



**CITY OF NOVI CITY COUNCIL  
OCTOBER 25, 2021**

**SUBJECT:** Approval to purchase one 2022 Ford Transit 350 and retrofits from Signature Ford through the Macomb County Cooperative Purchasing Contract, in the amount of \$57,244.

**SUBMITTING DEPARTMENT:** Parks, Recreation and Cultural Services  
Department of Public Works, Fleet Division

<b>EXPENDITURE REQUIRED</b>	<b>\$ 57,244</b>
<b>AMOUNT BUDGETED</b>	<b>\$ 57,301</b>
<b>APPROPRIATION REQUIRED</b>	<b>\$ 0</b>
<b>LINE ITEM NUMBER</b>	<b>208-695.00-983.046</b>

**BACKGROUND INFORMATION:**

The 2022 Ford Transit 350 will replace vehicle #135, a 2015 Ram Promaster, which currently has 121,366 miles. The vehicle is due for replacement based on mileage, total cost of ownership, and resale projections. The new 2022 Ford Transit 350 will be equipped with a wheelchair ADA compliant lift for transportation by the Older Adult Services program and will have a larger 7 passenger capacity.

**RECOMMENDED ACTION:** Approval to purchase one 2022 Ford Transit 350 and retrofits from Signature Ford through the Macomb County Cooperative Purchasing Contract, in the amount of \$57,244.



October 14, 2021

City of Novi  
Attn: Mike Rhatigan  
45175 W. Ten Mile Road  
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2022 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

**(1) 2022 Ford Transit 350 High Roof 15-Passenger Van 148" WB      \$57,244.00 ea**

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

**Order Cutoff Date: November 30<sup>th</sup>, 2021.**

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 30-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 30 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

*Bill Campbell*

Bill Campbell  
Government & Fleet Sales

## 2021 Transit 350 12 and 15 Passenger Van 9,000# GVWR Major Standard Equipment

### POWERTRAIN

- Engine 3.5L PFDi V6 Includes port injection and E-85 Flex-Fuel Capable capability.
- Transmission 10-Speed Automatic Overdrive with SelectShift

### FUNCTIONAL

- 250 amp
- Horn – Single-note
- Air Conditioning Front and Rear
- Antenna – Fender Mounted
- AM/FM stereo, 4.0" multifunction display, Bluetooth, and Dual USB ports
- Single Battery – 70 amp-hr (3.5L PFDi V6 engine only)
- Single AGM Battery – 70 amp-hr (3.5L EcoBoost® V6 engine only)
- Brakes – 4-wheel Anti-lock Disc Brakes
- Parking Brake
- FordPass™ Connect / Telematics Modem
- Instrumentation Tachometer, Fuel Level and Coolant Temperature
- PowerPoint – 12V One is located in the instrument panel and one in center console.
- USB Ports – 5 amps.
- Electric Power Assisted Steering (EPAS)
- Steering Wheel – Power Rack and Pinion
- Steering Wheel – Tilt and Telescoping
- Steering Column Lock
- Front – Independent MacPhersonstrut, Stabilizer Bar
- Rear – Leaf Springs, Heavy-duty Gas Shock Absorbers

### EXTERIOR

- Body Side Moldings – Carbon Black
- Front License Plate Bracket
- Front Bumper – Carbon Black, Body Colored with Lower Valence
- Rear Bumper – Carbon Black, without Integral Step
- 50/50 Hinged Rear Door, 180-degree Opening (Regular Length)
- Sliding Passenger-side Door
- Halogen Headlamps
- Headlamp Courtesy Display
- Center High Mount Stop Lamp (CHMSL)
- Taillamps
- Auxiliary Fuel Port
- Fuel Tank – Capless Fuel Fill, 25 U.S. gallons (midship)
- Honeycomb Mesh Grille with Carbon Black Surround
- Mirrors, Short-Arm, Power Adjusting, Manual-Folding
- Tires – 235/65R16C 121/119 R BSW allseason
- Rear Tow Hook
- Wheels – 16" Silver Steel Wheel with Black Hubcap (Standard Front Axle configurations only)

- 16" Silver Steel Wheel with Exposed Lug Nuts (Heavy-Duty Front Axle configurations only)
- Full-size Spare Tire and Wheel
- Rear Window
- Windows All-around

### INTERIOR

- Step Well Pads – Black
  - Medium Center Console
- Note: Includes an integrated shifter and a dual cup holder
- Glove Box – Locking
  - Rear Cargo Door – Locking
  - Power Equipment Group (Power Locks and Windows) with Remote Keyless-Entry
  - Floor Covering Vinyl, Front and Rear
  - Rearview Mirror
  - Front Dome Lamp with Map Lights and Theater Dimming
  - Full Rear Compartment Lighting
  - Accessory Delay – 30 minutes
  - Front Overhead Shelf. Delete
  - A-Pillar Assist Handles (Driver and Passenger-side)
  - B-Pillar Assist Handle (Passenger-side)
  - Headliner – Cloth, Full-length
  - Seating – Driver and Front-passenger Manual Reclining Bucket Seats with Adjustable Headrest (Includes driver-side and passenger-side inboard armrest)
  - Manual Driver-side Lumbar Support
  - 10-Passenger Seating
  - Sunvisors

### SAFETY/SECURITY

- Autolocking Drive Away with Crash Unlocking
  - AdvanceTrac® w/Roll Stability Control™ (RSC®)
  - Safety Belts – 3-point, All Positions
- Note: Belt minder is included on the driver and front passenger seat(s).
- SecuriLock® Passive Anti-Theft System (PATS) with engine immobilizer
  - SOS Post-Crash Alert System
  - Tire Pressure Monitoring System (TPMS)
  - Driver and Passenger Airbags
  - Safety Canopy® Side-curtain Airbags

### CO-PILOT350 TECHNOLOGY

- Forward Collision Warning
- Hill Start Assist
- Pre-Collision Braking
- Side Wind Stabilization
- Lane-Keeping System
- Auto High-Beam Headlamps
- Rear View Camera with Trailer Hitch Assist.
- Automatic Rain-Sensing Windshield Wipers

**Option Included in Base Price: Cruise Control with Message Center (60C)**



**Base Prices Low Roof (83.6") 12 Passenger Seating (W.2)**

<input type="checkbox"/> Transit 350 (X2Y/301A/43E) 148" Long Wheelbase	\$30,044.00
<input type="checkbox"/> Transit 350 (X9Y/301A/43E) 148" Long Wheelbase All-Wheel Drive	\$34,119.00

**Base Prices Medium Roof (100.8") 12 Passenger Seating**

<input type="checkbox"/> Transit 350 (X2C/301A/43E) 148" Long Wheelbase	\$33,472.00
<input type="checkbox"/> Transit 350 (X9C/301A/43E) 148" Long Wheelbase All-Wheel Drive	\$37,592.00

**Base Prices High Roof (110.1") 12 Passenger Seating**

<input type="checkbox"/> Transit 350 (X2X/301A/43E) 148" Long Wheelbase	\$34,744.00
<input type="checkbox"/> Transit 350 (X9X/301A/43E) 148" Long Wheelbase All-Wheel Drive	\$38,864.00

**Base Prices Low Roof (83.6") 15 Passenger Seating(W.1)**

<input type="checkbox"/> Transit 350 (X2Y/301A/96P/43E) 148" Long Wheelbase	\$31,275.00
<input type="checkbox"/> Transit 350 (X9Y/301A/96P/43E) 148" Long Wheelbase All-Wheel Drive	\$35,394.00

**Base Prices Medium Roof (100.8") 15 Passenger Seating**

<input type="checkbox"/> Transit 350 (X2C/301A/96P/43E) 148" Long Wheelbase	\$34,747.00
<input type="checkbox"/> Transit 350 (X9C/301A/96P/43E) 148" Long Wheelbase All-Wheel Drive	\$38,867.00

**Base Prices High Roof (110.1") 15 Passenger Seating**

<input type="checkbox"/> Transit 350 (X2X/301A/96P/43E) 148" Long Wheelbase	\$36,019.00
<input checked="" type="checkbox"/> Transit 350 (X9X/301A/96P/43E) 148" Long Wheelbase All-Wheel Drive	\$40,139.00

**Base Prices High Roof (109.4"), Dual Rear Wheel 15 Passenger Seating**

<input type="checkbox"/> Transit 350 HD EL (U4X/301A) 148" Long Wheelbase	\$35,819.00
<input type="checkbox"/> Transit 350 HD EL (U5X/301A) 148" Long Wheelbase All-Wheel Drive	\$42,217.00

**Available Options**

	<u>Code</u>	<u>Price</u>
<input type="checkbox"/> 3.5L EcoBoost V-6 Engine	99G/44U	1775.00
<input type="checkbox"/> Vehicle Maintenance Monitor	61C	45.00
<input type="checkbox"/> Heater, Engine Block	41H	75.00
<input checked="" type="checkbox"/> Dual Batteries 70 amp-hr (ea)	63E	295.00
<input type="checkbox"/> Dual Batteries 70 amp-hr (ea) and Dual Alternators 250 Amps (ea)	63E/63C	845.00
<b><u>(Available only with 3.5L Eco Boost Engine)</u></b>		
<input type="checkbox"/> Axle, Limited Slip	X_L	325.00
<input type="checkbox"/> HID Headlamps	91A	455.00
<input type="checkbox"/> Autolamp with Wiper Activated Headlamps	91B	35.00
<input type="checkbox"/> Fog Lamps	55D	105.00
<input type="checkbox"/> Seats Cloth, 2-way manual driver and Passenger Seats	21L/21M	115.00
<input checked="" type="checkbox"/> Seats Cloth 10-way power driver and Passenger Seats	21R	385.00
<input type="checkbox"/> Vinyl Sun Visors with Illuminated Vanity Mirror	85C	75.00
<input type="checkbox"/> Front Overhead Shelf	66D	75.00
<input type="checkbox"/> Adaptive Cruise Control	60D	755.00
<input type="checkbox"/> Blind Spot Information System (BLIS)	65A	595.00
<input type="checkbox"/> Enhanced Active Park Assist	94B	895.00
<input type="checkbox"/> Front and Rear Split-View Camera	61D/58X	1135.00
<input type="checkbox"/> Perimeter Anti-Theft Alarm	59D	155.00
<input type="checkbox"/> Daytime Running Lights	942	45.00

<input type="checkbox"/>	Short Arm Non Telescoping Mirrors-Power Heated with Turn Signals	545	160.00
<input type="checkbox"/>	Long Arm Non Telescoping Mirrors-Power	543	65.00
<input type="checkbox"/>	Long Arm Non Telescoping Mirrors-Power Heated with Turn Signals	543/544	285.00
<input type="checkbox"/>	Trailer Tow Package-Heavy Duty	53B	485.00
<input type="checkbox"/>	Integrated Trailer Brake Controller ( <b>Includes Trailer Tow Pkg</b> )	67D/53B	885.00
<input checked="" type="checkbox"/>	<b>Back Up Alarm</b>	<b>43B</b>	<b>125.00</b>
<input type="checkbox"/>	Reverse Sensing System	43R	295.00
<input type="checkbox"/>	Keyless-Entry Pad	52C	95.00
<input type="checkbox"/>	Remote Start.	68B	495.00
<input type="checkbox"/>	Smokers Package (Cigarette Lighter and Ash Cup	66B	40.00
<input type="checkbox"/>	60/40 Hinged Passenger Side Door ( <b>Low Roof Only</b> )	59A	N/C
<input checked="" type="checkbox"/>	<b>Power Sliding Door (Medium and High Roof Only)</b>	<b>65C</b>	<b>995.00</b>
<input type="checkbox"/>	Privacy Glass	92E	675.00
<input type="checkbox"/>	Dual-Note Horn	85D	20.00
<input checked="" type="checkbox"/>	<b>Upfitter Package</b> (High Capacity Upfitter Switches, Large Center Console, Auxiliary Fuse Panel with High Spec Interface Connector, Dual AGM Batteries (63E), and Modified Vehicle Wiring System (53K))	<b>67C</b>	<b>610.00</b>
<input type="checkbox"/>	Extended Length Running Boards	68J	655.00
<input type="checkbox"/>	Wheel Well Liners (Front Only)	15C	295.00
<input type="checkbox"/>	(2) Additional Keys w/FOBS	86F	75.00
<input type="checkbox"/>	AM/FM Stereo, Bluetooth, Dual USB Ports, SYNC3, and a 4.0 inch Multi-Function display	58V	280.00
<input type="checkbox"/>	AM/FM Stereo, HD/SiriusXM capability, Bluetooth, Dual USB Ports, SYNC3, and a 4.0 inch Multi-Function display	58W	520.00
<input type="checkbox"/>	AM/FM Stereo, Bluetooth, Dual USB Ports, SYNC3, and a 8.0 inch colored Multi-Function touch screen	58X	410.00
<input type="checkbox"/>	AM/FM Stereo, HD/SiriusXM capability, Bluetooth, Dual USB Ports, SYNC3, and a 8.0 inch colored Multi-Function touch screen	58Y	650.00
<input type="checkbox"/>	Navigation System, AM/FM Stereo, HD/SiriusXM capability, Bluetooth, Dual USB Ports, SYNC3, and a 8.0 inch colored Multi-Function touch screen	584	1220.00

**Total Price \$42,254.00 ea**

### Colors for Transit 350 Vans

<u>Solid</u>	<u>Interior Colors</u>	
	<u>Pewter (VK/CK)</u>	<u>Charcoal (CB) (Cloth Only)</u>
<u>Exterior Colors</u>		
School Bus Yellow Metallic	[BY] [ ]	[ ]
Race Red	[PQ] [ ]	[ ]
<b>Oxford White</b>	<b>[YZ] [ ]</b>	<b>[X]</b>
<u>Extra Cost Metallic Paint (add \$200.00)</u>		
Agate Black	[UM] [ ]	[ ]
Ingot Silver	[UX] [ ]	[ ]
Carbonized Gray	[M7] [ ]	[ ]
Blue Jeans	[N1] [ ]	[ ]
Avalanche Gray	[DR] [ ]	[ ]
Abyss Gray	[ME] [ ]	[ ]
Ingot Silver	[UX] [ ]	[ ]



# Quotation

Doc #  
4147

Date  
10/08/21

Sales Rep  
Craig Wigginton 

**Customer/Ship To**  
City Of Novi  
45175 Ten Mile Rd.  
Novi, MI 48375  
Phone: (248) 567-0395

**Vehicle Information**  
2022 Ford Transit 350 148" LWB, HT

**Dealer Information**  
Gresham Driving Aids  
30800 Wixom Rd  
Wixom, Michigan 48393  
Phone: (248) 624-1533

Products / Services		
<b>Transit Flooring-Rear-GDA</b>		\$2,695.00
GDA Wheelchair Flooring From Rear Doors To C-Pillar Or Second Row Seating. Includes Heat Vented Floors	Tax	\$0.00
<b>Braun Century NCL919FIB3451-2 Commercial Lift</b>		\$7,850.00
With A 34" x 51" Usable Platform, 1000 LB Lift Capacity, Comes With A Manual Back Up System And Safety Features.	Tax	\$0.00
<b>Lift Install Kit For Rear Door</b>		\$395.00
	Tax	\$0.00
<b>Wheelchair Lift Interlock Installed</b>		\$425.00
Disables Vehicle Shifter When Lift Is In Use. Deployed Emergency Park Brake Prevents Drive Off While Someone Is On The Wheelchair Lift.	Tax	\$0.00
<b>Floor Track Anchoring System L Style</b>		\$600.00
This Price Reflects Two Parallel Rails Installed, Producing One Chair Station In The Vehicle Front To Back.	Tax	\$0.00
<b>QRT Deluxe Retractable Tiedowns (Set Of Four)</b>		\$450.00
QRT Deluxe Retractable Tie Downs With S-Hooks. Set Up For L-Track Tie Down System. Includes Lap & Shoulder Belt.	Tax	\$0.00
<b>Stanchion Pole-Vertical</b>		\$295.00
Attached To The B-Pillar Just Inside The Side Sliding Door.	Tax	\$0.00
<b>GDA Powder Coat Steel Mesh Step-Driver</b>		\$575.00
Installed On Drivers Side Under Door. **NOTE-Leave Rocker Covers Off.	Tax	\$0.00
<b>GDA Powder Coat Steel Mesh Steps-Passenger</b>		\$595.00
Installed On The Passenger Side Of Van Under Doors. **NOTE-Leave Rocker Covers Off.	Tax	\$0.00
<b>Safety Package</b>		\$395.00
To Include First Aid Kit, Fire Extinguisher And Triangle Reflector Kit.	Tax	\$0.00
<b>Window Tint 5%</b>		\$715.00
For All 5 Windows Behind B-Pillar. Provides Privacy.	Tax	\$0.00

This Quote May Not Be Valid After 30 Days. Additional Taxes May Apply.

Sub Total	\$14,990.00
Tax	\$0.00
<b>Total</b>	<b>\$14,990.00</b>

Acceptance: \_\_\_\_\_