



**CITY OF NOVI CITY COUNCIL**  
**APRIL 22, 2024**

**SUBJECT:** Consideration of approval to award the contract for landscaping services on city-owned properties to KBK Landscaping for a one-year term with two one-year renewal options for \$232,390.

**SUBMITTING DEPARTMENT:** Integrated Solutions, Facilities Management Division

<b>EXPENDITURE REQUIRED</b>	<b>\$232,390</b>
<b>AMOUNT BUDGETED</b>	<b>\$35,000 Landscaping Services Facilities</b> <b>\$15,000 Grounds Maintenance Civic Center</b> <b>\$25,000 Grounds Maintenance Police</b> <b>\$17,000 Grounds Maintenance Fire</b> <b>\$25,000 Grounds Maintenance DPW</b> <b>\$110,000 Landscaping Services Parks</b> <b>\$10,000 Tree Maintenance Parks</b> <hr/> <b>\$237,000 Total Amount Budgeted</b>
<b>APPROPRIATION REQUIRED</b>	<b>\$0</b>
<b>LINE ITEM NUMBER</b>	<b>101-265.00-936.209 Landscape Services</b> <b>101-265.00-936.300 Grounds Maint/Civic Center</b> <b>101-265.00-936.301 Grounds Maint/Police</b> <b>101-265.00-936.337 Grounds Maint/Fire</b> <b>101-265.00-936.442 Grounds Maint/DPW</b> <b>101-265.10-936.209 Landscape Services Parks</b> <b>101-265.10-936.205 Tree Maintenance Parks</b>

**BACKGROUND INFORMATION:**

The City of Novi contracts landscaping vendors that provide various services to maintain the grounds of city-owned properties. The scope of work for this contract includes weekly mowing, edging, mulching, weed management, tree pruning, shrub maintenance, and annual spring/fall cleanup.

A request for proposal was posted on the Michigan Intergovernmental Trade Network (MITN) website. A pre-bid meeting/site visit was held on March 26 and was attended by thirteen firms. Twelve proposals were received, and all were reviewed by a committee consisting of City staff. During the committee review process, twelve proposals were narrowed down to the top three candidates based on their ability to perform the required services, fees for services, and references. The top three proposals were evaluated on resource capability, certifications, staffing, and related experience. During the review of references and past experience, the committee found that KBK Landscaping had the most experience maintaining our properties and a proven track record of positive results for municipal property and municipal parkland. KBK Landscaping is also the lowest bidder of the top three candidates selected by the committee. It is the recommendation of the committee to select KBK Landscaping for landscaping services based on their ability to perform the work, previous positive experience, and overall cost.

**Committee's Overall Evaluation Score**

	<b>KBK Landscaping</b>	<b>Brien's Services</b>	<b>Mendoza's Outdoor</b>
<b>Total Points</b>	<b>880</b>	<b>570</b>	<b>350</b>
<b>Rank</b>	<b>1</b>	<b>2</b>	<b>3</b>

**RECOMMENDED ACTION:** Approval to award the contract for landscaping services on city-owned properties to KBK Landscaping for a one-year term with two one-year renewal options for \$232,390.

## **CONTRACT FOR LAWN AND LANDSCAPE MAINTENANCE SERVICES – FACILITIES & PARKS**

This Agreement shall be considered as made and entered into as of the date of the last signature ("Effective Date"), and is between the City of Novi, a Michigan municipal corporation, whose address is 45175 Ten Mile, Novi, Michigan 48375, (hereinafter referred to as "Client"), and KBK Landscaping, Inc., whose address is 9685 West Michigan Ave. Saline, MI. 48167, (hereinafter referred to as "Contractor").

### **THE CLIENT AND CONTRACTOR AGREE AS FOLLOWS:**

#### **Article I. Statement and Performance of Work.**

For payment by the Client as provided under this Contract, Contractor shall provide the materials and perform the services described on and in Schedule A (the "Work"), which is attached hereto and made a part of this Contract by this reference, in a competent, accurate, efficient, timely, good, professional, thorough, complete and responsible manner, and in compliance with the terms and conditions set forth below.

#### **Article II. Timing of Performance.**

Performance of this Contract shall commence as of May 1, 2024 and end on April 3, 2025. Upon mutual consent of the Client and the Contractor, the contract may be renewed two (2) additional years in one (1) year increments.

#### **Article III. Contract Price and Payment.**

Subject to the terms and conditions of this Contract, the Client agrees to pay Contractor an amount services and materials as specifically set forth in the completed Proposal attached which is part of the attached Schedule A. Such payments are in exchange for and consideration of the timely and satisfactory performance and completion of the work required under and pursuant to this Contract. Contractor shall submit invoices detailing each and all services performed and materials provided in connection with the billing and charges applicable to each such item. Such itemized billings shall be submitted and shall be paid only upon verification of satisfactory completion of the work itemized in the billing.

All costs and expenses incurred by Contractor under this Contract are deemed to be included in the amounts set forth in Schedule A. Contractor will obtain written approval of the Client prior to proceeding with any work that is not stated on Schedule A; otherwise, the Client will not be billed for such extra/additional work.

All payments to Contractor shall be submitted by mail at Contractor's address first listed above, unless Contractor provides written notice of a change in the address to which such payments are to be sent.

**Article IV: Termination.**

- A. 1. For cause: In the event that either party shall breach the terms and conditions of this Contract, the aggrieved party may notify the other party, in writing via certified mail, of such breach and demand that the same be remedied within ten (10) days. If the defaulting party fails to remedy the breach as demanded, the aggrieved party shall then have the right to terminate by giving the defaulting party thirty (30) days written notice. In addition, if at any time a voluntary petition in bankruptcy shall be filed against either party and shall not be dismissed within thirty (30) days, or if either party shall take advantage of any insolvency law, or if a receiver or trustee of any of a party's property shall be appointed and such appointments shall not be vacated within thirty (30) days, the other party shall have the right, in addition to any other rights of whatsoever nature that it may have at law or in equity, to terminate by giving thirty (30) days' notice in writing of such termination.
2. For convenience: The Client may terminate the agreement, in whole or in part, without showing cause upon giving thirty (30) days written notice to the Contractor. The Client shall pay all reasonable costs incurred by the Contractor up to the date of notice of termination. The Contractor will not be reimbursed for any anticipatory profits that have not been earned up to the date of notice of termination.
- B. In the event this Contract is terminated before completion, the Client shall not be responsible to make any further payments for work performed after the effective date of such termination, and shall pay Contractor for such materials as have been delivered and for such work as has been completed and is eligible for payment under the terms of this Contract through the date of such termination. In all events, the Client shall only be responsible to make the payments described in the preceding sentence if, at the Client's request, Contractor continues to fully perform its duties and obligations in full compliance with the terms of this Contract through the effective date of the termination.

**Article V: Independent Contractor/Vendor Relationship.**

- A. In the performance of this Contract, the relationship of Contractor to the Client shall be that of an independent contractor and/or vendor and not that of an employee or agent of Client. Contractor is and shall perform under this Contract as an independent contractor and/or vendor, and no liability or responsibility with respect to benefits of any kind, including without limitation, medical benefits, worker's compensation, pension rights, or other rights or liabilities arising out of or related to a contract for hire or employer/employee relationship shall arise or accrue to either party as a result of the performance of this Contract.

Contractor, as an independent contractor and/or vendor, is not authorized to enter into or sign any agreements on behalf of the Client or to make any representations to third parties that are binding upon the Client.

- B. Contractor represents that it will dedicate sufficient resources and provide all necessary personnel required to perform the work described in Schedule A in accordance with the terms and conditions of this Contract. Except as may be specifically stated and agreed to in Schedule A, Contractor shall perform all of the work under this Contract and no other person or entity shall be assigned or sub-contracted to perform the work, or any part thereof, unless approved by the Client in advance.

**Article VI:            Liability and Insurance.**

- A. Contractor agrees to indemnify and hold harmless the Client, its elected and appointed officials and employees, from and against any and all claims, demands, suits, losses and settlements, including actual attorney fees incurred and all costs connected therewith, for any damages which may be asserted, claimed or recovered against the Client by reason of (i) personal injury, death and/or property damages which arises out of or is in any way connected or associated with the actions or inactions of Contractor in performing or failing to perform the work; or (ii) civil damages which arise out of any dispute between Contractor and its subcontractors, affiliates, employees or other private third parties in connection with this Contract. Contractor specifically agrees that it is Contractor's responsibility, and not the responsibility of the Client, to safeguard the property and materials used in performing this Contract. Contractor agrees to hold the City harmless from any loss of or damage to such property and materials used in connection with Contractor's performance of this Contract.
- B. Contractor shall provide evidence of adequate insurance coverage in the types and amounts set forth on Schedule A, which is attached hereto and incorporated herein by this reference. Such insurance shall be maintained at the specified level of coverage throughout the term of this Contract, including any extension of such term, and will cover all work, acts and omissions by and on behalf of Contractor in connection with this Contract, with the Client as named additional insureds, but with such coverage being primary and non-contributory as described in the attached Schedule A.

**Article VII:            Information.**

It is expressly acknowledged and agreed that all reports, opinions, compilations, research work, studies, data, materials, artifacts, samples, documents, plans, drawings, specifications, correspondence, ledgers, permits, manuals, applications, contracts, accountings, schedules, maps, logs, invoices, billings, photographs, videotapes and all other materials generated by and/or coming into the possession of Contractor during the term of this Contract, and any extension thereof, that in any way relate to the performance of work by Contractor under this Contract or that are otherwise related or relevant to the work, belong exclusively to the Client and shall be promptly delivered to the Client upon the termination of this Contract or, at any time, upon the Client's request.

**Article VIII:        **General Provisions.****

- A. Entire Agreement. This instrument, together with the attached Schedules, contains the entire Contract between the Client and Contractor. No verbal agreement, conversation, or representation by or between any officer, agent, or employee of the parties hereto, either before or after the execution of this Contract, shall affect or modify any of the terms or obligations herein contained.
  
- B. Compliance with Laws. This Contract and all of Contractor's work and practices shall be subject to all applicable state, federal and local laws, ordinances, rules or regulations, including without limitation, those which apply because Client is a public governmental agency or body. Contractor represents that it is in compliance with all such laws and eligible and qualified to enter into this Contract.
  
- C. Governing Law. This Contract shall be governed by the laws of the State of Michigan.
  
- D. Assignment. Contractor shall not assign this Contract or any part thereof without the written consent of the Client. This Contract shall be binding on the parties, their successors, assigns and legal representatives.
  
- E. Third Parties. It is the intention of the parties hereto that this Agreement is not made for the benefit of any private third party. It is acknowledged that Client may receive a portion of the funding for the payments under this Contract from one or more private sources, and it is understood by Contractor that it is hired by Client to work exclusively for Client and Contractor agrees that no private party or parties will be allowed to hold sway or influence, in any way, over Contractor's performance of the work.
  
- F. Notices. Written notices under this Contract shall be given to the parties at their addresses contained in this Contract by personal or registered mail delivery to the attention of the following persons:  
  
                    Client: City Manager Victor Cardenas and City Clerk Cortney Hanson  
                    Contractor: KBK Landscaping, Inc.
  
- G. Changes. Any changes in the provisions of this Contract must be in writing and signed by the Client and Contractor.
  
- H. Waivers. No waiver of any term or condition of this Contract shall be binding and effective unless in writing and signed by all parties, with any such waiver being limited to that circumstance only and not applicable to subsequent actions or events.
  
- I. Jurisdiction and Venue of Contract. This Contract shall be considered for all purposes, including the establishment of jurisdiction and venue in any court action between the parties, as having been entered into and consummated in the City of Novi, Oakland County, Michigan.

J. Conflict. In the event of any conflict or inconsistency between the above provisions of this Contract and either or both of the attached Schedules, the provisions in the above text shall govern.

**IN WITNESS WHEREOF**, the Client and the Contractor have executed this Contract in Oakland County, Michigan, as of the date last listed below.

WITNESS AND DATES  
OF SIGNATURES:

CITY OF NOVI

\_\_\_\_\_  
Date: \_\_\_\_\_

\_\_\_\_\_  
By: Justin Fischer  
Its: Mayor

\_\_\_\_\_  
Date: \_\_\_\_\_

\_\_\_\_\_  
By: Cortney Hanson  
Its: Clerk

WITNESS AND DATES  
OF SIGNATURES:

CONTRACTOR

\_\_\_\_\_  
Date: \_\_\_\_\_

\_\_\_\_\_  
By:  
Its:

1275476.3



CITY OF NOVI

LAWN AND LANDSCAPE MAINTENANCE SERVICES

CONTRACTOR QUESTIONNAIRE FORM

Failure to answer all questions may result in the rejection of your bid.

Firm Name: 16316 LANDSCAPING INC  
Address: 9685 W. MICHIGAN AVE  
City: Saline State: MI Zip: 48176  
Telephone Number: 888 408-0320 Fax Number: N/A  
Representative's Name (please print): Kris Krause  
Representative's Title: President  
Email Address: kris@16316landscaping.com  
Web Site: 16316landscaping.com

1. Type of Organization: (Circle One)

a. Individual b. Partnership c. Corporation d. Joint Venture e. Other \_\_\_\_\_

2. Year firm established: 2008

3. If applicable, former firm name(s):  
N/A

4. Has any officer or partner of this organization owned or operated a company that declared bankruptcy during the last 10 years? No X Yes \_\_\_\_\_

When: \_\_\_\_\_

5. How many permanent full time employees 15

Anticipated part-time/seasonal employees 10

6. Are you able to provide insurance coverage as required by this RFP? yes

7. List the scope of services you are able to perform.

All  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_





10. Identify those in your firm who would be responsible for this contract, including on-site supervision, and submit copies of their certifications (i.e. ISA arborist certification, CLT Technician). Include educational background of principals and those who will be working on the project. Attach additional sheets, if necessary.

Aaron Rowntrey  
Austin Combs  
Kris Krause

11. How many clients does your company currently serve with the type of services described? Provide a list.

Washtenaw County Parks, City of Ann Arbor  
Washtenaw County Facilities, City of Farmington

12. Please provide a list of client references of similar scope, other than the City of Novi. Include name, address, phone number, dates worked and contact person. Municipal references (or other governmental agencies) preferred.

Company Washtenaw County facilities  
Address \_\_\_\_\_  
Phone 734-244-3903 Contact name Jared  
Scope of work Lawn/Landscape  
Contract dates 2009 - Current

Company City of Novi  
Address \_\_\_\_\_  
Phone 248-343-1876 Contact name Matt  
Scope of work Lawn/Landscape  
Contract dates 2014 - Current

Company City of Farmington  
Address \_\_\_\_\_  
Phone 248-921-1608 Contact name Don  
Scope of work Roadside mowing  
Contract dates 2012 - Current

Company Washtenaw County parks  
Address \_\_\_\_\_  
Phone 734-277-9106 Contact name Tom  
Scope of work Landscape  
Contract dates 2009 - Current

Company Washtenaw County Road Comm.  
Address \_\_\_\_\_  
Phone 734-210-9382 Contact name Jared  
Scope of work Road side/Highway mowing  
Contract dates 2010 - Current

13. Please include a detailed Equipment List that will be on site and available for use by the crew performing the requested services (including mowers, trucks, tractors,

trailers, etc.) in Excel format.

14. Please identify which professional organizations your company is a good standing member of: (please check all that apply)

International Society of Arboriculture

Michigan Turfgrass Foundation

Michigan Nursery and Landscape Association

Michigan Green Industry Association

15. Based on your current resources, are you available to provide the requested services identified within the timeframe allocated? yes

16. Please provide an example of a work plan showing how you would schedule the City's mowing areas in order to complete the work in the time frame allocated (assume that the weather is good).

all sites mowed on Tuesdays with both crews

17. Provide a description of your company's philosophy (including what standards you use) relative to lawn care and landscaping.

To always provide the best service to all customers

18. Claims & Suits: Does your firm have any litigation pending or outstanding against your organization or its officers? If yes, please provide details.

No  Yes \_\_\_\_\_

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19. Provide any additional information you would like to include which may not be included within this Questionnaire. You may attach additional sheets.

**THE FOREGOING QUESTIONNAIRE IS A TRUE STATEMENT OF FACTS:**

Authorized Company Representative (please print): Kris Krause

Representative Signature: 

Date 4-8-24

## EQUIPMENT LIST

- 6 2023 EXMARK 60" MOWERS
- 1 2021 EXMARK STAND ON 60"
- 1 2021 F450 WITH 30' TRAILER
- 1 2016 F350 WITH 22' TRAILER

We the undersigned as proposer, propose to furnish to the City of Novi, according to the specifications, terms, conditions and instructions attached hereto and made a part thereof:


			A.	B.	C.	D.	E.	F.	G.	H.
	Location	Acres	Mowing, Edging, Cleaning of Lawn Areas, single cut, per cut (weekly)	Mowing, Edging, Cleaning of Lawn Areas, with vertical/horizontal double cut, per occurrence (as requested)	Bed Maintenance/ Weed Control, each occurrence (bi-weekly)	Mulch Replacement, remove all mulch & replace w/2" new mulch (once per year)	Square yards of mulch included in mulch replacement price in D.	Pruning, per cut (twice per year)	Spring Clean-up (upon request)	Fall Clean-up (upon request)
<b>FACILITIES</b>										
Novi Civic Center	45175 Ten Mile Rd	4.63	285	500	375	10000	100	800	600	1200
Novi Police Station	45125 Ten Mile Rd	4.63	285	500	300	6000	60	500	600	1200
Dept of Public Works	26300 Lee BeGole Dr	2.8	175	300	175	N/A	N/A	N/A	500	1000
Police Gun Range	26350 Lee BeGole Dr	1.3	100	175	100	N/A	N/A	N/A	200	400
Fire Station 1	42975 Grand River	0.95	N/A	N/A	N/A	N/A	N/A	N/A	200	400
Fire Station 2	1919 Paramount St.	0.37	N/A	N/A	N/A	N/A	N/A	N/A	200	400
Fire Station 3	42785 9 Mile Rd	0.24	N/A	N/A	N/A	N/A	N/A	N/A	200	400
Fire Station 4	49375 Ten Mile Rd	1.48	N/A	N/A	N/A	N/A	N/A	N/A	200	400
Fire Station 5	25804 Beck Rd	0.83	95	150	95	N/A	N/A	N/A	200	400
<b>PARKS</b>										
Brookfarm Park	Next to Village Oaks Elementary School	4.14	275	500	125	N/A	N/A	N/A	500	1000
Fuerst Park	SE Corner of Taft & Ten Mile Rd	6.75	450	800	400	12000	120	1000	1000	2000
Novi Dog Park	42390 Nick Lidstrom Dr. (behind Ice Arena)	6.41	300	500	N/A	N/A	N/A	N/A	200	400
Pavilion Shore Park	43390 Thirteen Mile	9.76	675	1200	400	N/A	N/A	N/A	600	1500
Rotary Park	22220 Roethel Dr.	2.62	175	275	175	N/A	N/A	N/A	600	1000

Villa Barr Art Park	22600 Napier Rd	2.68	165	250	225	N/A	N/A	N/A	600	1200
Villagewood Park	At west end of Village Wood Rd, see map	2.76	165	250	150	N/A	N/A	N/A	600	1200
Novi Road Cemetery	25755 Novi Rd	2.63	400	600	175	N/A	N/A	N/A	1000	2000
Knapp Cemetery	43005 Nine Mile Rd	0.40	100	150	100	N/A	N/A	N/A	200	400

<b>SOD REPLACEMENT</b>	remove, provide & install (per yd, installed)	\$ 8.00
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We acknowledge receipt of the following Addenda: 1 AND 2

Comments:   
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Company Name:	KBK LANDSCAPING INC.	
Address:	9685 WEST MICHIGAN AVE.	
City, State, Zip:	SALINE MI 48176	
	888-408-0320	N/A
Agents Name:	KRIS KRAUSE	
Agents Signature:		
Date:	4-8-2024	



RFP LAWN AND LANDSCAPE MAINTENANCE FACILITIES PARKS - UNIT PRICES EXTENDED FOR ANNUAL COST

Facilities	Frequency	Approx. Acres	Est. Annual Qty	K.B.K. Landscaping		Brien's Services		Mendoza's Outdoor Services	
				Per Cut/ Per Unit Price	Extended Cost (annual)	Per Cut/ Per Unit Price	Extended Cost (annual)	Per Cut/ Per Unit Price	Extended Cost (annual)
<b>CIVIC CENTER</b>									
Mowing	25-35 Cuttings Per Year	4.63	35	285	9,975	347	12,145	332.50	11,638
Mowing - Double Cut	as requested		0	500		607		532	
Bed Maintenance/Weed control	bi-weekly		17	375	6,375	240	4,080	465.50	7,914
Mulch Replacement	once per year		1	10,000	10,000	9,500	9,500	13,300	13,300
Square Yards of Mulch				100		100		100	
Pruning	twice per year		2	800	1,600	3,700	7,400	931	1,862
Spring Cleanup	once per year		1	600	600	435	435	665	665
Fall Cleanup	once per year		1	1,200	1,200	671	671	1,330	1,330
<b>POLICE HEADQUARTERS</b>									
Mowing	25-35 Cuttings Per Year	4.63	35	285	9,975	351	12,285	332.50	11,638
Mowing - Double Cut	as requested		0	500		614		532	
Bed Maintenance/Weed control	bi-weekly		17	300	5,100	240	4,080	266	4,522
Mulch Replacement	once per year		1	6,000	6,000	9,500	9,500	7,315	7,315
Square Yards of Mulch				60		100		55	
Pruning	twice per year		2	500	1,000	3,150	6,300	665	1,330
Spring Cleanup	once per year		1	600	600	435	435	665	665
Fall Cleanup	once per year		1	1,200	1,200	671	671	1,330	1,330
<b>DEPT OF PUBLIC SERVICES</b>									
Mowing	25-35 Cuttings Per Year	2.8	35	175	6,125	212	7,420	166.25	5,819
Mowing - Double Cut	as requested		0	300		371	0	299.25	0
Bed Maintenance/Weed control	bi-weekly		17	175	2,975	85	1,445	133	2,261
Spring Cleanup	once per year		1	500	500	188	188	532	532
Fall Cleanup	once per year		1	1,000	1,000	406	406	1,197	1,197
<b>POLICE GUN RANGE</b>									
Mowing	25-35 Cuttings Per Year	1.3	35	100	3,500	98	3,430	113.05	3,957
Mowing - Double Cut	as requested		0	175		171	0	159.60	0
Bed Maintenance/Weed control	bi-weekly		17	100	1,700	240	4,080	99.75	1,696
Spring Cleanup	once per year		1	200	200	130	130	199.50	200
Fall Cleanup	once per year		1	400	400	188	188	399	399
<b>FIRE STATION #1</b>									
Spring Cleanup	once per year		1	200	200	110	110	199.50	200
Fall Cleanup	once per year		1	400	400	245	245	399	399

RFP LAWN AND LANDSCAPE MAINTENANCE FACILITIES PARKS - UNIT PRICES EXTENDED FOR ANNUAL COST

Facilities	Frequency	Approx. Acres	Est. Annual Qty	K.B.K. Landscaping		Brien's Services		Mendoza's Outdoor Services	
				Per Cut/ Per Unit Price	Extended Cost (annual)	Per Cut/ Per Unit Price	Extended Cost (annual)	Per Cut/ Per Unit Price	Extended Cost (annual)
<b>FIRE STATION #2</b>									
Spring Cleanup	once per year		1	200	200	110	110	199.50	200
Fall Cleanup	once per year		1	400	400	245	245	399	399
<b>FIRE STATION #3</b>									
Spring Cleanup	once per year		1	200	200	110	110	199.50	200
Fall Cleanup	once per year		1	400	400	245	245	399	399
<b>FIRE STATION #4</b>									
Spring Cleanup	once per year		1	200	200	150	150	199.50	200
Fall Cleanup	once per year		1	400	400	245	245	399	399
<b>FIRE STATION #5</b>									
Mowing	25-35 Cuttings Per Year	0.83	35	95	3,325	63	2,205	99.75	3,491
Mowing - Double Cut	as requested		0	150	0	110	0	133	0
Bed Maintenance/Weed control	bi-weekly		17	95	1,615	45	765	99.75	1,696
Spring Cleanup	once per year		1	200	200	110	110	199.50	200
Fall Cleanup	once per year		1	400	400	245	245	399	399
<b>BROOKFARM PARK</b>									
Mowing	25-35 Cuttings Per Year	4.14	35	275	9,625	314	10,990	266	9,310
Mowing - Double Cut	as requested		0	500	0	549	0	399	0
Bed Maintenance/Weed control	bi-weekly		17	125	2,125	150	2,550	133	2,261
Spring Cleanup	once per year		1	500	500	393	393	532	532
Fall Cleanup	once per year		1	1,000	1,000	606	606	1,064	1,064
<b>FUERST PARK</b>									
Mowing	25-35 Cuttings Per Year	6.75	35	450	15,750	494	17,290	465.50	16,293
Mowing - Double Cut	as requested		0	800	0	864	0	665	0
Bed Maintenance/Weed control	bi-weekly		17	400	6,800	375	6,375	399	6,783
Mulch Replacement	once per year		1	12,000	12,000	10,165	10,165	12,635	12,635
Square Yards of Mulch				120		107		95	
Pruning	twice per year		2	1,000	2,000	3,217	6,434	931	1,862
Spring Cleanup	once per year		1	1,000	1,000	634	634	665	665
Fall Cleanup	once per year		1	2,000	2,000	978	978	1,330	1,330
<b>NOVI DOG PARK</b>									
Mowing	25-35 Cuttings Per Year	6.41	35	300	10,500	487	17,045	399	13,965
Mowing - Double Cut	as requested		0	500	0	852	0	631.75	0
Spring Cleanup	once per year		1	200	200	602	602	399	399
Fall Cleanup	once per year		1	400	400	750	750	798	798

RFP LAWN AND LANDSCAPE MAINTENANCE FACILITIES PARKS - UNIT PRICES EXTENDED FOR ANNUAL COST

Facilities	Frequency	Approx. Acres	Est. Annual Qty	K.B.K. Landscaping		Brien's Services		Mendoza's Outdoor Services	
				Per Cut/ Per Unit Price	Extended Cost (annual)	Per Cut/ Per Unit Price	Extended Cost (annual)	Per Cut/ Per Unit Price	Extended Cost (annual)
<b>PAVILION SHORE PARK</b>									
Mowing	25-35 Cuttings Per Year	9.76	35	675	23,625	741	25,935	631.75	22,111
Mowing - Double Cut	as requested		0	1,200		1,296	0	931	0
Bed Maintenance/Weed control	bi-weekly		17	400	6,800	365	6,205	332.50	5,653
Spring Cleanup	once per year		1	600	600	917	917	665	665
Fall Cleanup	once per year		1	1,500	1,500	1,406	1,406	1,330	1,330
<b>ROTARY PARK</b>									
Mowing	25-35 Cuttings Per Year	2.62	35	175	6,125	199	6,965	199.50	6,983
Mowing - Double Cut	as requested		0	275		348	0	299.25	0
Bed Maintenance/Weed control	bi-weekly		17	175	2,975	120	2,040	133	2,261
Spring Cleanup	once per year		1	600	600	246	246	399	399
Fall Cleanup	once per year		1	1,000	1,000	379	379	798	798
<b>VILLA BARR ART PARK</b>									
Mowing	25-35 Cuttings Per Year	2.68	35	165	5,775	203	7,105	299.25	10,474
Mowing - Double Cut	as requested		0	250		355	0	432.25	0
Bed Maintenance/Weed control	bi-weekly		17	225	3,825	120	2,040	199.50	3,392
Spring Cleanup	once per year		1	600	600	251	251	399	399
Fall Cleanup	once per year		1	1,200	1,200	388	388	798	798
<b>VILLAGWOOD PARK</b>									
Mowing	25-35 Cuttings Per Year	2.76	35	165	5,775	209	7,315	299.25	10,474
Mowing - Double Cut	as requested		0	250		365	0	432.25	0
Bed Maintenance/Weed control	bi-weekly		17	150	2,550	50	850	199.50	3,392
Spring Cleanup	once per year		1	600	600	259	259	399	399
Fall Cleanup	once per year		1	1,200	1,200	401	401	798	798
<b>NOVI ROAD CEMETERY</b>									
Mowing	25-35 Cuttings/Year	2.63	35	400	14,000	199	6,965	399	13,965
Mowing - Double Cut	as requested		0	600		348	0	665	0
Bed Maintenance/Weed control	bi-weekly		17	175	2,975	95	1,615	99.75	1,696
Spring Cleanup	once per year		1	1,000	1,000	256	256	1,064	1,064
Fall Cleanup	once per year		1	2,000	2,000	575	575	2,128	2,128

RFP LAWN AND LANDSCAPE MAINTENANCE FACILITIES PARKS - UNIT PRICES EXTENDED FOR ANNUAL COST

Facilities	Frequency	Approx. Acres	Est. Annual Qty	K.B.K. Landscaping		Brien's Services		Mendoza's Outdoor Services	
				Per Cut/ Per Unit Price	Extended Cost (annual)	Per Cut/ Per Unit Price	Extended Cost (annual)	Per Cut/ Per Unit Price	Extended Cost (annual)
<b>KNAPP CEMETERY</b>									
Mowing	25-35 Cuttings/Year	0.40	35	100	3,500	31	1,085	99.75	3,491
Mowing - Double Cut	as requested		0	150		54	0	133	0
Bed Maintenance/Weed control	bi-weekly		17	100	1,700	45	765	99.75	1,696
Spring Cleanup	once per year		1	200	200	110	110	266	266
Fall Cleanup	once per year		1	400	400	225	225	532	532
<b>ESTIMATED TOTAL ANNUAL COST</b>					<b>\$232,390</b>		<b>\$238,684</b>		<b>\$250,805</b>
<b>SOD REPLACEMENT</b>	remove, provide & install	per yd		8.00		\$ 16.00		\$ 19.50	

COMMENTS: (1)

Evaluation Rank

Proposals were evaluated and scored. The three firms with the highest cumulative scores had their fee proposals