



CITY of NOVI CITY COUNCIL

Agenda Item C
September 24, 2018

SUBJECT: Approval of the purchase of one (1) Verity Central Unit in the amount of \$88,155.00 from Hart InterCivic, Inc. through the State of Michigan contract.

SUBMITTING DEPARTMENT: City Clerk

CITY MANAGER APPROVAL:

EXPENDITURE REQUIRED	\$88,155
AMOUNT BUDGETED	\$90,000
APPROPRIATION REQUIRED	\$0
LINE ITEM NUMBER	101-215.00-802.215

BACKGROUND INFORMATION:

A Verity Central unit is used to process absentee ballots in the City's Absentee Voter Counting Board. The Verity Central is a high-speed, central digital ballot scanning system specifically designed for high volume processing of ballots as opposed to using multiple tabulators found at the individual polls. The Clerk's office currently has one (1) Verity Central system that has been used successfully in the past two elections.

Unprecedented voter turnout during the August 2018 primary election leads the City Clerk to anticipate voter turnout will continue to rise in future elections. She is requesting an additional high-speed system to support this expected growth in both precinct and absentee voting. Additionally, with the potential passing of a ballot proposal that would allow "no-reason absentee voting," the Clerk's office will, undoubtedly, see an even greater percentage of absentee voters. Having two Verity Central systems will allow the City Clerk to accommodate this expected influx of absentee ballots more effectively.

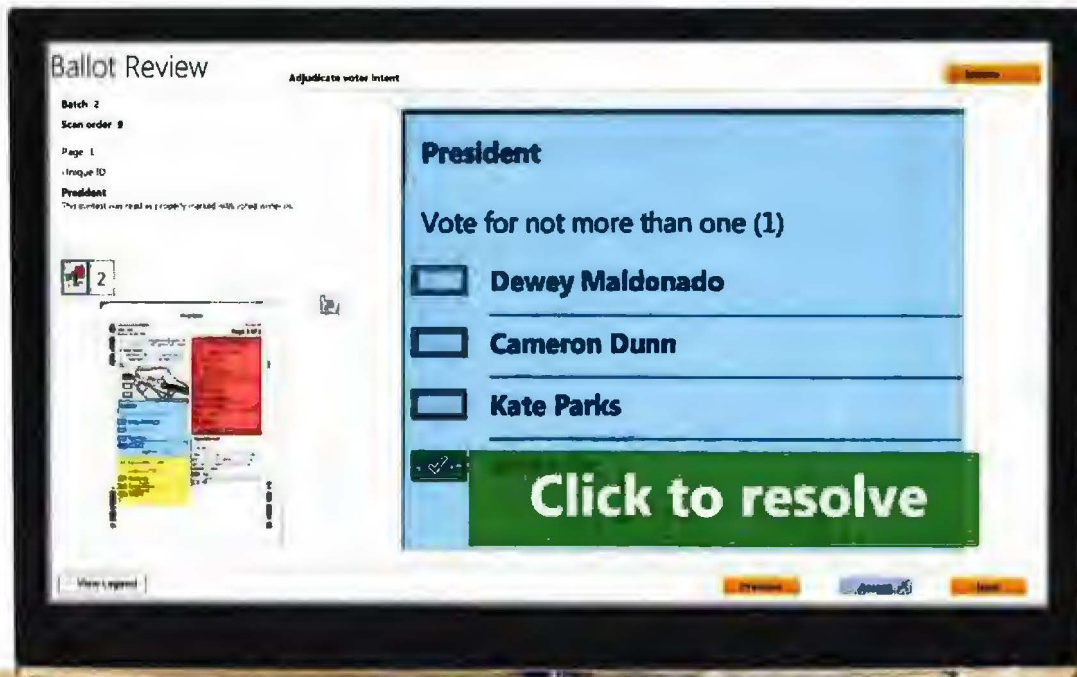
An additional Verity Central was budgeted in a future fiscal year, but City Administration chose to request funding earlier so the Clerk's office can utilize it with the existing Verity Central for the upcoming November 6th Election. The purchase will be made through State Contract #071B7700128.

RECOMMENDED ACTION: Approval of the purchase of one (1) Verity Central Unit in the amount of \$88,155.00 from Hart InterCivic, Inc. through the State of Michigan contract.



Verity Central

High-Speed Central Scanning



digital scanning with a difference

Designed for: Absentee/By-Mail & Other High-Volume Ballot Processing



Easy.

Versatile.

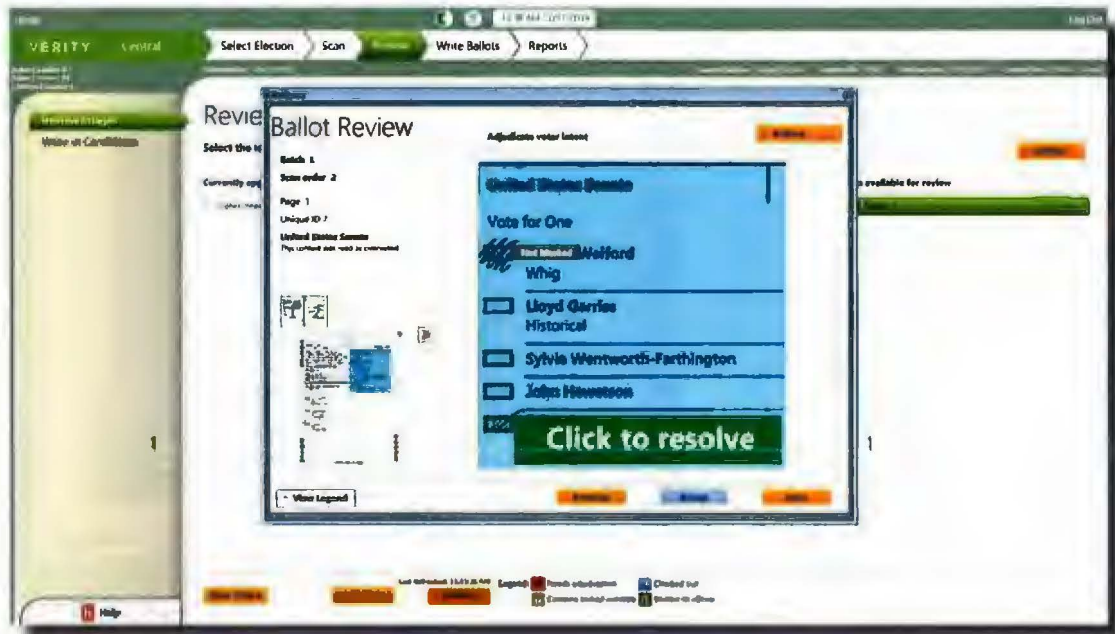
Trustworthy.

When you're faced with a huge stack of ballots to scan, you want the smarter, next-generation digital solution – Verity Central

Hart brought digital technology to elections more than a decade ago. Only Verity Central offers next-generation smarts with the most efficient workflow, the easiest onscreen adjudication and auditing features like you've never seen.

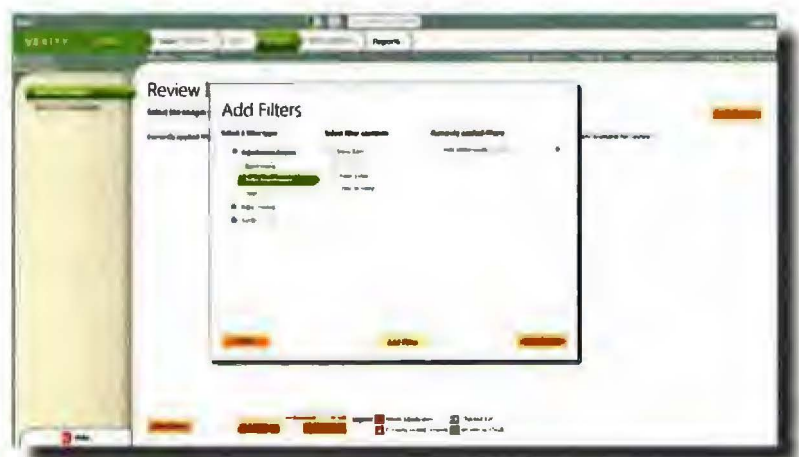
True onscreen adjudication

Verity Central provides unique contest-by-contest resolution for all voter intent issues with clear, color-coded flags and Verity's consistently easy-to-understand, plain-language instructions.

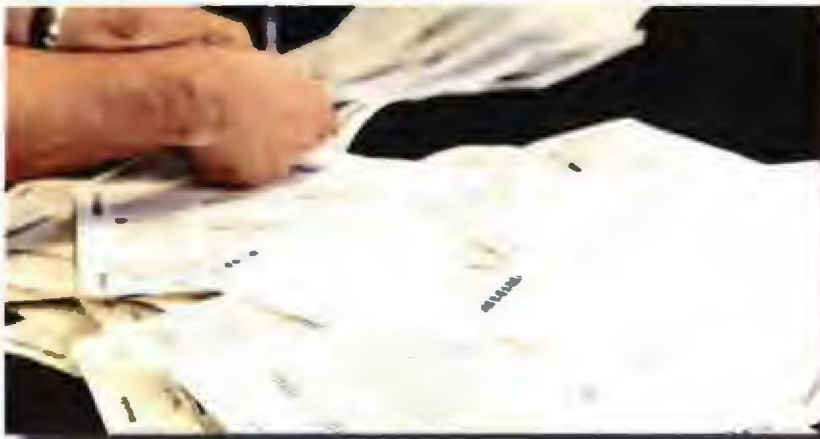


Transparency and easy auditability

With an unmatched variety of image filters, you easily locate exactly the ballot images you want. Plain-language processing notes clearly show exactly how voter selections are recorded.



Election administration simplified



No presorting

Scan multiple precinct styles and/or multiple languages in the same batch, in any orientation.

No outstacking and rescanning

With Verity Central, there's no extra work – just an easy, efficient workflow. Preserve your ballots in their original form, with minimal handling.

No-wait scanning

Verity Central scans without tabulating, so you can start scanning weeks before polls close on Election Day. No more late nights at the scanner.



Cost-effective scalability

Choose the right Hart-integrated COTS scanner for your jurisdiction's size, budget and need for speed. You get industry-best scanning technology with the assurance of Hart support – and EAC certification.



Quote Number 00004545
 Account Name Novi MI
 Grand Total \$88,155.00

Item	Description	Unit Price	Quantity	Total Price
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with less than 100,000 registered voters	\$72,920.00	1	\$72,920.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$4,000.00	1	\$4,000.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	\$11,190.00	1	\$11,190.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	1	\$45.00
Subtotal				\$88,155.00
Grand Total				\$88,155.00

Annual Service and Maintenance (Years 6-10)

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	\$15,490.00	1	\$15,490.00
Proposed Annual Service & Maintenance				\$15,490.00
Total Years 6-10				\$77,450.00

Bill To 45175 10 Mile Rd.
Novi, MI 48375

Ship To 45175 10 Mile Rd
Novi, MI 48375

Customer Contact

Contact Name Cortney Hanson

Email chanson@cityofnovi.org

Phone (248) 347-0456

General Information

Expiration Date 9/29/2018

Instructions Please fax with signature to or scan and email to kclakeley@hartic.com to order.

Payment Terms Net 30

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

Customer Approval



Quote Number	00004545
Account Name	Novi, MI
Grand Total	\$88,155.00

Name: _____

Title: _____

Customer Approval: _____

Date: _____