

# CITY of NOVI CITY COUNCIL

Agenda Item F  
April 6, 2009

**SUBJECT:** Approval to award a contract for Municipal Parking Lot Striping to Hart Pavement Striping Corporation (for a one-year term with two one-year renewal options), the low bidder, in the amount of \$9,420.

**SUBMITTING DEPARTMENT:** Department of Public Services

**CITY MANAGER APPROVAL:** 

<b>EXPENDITURE REQUIRED</b>	<b>\$9,420.00</b>
<b>AMOUNT BUDGETED</b>	
<b>APPROPRIATION REQUIRED</b>	<b>N/A</b>
<b>LINE ITEM NUMBER</b>	<b>Various Accounts</b>

## BACKGROUND INFORMATION:

The 2009-2010 striping program encompasses the marking of municipal parking lots at sixteen locations. The contract term is for one year, with parking lot striping being performed twice a year, (spring and fall). Upon mutual consent of the City and the successful bidder, there will be two one-year renewal options.

Three bids were received and opened on March 5, 2009 following a public bid solicitation period. The low bidder is Hart Pavement Striping Corporation. Hart Pavement Striping Corporation, Alternate #1 (Parking Lots), is recommended as being in the best interest of the City as it is responsive (i.e., Hart Pavement has complied with all requirements of the bidding instructions) and is the lowest price. A summary of the three bids is as follows:

	<b>RS Contracting</b>	<b>PK Contracting</b>	<b>Hart Pavement</b>
BASE BID - WATERBORNE PAINT - 2 APPLICATIONS PER YEAR	\$189,400.30	\$295,059.22	\$240,056.02
<b>ALTERNATE #1 - PARKING LOTS 2 APPLICATIONS PER YEAR</b>	\$16,400	\$22,030	<b>\$9,420</b>
ALTERNATE #2 - SPRAYABLE THERMOPLASTIC/WATERBORNE PAINT COMBINATION - 1 APPLICATION PER YEAR	\$191,958.42	\$280,979.94	No Bid
ALTERNATE #3 - RAISED PAVEMENT MARKERS - ANNUAL COST BASED ON ACTUAL QTY DETERMINED IN FIELD	No Bid	Install \$65	No Bid
	No Bid	Replace \$65	No Bid
	No Bid	Remove \$35	No Bid

Hart Pavement Striping Corporation has satisfactorily completed several municipal projects in the past for The City of Wayne, City of Troy and City of Farmington Hills. Parking lot striping is scheduled to be completed in May 2009.

**RECOMMENDED ACTION:** Approval to award a contract for Municipal Parking Lot Striping to Hart Pavement Striping Corporation (for a one-year term with two one-year renewal options), the low bidder, in the amount of \$9,420.

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Gatt				
Council Member Burke				
Council Member Crawford				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Staudt				



cityofnovi.org

## CITY OF NOVI PAVEMENT STRIPING

### PROPOSAL

We, the undersigned as bidder, propose to furnish the City of Novi, according to the conditions and specifications attached hereto and made a part hereof, and to be done in the Spring & Fall of 2009, roadway striping for the following price:

We acknowledge the following addendums: \_\_\_\_\_

NA

(please indicated numbers)

**BASE BID**

*(Paint only)*

Item #	Description	Unit	Estimated Quantity	Unit Price <sup>Per</sup> <sub>Foot</sub>	Total Amount
1.	Center Line Double Yellow	Miles	26.2	\$ .16 / 844.80	\$ 22,133.76
2.	Center Line 1 Solid Yellow 1 Skip Yellow	Miles	17.75	\$ .16 / 844.80	\$ 14,995.20
3.	Center Line Skip Yellow	Miles	5.75	\$ .10 / 528	\$ 3,036.00
4.	Lane Line Skip White	Miles	6.6	\$ .10 / 528	\$ 3,484.80
5.	Edge Line Solid White	Miles	33.2	\$ .10 / 528	\$ 17,529.60
6.	Channel Lane Solid White	Miles	2.8	\$ .50 / 2640	\$ 7,392.00
7.	Lane Reduction Markings - Solid Yellow	Feet	200	\$ 1.00	\$ 200.00
8.	Railroad Crossing	Each	5	\$ 100	\$ 500.00
9.	School Markings	Each	19	\$ 100	\$ 1,900.00
10.	Stop Bars	Feet	3302	\$ 2.00	\$ 6,604.00
11.	Arrows	Each	223	\$ 50	\$ 11,150
12.	Onlys	Each	175	\$ 100	\$ 17,500
13.	Lane Lines	Feet	26,068	\$ .10	\$ 2,606.80
14.	Cross Hatching	Feet	1,322	\$ .30	\$ 396.60
15.	6" Crosswalks	Feet	5475	\$ .30	\$ 1,642.50
16.	Special Crosswalks	Feet	2719	\$ .40	\$ 1,087.60
17.	Continental Line Spacing	Feet	3781	\$ .40	\$ 1,512.40

Item #	Description	Unit	Estimated Quantity	Unit Price	Total Amount
18.	Parking Spots – Market St., Main St.	Lump Sum	1	\$ 400	\$ 400
19.	Bicycle Symbols	Each	72	\$ 50	\$ 3600
20.	White Pedestrian Lines	Feet	6,227	\$ .25	\$ 1556.75
21.	Traffic Divisional Islands (both)	Lump Sum	1	\$ 800	\$ 800

TOTAL / Each Application \$ 120,027.41

COMBINED TOTAL (x2) \$ 240,054.82

**ALTERNATE #1 – PARKING LOTS**

Item #	Description	Unit	Quantity	Unit Price	Total Amount
1.	Parking Lots – Civic Center	Lump Sum	1	\$ 800	\$ 800
2.	Parking Lots – Police Headquarters	Lump Sum	1	\$ 400	\$ 400
3.	Parking Lot - DPW Facility	Lump Sum	1	\$ 200	\$ 200
4.	Parking Lot - Inside DPW Garage	Lump Sum	1	\$ 200	\$ 200
5.	Parking Lot – Police Gun Range	Lump Sum	1	\$ 200	\$ 200
6.	Parking Lot – Fire Station #1	Lump Sum	1	\$ 200	\$ 200
7.	Parking Lot – Fire Station #2	Lump Sum	1	\$ 200	\$ 200
8.	Parking Lot – Fire Station #3	Lump Sum	1	\$ 200	\$ 200
9.	Parking Lot – Fire Station #4	Lump Sum	1	\$ 200	\$ 200
10.	Parking Lot - Ice Arena	Lump Sum	1	\$ 420	\$ 420
11.	Parking Lot - Meadowbrook Commons	Lump Sum	1	\$ 500	\$ 500
12.	Parking Lot – Lakeshore Park	Lump Sum	1	\$ 200	\$ 200
13.	Parking Lot – Rotary Park	Lump Sum	1	\$ 200	\$ 200
14.	Parking Lots – ITC Community Sports Park	Lump Sum	1	\$ 350	\$ 350
15.	Parking Lot – Ella Mae Power Park	Lump Sum	1	\$ 240	\$ 240
16.	Parks Storage Facility	Lump Sum	1	\$ 200	\$ 200

TOTAL ALTERNATE #1 \$ 4,710.00

ALTERNATE #2 - Sprayable Thermoplastic ← *Can not perform*

Item #	Description	Unit	Estimated Quantity	Unit Price	Total Amount
1.	Center Line Double Yellow	Miles	26.2	\$ NA	\$ NA
2.	Center Line 1 Solid Yellow 1 Skip Yellow	Miles	17.75	\$ NA	\$ NA
3.	Center Line Skip Yellow	Miles	5.75	\$ NA	\$ NA
4.	Lane Line Skip White	Miles	6.6	\$ NA	\$ NA
5.	Edge Line Solid White	Miles	33.2	\$ NA	\$ NA
6.	Channel Lane Solid White	Miles	2.8	\$ NA	\$ NA
7.	Lane Reduction Markings - Solid Yellow	Feet	200	\$ NA	\$ NA
8.	Railroad Crossing	Each	5	\$ NA	\$ NA
9.	School Markings	Each	19	\$ NA	\$ NA
10.	Stop Bars	Feet	3302	\$ NA	\$ NA
11.	Arrows	Each	223	\$ NA	\$ NA
12.	Onlys	Each	175	\$ NA	\$ NA
13.	Lane Lines	Feet	26,068	\$ NA	\$ NA
14.	Cross Hatching	Feet	1,322	\$ NA	\$ NA
15.	6" Crosswalks	Feet	5475	\$ NA	\$ NA
16.	Special Crosswalks	Feet	2719	\$ NA	\$ NA
17.	Continental Line Spacing	Feet	3781	\$ NA	\$ NA
18.	Parking Spots - Market St., Main St.	Lump Sum	1	\$ NA	\$ NA
19.	Bicycle Symbols	Each	72	\$ NA	\$ NA
20.	White Pedestrian Lines	Feet	6,227	\$ NA	\$ NA
21.	Traffic Divisional Islands (both)	Lump sum	1	\$ NA	\$ NA

ALTERNATE #2 TOTAL/ Each Application \$ CWP

ALTERNATE #3 - Raised Pavement Marker - Can not perform

Item #	Description	Unit	Unit Price
1.	Install new RPM per specs	Each	\$ NA
2.	Replace RPM per specs	Each	\$ NA
3.	Remove RPM per specs	Each	\$ NA

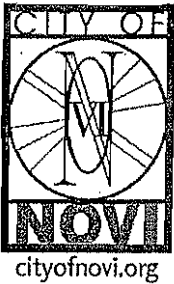
Bid submitted by:

Company (Legal Registration) Hart Pavement Striping Corp

Name (printed) Darin D. Hart

Title: President

Signature [Signature] Date 2/26/09



CITY OF NOVI
VENDOR QUESTIONNAIRE

Date 2/26/09
Firm Name Hart Pavement Striping Corporation
Address 2530 E. Buro Road
City Milford State MI Zip 48381
Telephone 248-684-4191 Fax 248-684-4194
Authorized agent's name Dann D. Hart
Authorized agent's title President
Authorized agent's signature [Signature]
Authorized agent's email address ddhart@comcast.net
Web address www.hartstriping.com

Firm Established 1987 (Incorporated in 1988) Years in Business: 22

Type of Organization: (Circle One)
a. Individual b. Partnership c. Corporation d. Joint Venture e. Other

How many full time employees? 5

How many part time employees? 2

Provide information relative to the experience your company has had working with municipalities. Please provide the names of municipalities where service was provided.

We have consistently painted for the City of Birmingham (we currently under contract for this spring), City of Wayne, Village of Lake Orion, and other city parking lot through out Michigan. City of Jackson, City of Farmington Hills etc. City of Troy, City of Lansing, City of Pontiac, City of Dearborn

Provide information relative to the experience and financial capability of your company to carry out the terms of this contract.

see list 2, List 4

We have been in business for 22 years. We have a line of credit of \$250,000. We buy paint directly from the manufacturer. We can run up to 5 crews fully prepared to do what is needed. We have over 1200 customers.

Identify those in your firm who would be responsible, including on-site supervision for this project. Include educational background & experience of principals and those who will be working on the project.

Mike Bridges - 23 years experience - high school grad  
Ryan Leuhart - 10 years experience high school grad

How many clients does your company currently serve with the type of services described? Provide a list.

over 1200 see list 1.

We install traffic signs, stripe parking lots and able to help maintain customers parking lots

Provide an Equipment List that will be on site and available for use by the crew performing striping services. Attach separate sheet if necessary.

see List 3



We are interested mostly in City parking lot work. Actual long line painting is performed by M&M pavement marking.

Please provide a list of client references (minimum of 3). Include name, address, phone number and contact person.

1. Company name City of Birmingham - <sup>Birmingham</sup> Police  
Years of service provided to this firm 5  
Address 151 Martin  
City, State Zip Birmingham, MI 48009  
Contact Ellen DeVivo  
Phone 248-644-1800 Ext 409
2. Company name City of Wayne  
Years of service provide to this firm 5  
Address 3355 Wayne Road  
City, State Zip Wayne, MI 48134  
Contact Thomas MacDonald  
Phone 734-721-8600
3. Company name Village of Lake Orion  
Years of service provided to this firm 10  
Address 37 E. Flint St.  
City, State Zip Lake Orion, MI 48362  
Contact Jerry Wash, Chief of Police  
Phone 248-693-8321