



CITY of NOVI CITY COUNCIL

Agenda Item C
August 14, 2017

SUBJECT: Approval to award the amount of \$49,398 to Mobility Transport Services through the State of Pennsylvania cooperative purchasing contract to purchase the 2017 Ford Transit Van and retrofit for Older Adult Services use.

SUBMITTING DEPARTMENT: Department of Public Services – Fleet Division
Department of Parks, Recreational and Cultural Services – Older Adult Services Division

CITY MANAGER APPROVAL: 

EXPENDITURE REQUIRED	\$ 49,398
AMOUNT BUDGETED	\$ 50,000
APPROPRIATION REQUIRED	\$ 0
LINE ITEM NUMBER	208-695.00-983.012

BACKGROUND INFORMATION:

An approved capital item approved in the 2017/18 Budget was a van to service the Older Adult Transportation program. The proposed new vehicle is a 2017 Ford Transit Van replacing a 2011 E-250 van, #125, with more than 120,000 miles and \$15,796 in total maintenance costs. Unit #125 also has extensive rust on the rear doors around the seals. Ultimately vehicle #125 will be auctioned.

Providing transportation service allows older adults to travel anywhere within the city limits or within a 10-mile radius of the Novi Civic Center. Those who travel outside the city limits pay an additional charge. This program is focused on those that no longer drive or who are not comfortable driving to certain locations.

The new transit van will allow for two wheelchairs to be transported simultaneously and have a greater capacity for multipurpose transportation.

The City has historically purchased vehicles from Mobility Transport Services through MiDeal, including the purchase of vehicle #135, a 2016 Dodge Ram Promaster van purchased in 2015. As of this date, MiDeal has not processed the paperwork for Mobility Transport's contract renewal. The City may utilize the State of Pennsylvania cooperative purchasing contract to order the transit van and retrofit through the Rohrer dealer agreement. The Pennsylvania contract is the best overall cost to purchasing vans and no other bids were provided for wheelchair retrofits.

RECOMMENDED ACTION: Approval to award the amount of \$49,398 to Mobility Transport Services through the State of Pennsylvania cooperative purchasing contract to purchase the 2017 Ford Transit Van and retrofit for Older Adult Services use.



2017 Ford Transit Van

MobilityTRANS

Commercial Passenger Vans

Dealer Information			
Dealer:	NOVI, Mike 248-567-0395		
Address:			
Contact Name:			
Phn#		PO#	

End-User Information			
Name:			
Address:			
Contact Name:			
Phn#		Fleet#	

Phone 800-496-4280 Fax 734-453-6708
 Jason Huizing: jason@mobilitytrans.com Ext 203
 Rob Barnes: rob@mobilitytrans.com Ext 206
 Nick Brown: nick@mobilitytrans.com Ext 204

<input checked="" type="checkbox"/>	Fleet
<input type="checkbox"/>	
<input type="checkbox"/>	
<input checked="" type="checkbox"/>	Bid Pricing

Total Up Order

V77P1815

ADA Paratransit Vans		Upfit
1	1 Wheelchair On 148"EL High Roof Dual Rear Wheel Wagon With Builders Prep	\$8,771

Ford Factory Ordered Chassis				
Description	Color	Chassis	Engine	Cost
350 XL High Roof 148EL Sliding Door GVWR 10,360# GVWR	Oxford White	U4X	3.7L Ti-VCT V6	\$39,939

Ford OEM Seats		
1	1 Passenger Ford Seat From Inventory (Subject To Availability)	\$99
1	2 Passenger Ford Seat From Inventory (Subject To Availability)	\$149

Folding Seating Options - Freedman Go-ES, Level 1 N. Ash Grey Vinyl			- Details
1	1 Passenger Forward Facing Fold Away Seat With 3 Point Shoulder Belt	\$610	\$610
2	2 Passenger Forward Facing Fold Away Seat With 3 Point Shoulder Belt	\$711	\$1,422

Wheelchair Restraint Options		
1	Add Wheelchair Location With QRT Deluxe Tiedowns, L-Pod Anchors, Lap & Non-Retractable Shoulder Belts	\$472

Wheelchair Lifts And Options		
1	Upgrade To 1000lb Capacity Braun Century 2	\$360

Interior Options		
1	Insulate Headliner	\$105
1	Insulate Walls	\$48
1	Insulate Doors	\$29

Exterior Options		
1	Undercoating	\$120
1	Deep Tinted Windows Behind Driver To 5%	\$300
1	Front Splash Gaurds Are Included With Bus Door	\$55
1	Splash Guards - Rear Set Only	\$55
1	Escape Hatch	\$204

Running Boards		
1	Short Aluminum Running Board With Traction Tape Either Side	\$96

Safety Equipment		
1	Safety Kit Includes: 5lb Fire Extinguisher, First Aid Kit, Triangle Reflectors	\$108

Entry Door And Options		
1	Bus Door - Dual Leaf Bus Door Includes Entry Key Pad And Removal Of Sliding Door Track	\$5,256

Miscellaneous Options		
1	Rosco dual vision Camera	\$600

Miscellaneous Pricing Adjustments		
1	Bid Discount	-\$1,500

Chassis Incentives		
1	Government Fleet (GPC) GPC Amounts	-\$6,900
1	Mobility Rebate	-\$1,000

Vehicle Delivery		
<----- Miles	Method: <input type="checkbox"/> Flatbed <input type="checkbox"/> Drive Away <input type="checkbox"/> Fastest	Look Up Miles
		\$1.35
		\$0

Notes And Comments:

Chassis Cost	\$39,939
Conversion Cost	\$17,359
Rebates	-\$7,900

Delivery Charges	\$0
Tax Title Plate & DOC	\$0
Net Cost*	\$49,398

*Ford Pricing And Incentives Are Subject To
Change Without Notice. Conversion Price Is
Good For 30 Days From: 07/18/17



pennsylvania
DEPARTMENT OF GENERAL SERVICES

Bureau of Procurement
Equipment and Vehicles Section
555 Walnut Street, Sixth Floor
Harrisburg, PA. 17101

October 12, 2016

Jeff Turner, Vehicle Analyst
Financial Management Unit
Office of Passenger Transportation
Van Wagoner Building
425 W. Ottawa Street
P.O. Box 30050
Lansing, MI. 48909

Re: Contract between Rohrer Enterprises, Inc., dba Rohrer Bus Sales and the Commonwealth of Pennsylvania, Contract No. 4400016075

Dear Mr. Turner:

This letter is to confirm Commonwealth policy regarding use of our contract by external procurement units. The above referenced Commonwealth contract for paratransit vans and busses are derived from competitive sealed bids in compliance with all applicable Commonwealth laws and regulations and federal grant requirements. Rohrer Enterprises, Inc., dba Rohrer Bus Sales may sell awarded items to an external procurement unit under this contract. However, all terms and conditions of the contract must stay the same.

If you have further questions, please feel free to contact me.

Sincerely,

A handwritten signature in cursive script that reads "Barbara L. Cain".

Barbara L. Cain
Associate Commodity Manager
Equipment and Vehicles Section

Cc: Ken Ellenberger
Alfonzo J. Robinson

Mobility TRANSPORTATION SERVICES **MobilityTRANS**
Transit Buses and Vans **Paratransit & Passenger Vans**

Rohrer Bus Sales, Inc.
1515 State Road
Duncannon, PA 17020

DEALER (DISTRIBUTORSHIP) AGREEMENT


Mobility Transportation Services, DBA MobilityTRANS hereby authorizes Rohrer Bus Sales, Inc. to sell the following products:

ALL VANS AND SMALL BUSES BUILT OR MODIFIED BY MOBILITY TRANSPORTATION SERVICES DBA MOBILITYTRANS. INCLUDING BUT NOT LIMITED TO U4X, X2X, X2C, AND K1C MODELS BUILT ON FORD AND FCA CHRYSLER CHASSIS.

Territory: Pennsylvania, West Virginia, New Jersey, Virginia

Dealer Agreement Contract Statement:

1. MobilityTRANS will not assign another Dealer for our products in your territory for any purpose.
2. We will not accept orders from another dealer for delivery to your territory except for the following. Should another dealer have an order for delivery in your area and claim that it is part of a nationwide contract, MobilityTRANS will investigate and accept the order only if we are satisfied that it is part of a nationwide contract. You may accept orders on our products for nationwide contracts you hold for delivery outside your territory. Proof of the contract may be requested.
3. For the territory(s) listed above, MobilityTRANS will not supply products to another dealer on Government / Corporate bids, RFPs or similar.
2. Rohrer Bus and Accessories will not offer another manufacturers similar product on Government / Corporate bids, RFPs or similar within assigned territories without informing MobilityTRANS at least ten business days before the due date of such Government / Corporate bids, RFPs or similar.
4. MobilityTRANS warranty items that fall within the warranty period require pre-authorization. Documented proof of pre-authorization may be required.
5. MobilityTRANS staff will aid in marketing and promoting.
6. Rohrer Bus and Accessories agrees to keep a minimum of one van(s) in stock or on order at all times among the territories assigned by MobilityTRANS.
6. This agreement may be cancelled by either party by supplying a 14 day written notice.

M.T.S. Signature: , David Brown Date: 12/02/2016 Title: President
Mobility Transportation Services, d/b/a MobilityTRANS