile Printer (\$349.99 - \$35 IS = \$314.99 exp 9/30/07)	Market	841700	CB153A#A2L	6	\$295.00	\$1,770.00
2 Year DOP (Date of Purchase) Warranty w/ ADH Coverage \$2001-\$4000	Market	1135223	057793	3	\$225.00	\$675.00

Sub-Total \$12,225.00
Shipping: \$85.78
Grand Total \$12,310.78

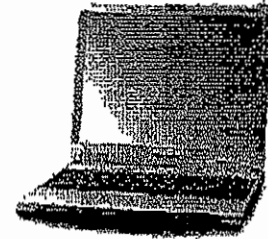
*Tax may change if this quote is amended by your account manager.

CDW-G SILEMAP
PRINTABLE VERSION



49716 MARTIN DRIVE
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 TEL: 248-295-4600
 FAX: 248-295-2699

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September 11, 2007
 Attention: Jeff Johnson – Deputy Chief

EQUIPMENT PROPOSAL:

NUMBER A20-0738-1-TB-A

Qty	Description	Unit Price	Extended
11	PANASONIC Model 19 Toughbook <i>Model # CF-19CHBAXBM Includes:</i>		
	• Pentium M 778-1.66 GHz Centrino Processor		
	• 802.11 a/b/g		
	• 10.4" 1,000 nit, Rubber, Touchscreen Display		
	• Rubber Keyboard		
	• 80 Gig Hard Drive		
	• 512 MB RAM		
	• Windows XP Pro SP2		
	• Bluetooth		
	• Mag Alloy Case	\$2,925.00	\$ 32,175.00
11	PANASONIC 2 GB MEMORY CARD	\$ 525.00	\$ 5,775.00
11	DIGITIZED SCREEN	\$ 467.00	\$ 5,137.00
10	X STRAP	\$ 44.90	\$ 449.90
10	LEDCO #DS.CF19	DOCKING STATION \$ 714.00	\$ 7,140.00
10	LEDCO #DLST	DUAL LAZY SUSAN \$ 80.00	\$ 800.00
5	LEDCO #TUB15	TUBE 15" \$ 120.00	\$ 720.00
10	LEDCO #UFB	UNIVERSAL ADAPTER \$ 60.00	\$ 600.00
10	LEDCO #CMT	COWL MT TALL \$ 85.00	\$ 850.00
10	LEDCO #FTAB	FLIP TAB MT \$ 140.00	\$ 1,400.00
10	LEDCO #CSA	SWING ARM \$ 180.00	\$ 1,800.00
10	LEDCO #TR75	POWER SUPPLY \$ 75.00	\$ 750.00
5	LEDCO #TMTB	TRAY BRACKET \$ 140.00	\$ 700.00
10	LEDCO #TUB3	TUBE 3" \$ 80.00	\$ 800.00
5	LEDCO #TBSBK	COWL BRACE \$ 55.00	\$ 275.00
	EQUIPMENT SUB-TOTAL		\$ 59,371.90
	INSTALLATION		\$ 5,000.00
	FREIGHT		\$ 400.00
	TOTAL INVESTMENT		\$ 64,771.90

Respectfully submitted,



Paul Olkowski

Johnson, Jeff

From: Petty, Robert
Sent: Tuesday, September 11, 2007 4:00 PM
To: Johnson, Jeff
Subject: Wireless Access Points

Please add \$3,600.00 to the hardware costs. Access Points (4 @ \$700.00) and installation (4 @ \$200).

Thank You,

Robert Petty
Director of Information Technology
City of Novi
45175 W. Ten Mile Rd.
Novi, MI 48375-3024
Phone: 248-735-5605
Fax: 248-735-5681
www.cityofnovi.org

9/13/2007