



CITY of NOVI CITY COUNCIL

Agenda Item 5
November 24, 2008

SUBJECT: Approval to award contract for the purchase of a Video Security System Upgrade from Camtronics, lowest qualified bidder, in the amount of \$160,075.

SUBMITTING DEPARTMENT: Police Department *DEM*

CITY MANAGER APPROVAL: *[Signature]*

EXPENDITURE REQUIRED	\$160,075
AMOUNT BUDGETED	\$165,000 (General Fund and Forfeiture Fund)
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	266-000.00-980.000 and 101-301.00-980.000

BACKGROUND INFORMATION:

As part of the FY 2008-09 budget process, general funds and forfeiture funds were allocated for the replacement of the current police building closed circuit video monitoring system to digital technology. This system monitors the building exterior and interior. The interior system covers the prisoner booking, holding cells and all interview rooms for security, risk management and evidentiary purposes. The system will also allow the recording of interviews by detectives and has infrastructure for future expansion.

Digital video recording is state of the art technology and has the capability to improve efficiency of staff time, enhance the security and integrity of the video and allows for simple searching and viewing of any video file. The system is basically a computer designed for video which supports digital video files on a server. A core element to the system is its ability to expand to meet future demands. To this point the system's storage configuration has been designed not only to meet the Novi Police Department's existing functional specifications but, can also address additional City critical infrastructure requirements.

An invitation to bid was developed and placed on Bidnet on September 23, 2008 with a mandatory pre-bid meeting on October 2, 2008. Twenty-three (23) firms attended the mandatory prebid meeting and all questions or concerns were addressed through Purchasing, Information Technology, and the Police Leadership Team. Sealed bids were opened on October 22, 2008. Five (5) of the twenty-three (23) firms submitted proposals.

The lowest qualified vendor meeting all the specifications, licensing, qualifications and pricing for the Base Bid and Alternate #1 is Camtronics.

RECOMMENDED ACTION: Approval to award contract for the purchase of a Video Security System Upgrade from Camtronics, lowest qualified bidder, in the amount of \$160,075 subject to final legal review of the contract.

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Capello				
Council Member Crawford				
Council Member Gatt				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Staudt				

CITY OF NOVI
VIDEO SECURITY UPGRADE
WEDNESDAY, OCTOBER 22, 2008 3:00 P.M.

	ADT	Camtronics	MCMi	D/A Central	Peripheral Vision
Base Bid	113,156	147,238	138,170	176,470	197,373.21
Alternate #1 (Upgrade RAID Storage)	blank	12,637	34,311	13,934	10,577
Subtotal (Base Bid + Alternate #1)	113,156	160,075	172,481	190,404	207,950.21
Alternate #2 (Trade in used cameras)	nul	0	n/a	/	0
Alternate #3 (Video backup solution)	nul	N/A (no alternate to Venti base bid offered)	1,384*	N/A, too many variables to provide price now. Willing to discuss.	N/A, not practical with that much storage
1 year Warranty included?	yes	yes	yes	yes	yes
Full Service Service Contract - Year 2	19,200	12,700	7,478	9,300	10,120
Full Service Service Contract - Year 3	19,200	13,462	7,874	10,219	15,247
Non-Emergency Response Time	.	24 hours	same day	24 hours	next business day
Emergency Response Time	.	4 hours	4 hours	4 hours	4 hours
Local office address provided?	yes	yes	yes	yes	yes
How many U's are needed for Base Bid?	blank	9	6	26U	20
How many U's are needed for Base Bid + Alternate #1?	blank	9	12	30U	20
References included?	yes	yes	yes	yes	yes
3 Addendums acknowledged?	none	Yes	yes	yes	yes



CITY OF NOVI, MICHIGAN
PURCHASING DEPARTMENT
45175 W. TEN MILE RD.
NOVI, MI 48375
(248) 347-0446

VIDEO SECURITY UPGRADE PROJECT
SIGNATURE FORM

Bid submitted by:

Name (printed) Mark J. Wellman Title: President/CEO

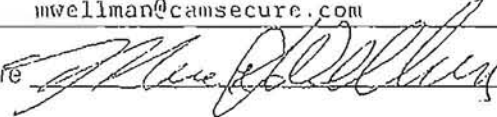
Company (Legal Registration) Camtronics Communication Company

Address 18655 W. 8 Mile Rd.

City Detroit State MI Zip 48219

Telephone (313) 538-1780 Fax (313) 538-7166

E-mail mwellman@camsecure.com

Signature  Date 10/22/08

For information on responding to this ITB/RFP, contact Sue Morianti, Purchasing Manager, at smorianti@cityofnovi.org

Submittal of Bids: Bids must be delivered prior to the due date and time specified to the City of Novi, Office of the City Clerk, 45175 W. Ten Mile Rd., Novi, Michigan 48375. Bids must be submitted by person or mail. Faxed quotations will not be accepted.

THE BID ENVELOPE MUST BE IDENTIFIED WITH THE FULL BID NAME AND DUE DATE.

THIS PAGE MUST BE INCLUDED WITH YOUR PROPOSAL/BID. FAILURE TO SUBMIT PRICING ON THE PROPOSAL FORM PROVIDED BY THE CITY OF NOVI MAY CAUSE THE BID TO BE CONSIDERED NON-RESPONSIVE AND INELIGIBLE FOR AWARD.

NOTICE TO BIDDERS:

The City of Novi officially distributes bid documents through the Michigan Intergovernmental Trade Network (MITN). Copies of bid documents obtained from any other source are not considered official copies. The City of Novi cannot guarantee the accuracy of any information not obtained from the MITN website and is not responsible for any errors contained by any information received from alternate sources. Only those vendors who obtain bid documents from the MITN system are guaranteed access to receive addendum information, if such information is issued.

If you obtained this document from a source other than the source indicated, it is recommended that you register on the MITN site, www.govbids.com, and obtain an official copy.

Year 3 \$13,462.00 annually

Response time - Non-emergency (as determined by City staff) 24 hrs.

Response time - Emergency (as determined by City staff) 4 hrs.

Local office address: 18655 W. 8 Mile Rd. Detroit, MI 48219

How many U's are needed for equipment for Base Bid? 9

How many U's are needed for Base Bid + Alternate #1? 9

REFERENCES:

1. Firm name Detroit Metro Airport
Address L.C. Smith Terminal - Mezzanine
City, State Zip Detroit, MI 48242
Contact name Debra J. Sieg
Telephone (734)942-3746
2. Firm name Eastern Michigan University
Address 123 Structure Drive
City, State Zip Ypsilanti, MI 48197
Contact name Jeff Nesmith- Lieutenant
Telephone (734)487-1222
3. Firm name Michigan Gaming Control Board
Address 1500 Abbott St. Ste 400
City, State Zip East Lansing, MI 48823
Contact name Thomas Barker
Telephone (517) 241-1054

Additional Attachments:

List of unit prices for larger equipment components	<input checked="" type="radio"/> Yes	No
Alarm Contractor License attached:	<input checked="" type="radio"/> Yes	No
Verint Key certificate attached	<input checked="" type="radio"/> Yes	No
Factory Authorized Dealer certificate attached	<input checked="" type="radio"/> Yes	No
Subcontracts list attached <u>N/A</u>	<input checked="" type="radio"/> Yes	No
Other attachments as requested in specs	<input checked="" type="radio"/> Yes	No

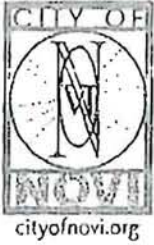
We acknowledge receipt of the following Addendums: 1,2,3
(please indicate numbers)

Comments: *Alternate #1 - For optimal performance upgrade should be
done at installation of base system.

Company Name: Camtronics Communication Company

Agent's Signature: 

Date: 10/22/08



CITY OF NOVI
PROPOSAL FORM

VIDEO SECURITY UPGRADE PROJECT

We the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions and instructions attached hereto and made a part thereof according to the attached terms and conditions.

BASE BID LUMP SUM \$ 147,238

ALTERNATE #1

Upgrade RAID storage to achieve 100 days of video storage while maintaining pool spares and taking into account the overall impact & effect on other system components

ADD \$ 12,837.00*

ALTERNATE #2

Trade-in for used cameras

DEDUCT \$ 0.00

ALTERNATE #3

Video back-up solution

ADD \$ N/A

Describe hardware, software, and methodology (use separate sheet if necessary)

No alternate to Verint base bid offered.

1 year warranty included?

Yes

No

Full Coverage Service Contract

Year 2

\$12,700.00 annually