



CITY of NOVI CITY COUNCIL

**Agenda Item N
November 14, 2016**

SUBJECT: Approval to award bid to Kiesler Police Supply, Inc. for the purchase of new Glock 17 Gen4 handguns and Glock 43 handguns and associated magazines, sights, holsters, mounted lights, and ammunition with a trade-in of current pistols for a net cost of \$59,072.21.

SUBMITTING DEPARTMENT: Public Safety Police

CITY MANAGER APPROVAL:

EXPENDITURE REQUIRED	\$59,072.21
AMOUNT BUDGETED	\$90,000
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	266-266.00-740.245

BACKGROUND INFORMATION:

As part of the 2016-17 Budget Amendment process, state forfeiture funds were allocated for the transition to the Glock 17 Gen4 handgun as the issued carry for all sworn Novi Police Department personnel and the purchase of a Glock 43 for off-duty or backup carry while on duty. The Department currently has the Sig Sauer P229 DAK DAO with Legacy slide in the .40 caliber as the issued weapon. The decision to transition to the Glock 17 was based on several factors, including round performance, shooter performance, ammunition cost and magazine capacity.

An Invitation for Bids was posted on the Michigan Intergovernmental Trade Network (MITN) website on October 13, 2016 for the purchase of seventy-five (75) Glock 17 Gen4 handguns and seventy-five (75) Glock 43 handguns and associated magazines, sights, holsters, mounted lights and ammunition as well as the trade-in of current pistols. We received two (2) bids. Kiesler Police Supply, Inc. submitted a bid that included all of the items specified and has the most expedited delivery date. The bid tabulation is attached.

RECOMMENDED ACTION: Approval to award bid to Kiesler Police Supply, Inc. for the purchase of New Glock 17 Gen4 handguns and Glock 43 handguns and associated magazines, sights, holsters, mounted lights, and ammunition with a trade-in of current pistols for a net cost of \$59,072.21.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Burke				
Council Member Casey				

	1	2	Y	N
Council Member Markham				
Council Member Mutch				
Council Member Wrobel				

CITY OF NOVI
Glock Handguns Bid Tab
October 27, 2016

				Kiesler Police Supply, INC		CMP Distributors, Inc.	
Item	Description	UOM	Qty	Unit Price	Ext Price	Unit Price	Ext Price
1	Glock 17 Gen4 Handgun, with standard trigger, Trijicon HD Sight (Yellow) to be installed prior to delivery, three (3) Glock Gen4 magazines. Brand Requirement: Brand Name Only Manufacturer: Glock Model Number: Model 17 Gen4	EACH	75	\$459.0000	\$34,425.00	\$477.0000	\$35,775.00
				Quoting Brand Specified		Quoting Brand Specified	
2	Glock 17 Gen4 Magazines Brand Requirement: Brand Name Only Manufacturer: Glock Model Number: Model 17 Gen4 magazines	EACH	30	\$21.0000	\$630.00	\$19.7500	\$592.50
				Quoting Brand Specified		Quoting Brand Specified	
3	Glock 43 Handgun, with standard trigger, two (2) Glock magazines. Brand Requirement: Brand Name Only Manufacturer: Glock Model Number: Model 43	EACH	75	\$330.5000	\$24,787.50	\$320.5000	\$24,037.50
				Quoting Brand Specified		Quoting Brand Specified	
4	Streamlight TLR-1 Tactical Weapon-Mounted Light Brand Requirement: Brand Name Only Manufacturer: Streamlight Model Number: TLR-1HL	EACH	75	\$105.1100	\$7,883.25	\$119.70	\$8,977.50
				Quoting Brand Specified TLR-1HL		Quoting Brand Specified <u>Vendor Comments</u> \$102.10 #69110 TLR-1 or \$119.70 #69260 TLR-1HL	
5	Safariland Model 6390 ALS Mid-Ride Level 1 Retention Duty Holster (Weapon: Glock 17 Gen4 with a mounted Streamlight TLR-1; Finish – STX Basket Weave; Color – Black; to include the optional Safariland Model 6006 ALS Guard) Brand Requirement: Brand Name Only Manufacturer: Safariland Model Number: Model 6390	EACH	75	\$88.3900	\$6,629.25	\$97.4800	\$7,311.00
				Quoting Brand Specified		Quoting Brand Specified	
6	Serpa CQC Concealment Holster (Weapon: Glock 17 Gen4 with a mounted Streamlight TLR-1; Finish – Basket Weave; Color – Black) Amended to Blackhawk Omnivore Multifit Light Bearing Holster w/TLR1/2	EACH	75	\$33.5500	\$2,516.25	\$32.3800	\$2,428.50
				Quoting Brand Specified		Quoting Brand Specified <u>Vendor Comments</u> Blackhawk Omnivore Multifit Light Bearing Holster w/TLR1/2	

					Kiesler Police Supply, INC	CMP Distributors, Inc.		
7	Federal HST LE 9mm Ammo 147 Grain Jacketed Hollow Point – P9HST2				\$268.8700	\$2,150.96	No Bid	No Bid
	Brand Requirement: Brand Name Only	THOUSAND	8	Quoting Brand Specified	NO BID			
	Manufacturer: Federal Model Number: HST LE 9mm							
8	Handguns for Trade-in (Sig Sauer P229 DAK/DAO Legacy with yellow TRijicon HD sights and 3 magazines). Please provide trade-in price. Quantity estimated.				\$285.0000	(\$19,950.00)	\$325.0000	(\$22,750.00)
	Brand Requirement: Brand Name Only	EACH	70	Quoting Brand Specified	Quoting Brand Specified			
	Manufacturer: Sig Sauer Model Number:							
TOTAL BID (INCLUDING TRADE-IN)					\$ 59,072.21		\$56,372.00 *	
9	Price to be charged to Novi Police Officers who wish to purchase one of the traded-in handguns (Sig Sauer P229 DAK/DAO Legacy with yellow Trijicon HD sights and 3 magazines). Quantity unknown.				\$355.1000	\$355.10	\$350.0000	\$350.00
	Brand Requirement: Brand Name Only	EACH	1	Quoting Brand Specified	Quoting Brand Specified			
	Manufacturer: Sig Sauer Model Number:						Vendor Comments MI Sales Tax will need to be added at the point of sale	
	Pricing Guarantee:				60 days		60 days	
	Payment Terms / Discount:				0% Net 30 days		Net 30 Days	
	Warranty Info:				Factory		manufacture warranty	
	Delivery / Start Date:				12/9/2016		12/30/16	
	Minimum Order?				No minimum quantity or amount is required.		No minimum quantity or amount is required.	
	Exceptions Taken?				No		No	
	Comments/Exceptions:				Delivery time frame on Glocks is approximately 120 days. Partial Shipments may be made depending on CMP Distributors in-stock availability when order is placed and/or Glocks production time.			

* Bid does not include the ammunition.



CITY OF NOVI
GLOCK HANDGUNS
SPECIFICATIONS



This bid is issued by the Purchasing Office of the City of Novi.

Overview

The City of Novi is requesting bids for new Glock 17 Gen4 handguns and Glock 43 handguns and associated magazines, sights, holsters, mounted lights, and ammunition. NO SUBSTITUTIONS WILL BE ACCEPTED. Bids are to be submitted online only at the Michigan Intergovernmental Trade Network website at www.mitn.info. Purchase of the items included in this bid is contingent upon approval of funding at the October 24, 2016 Council meeting.

Warranty

- Each item shall include the manufacturer's warranty.

Packaging and Manuals

- All handguns shall be received in the original Glock gun box with each containing an owner's manual.

Delivery

- Bidder is responsible for ensuring that its courier/delivery service provider makes inside deliveries to our physical location.
- **We would like expedited delivery of the handguns, accessories, and ammunition. Please provide your best, guaranteed delivery date with your bid.**
- We will accept partial shipments (no less than 10 handguns at a time) until the order is complete, however payment for the handguns will not be made until all handguns are received and trade-in process is complete. Please see Invoicing and Trade-Ins sections for additional information.

Trade-Ins

- Sig Sauer P229 DAK/DAO Legacy with yellow Trijicon HD Sights, and with three (3) magazines each
 - Estimated Quantity - 70
- Trade-in will take place after transition training is complete.
- Bidder is responsible for pickup and delivery of weapons traded-in.
- Bidder will make available to Novi officers the purchase of the weapons traded-in. The purchase price for officers shall be included in the bid.

Invoicing

- Vendor is responsible for securing credit on the trade-ins. The City will pay only one (1) invoice for the handguns and this invoice **MUST** include the credit for the trade-ins. We are willing to pay for the holsters and ammunition on separate invoices after they are delivered.
- Invoices must be mailed to: City of Novi, Attn: Finance Department, 45175 Ten Mile Road, Novi, MI 48375 or emailed to: invoices@cityofnovi.org.



CITY OF NOVI
GLOCK HANGUNS
INSTRUCTIONS TO BIDDERS



TYPE OF CONTRACT

If a contract is executed as a result of the bid, it stipulates a fixed price for products/ services.

CHANGES TO THE BID/ADDENDUM

Should any prospective Bidder be in doubt as to the true meaning of any portion of the ITB, or should the Bidder find any patent ambiguity, inconsistency, or omission therein, the Bidder shall make a written request (via email) for official interpretation or correction. Such request shall be submitted to the staff member indicated above. The individual making the request shall be held responsible for its prompt delivery.

Such interpretation or correction, as well as any additional Bid provisions that the City may decide to include, will be made as an addendum, which will be posted on the MITN website at www.mitn.info . Any addendum issued by the City shall become part of the ITB and subsequent contract and shall be taken into account by each bidder in preparing its bid. Only written addenda is binding. It is the Bidder's responsibility to be sure they have obtained all addenda.

SUBMISSION OF BID

Bids received after the closing date and time will not be accepted or considered. Faxed, emailed, or telephone bids are not acceptable.

A bid may be withdrawn by giving written notice to the Purchasing Manager before the stated due date/closing time. After the stated closing time, the bid may not be withdrawn or canceled for a period of One Hundred and Twenty (120) days from closing time.

Bidders are expected to examine all specifications and instructions. Failure to do so will be at the bidder's risk.

No bid will be accepted from, or contract awarded to any person, firm, or corporation that is in arrears or is in default to the City Novi upon any debt or contract, or that is in default as surety or otherwise, or failed to perform faithfully any previous contract with the City.

RESPONSIVE BIDS

The City reserves the right to declare as non-responsive, and reject an incomplete bid if material information requested is not furnished, or where indirect or incomplete answers or information is not provided.

CONTRACT AWARD

The contract will be awarded to that responsible, responsive bidder whose bid, conforming to this solicitation, will be most advantageous to the City of Novi. The City reserves the right to accept any or all alternative bids and award the contract to other than the lowest bidder, to waive any irregularities or informalities or both; to reject any or all bids; and in general to make the award of the contract in any manner deemed by the City, in its sole discretion, to be in the best interest of the City of Novi.

GENERAL CONDITIONS

TAX EXEMPTION

It is understood that the City of Novi is a governmental unit, and as such, is exempt from the payment of all Michigan State Sales and Federal Excise taxes. Do not include such taxes in the bid prices. The City will furnish the successful bidder with tax exemption certificates when requested. The City's tax-exempt number is 38-6032551.

FREIGHT CHARGES/SHIPPING/HANDLING

All bid pricing is to be quoted as F.O. B. destination.

DOWN-PAYMENTS OR PRE-PAYMENTS

Any bid proposal submitted which requires a down-payment or prepayment prior to delivery and full acceptance of the item(s) as being in conformance with specifications will not be considered for award.

CONTRACT TERMINATION

The City may terminate and/or cancel this contract (or any part thereof) at any time during the term, any renewal, or any extension of this contract, upon thirty days (30) days written notice to the Contractor, for any reason, including convenience without incurring obligation or penalty of any kind. The effective date for termination or cancellation shall be clearly stated in the written notice.

TRANSFER OF CONTRACT/SUBCONTRACTING

The successful bidder will be prohibited from assigning, transferring, converting or otherwise disposing of the contract agreement to any other person, company or corporation without the expressed written consent of the City of Novi. Any subcontractor, so approved, shall be bound by the terms and conditions of the contract. The contractor shall be fully liable for all acts and omissions of its subcontractor(s) and shall indemnify the City of Novi for such acts or omissions.

NON-DISCRIMINATION

In the hiring of employees for the performance of work described in this RFQ and subsequent contract, neither the contractor, subcontractor, nor any person acting in their behalf shall by reason of religion, race, color, national origin, age, sex, height, weight, handicap, ancestry, place of birth, sexual preference or marital status

discriminate against any person qualified to perform the work required in the execution of the contract.

ACCEPTANCE OF BID CONTENT

Should a contract ensue, the contents of the bid of the successful Bidder may become contractual obligations. Failure of a contractor to accept these obligations may result in cancellation of the award.

DISCLOSURE

All documents, specifications, and correspondence submitted to the City of Novi become the property of the City of Novi and are subject to disclosure under the provisions of Public Act No. 442 of 1976 known as the "Freedom of Information Act". This Act also provides for the complete disclosure of contracts and attachments hereto. This means that any informational material submitted as part of this ITB is available without redaction to any individual or organization upon request.

ECONOMY OF PREPARATION

The City of Novi is not liable for any costs incurred by bidders prior to issuance of a contract.

INDEPENDENT PRICE DETERMINATION

By submission of a proposal, the bidder certifies, and in case of a joint proposal, each party hereto certifies as to its own organization, that in connection with the proposal:

- (a) The prices in the proposal have been arrived at independently without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any other Competitor; and
- (b) No attempt has been made or will be made by the bidder to induce any other person or firm to submit or not submit a proposal for the purpose of restricting competition.

Each person signing the proposal certifies that:

- (c) He is the person in the bidder's organization responsible within that organization for the decision as to prices being offered in the proposal and that he has not participated and will not participate in any action contrary to (a) and (b) above; or
- (d) He is not the person in the bidder's organization responsible within that organization for the decision as to prices being offered in the proposal but that he has been authorized in writing to act as agent for the persons responsible for such decisions in verifying that such persons have not participated, and will not participate, in any action contrary to (a) and (b) above, and that as their agent, does hereby so certify; and that he has not participated, and will not participate in any action contrary to (a) and (b) above.

A proposal will not be considered for award if the sense of the statements required in the proposal has been altered so as to delete or modify the above.

Line Item Details for ITB-102716 Glock

If this document is still open, you may still send us pricing by clicking on the 'Send Pricing' link on the summary notice page.

Document Number:	ITB-102716 Glock
Requisition Number:	
Deadline:	10/27/2016 3:00:00 PM E.D.T.
Title of Notice:	Glock Handguns
Buyer Name:	Ms Sue Morianti, Purchasing Manager
Buyer Telephone:	(248) 347 - 0446
Buyer Email:	smorianti@cityofnovi.org

Line Item #1	Quantity: 75	UOM: EACH
Specs for #1:	Glock 17 Gen4 Handgun, with standard trigger, Trijicon HD Sight (Yellow) to be installed prior to delivery, three (3) Glock Gen4 magazines. Brand Preference: Brand Name Only Manufacturer: Glock Model Number: Model 17 Gen4	
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375	

Line Item #2	Quantity: 30	UOM: EACH
Specs for #2:	Glock 17 Gen4 Magazines Brand Preference: Brand Name Only Manufacturer: Glock Model Number: Model 17 Gen4 magazines	
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375	

Line Item #3	Quantity: 75	UOM: EACH
Specs for #3:	Glock 43 Handgun, with standard trigger, two (2) Glock magazines. Brand Preference: Brand Name Only	

	Manufacturer: Glock Model Number: Model 43
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375

Line Item #4	Quantity: 75	UOM: EACH
Specs for #4:	Streamlight TLR-1 Tactical Weapon-Mounted Light Brand Preference: Brand Name Only Manufacturer: Streamlight Model Number: TLR-1	
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375	

Line Item #5	Quantity: 75	UOM: EACH
Specs for #5:	Safariland Model 6390 ALS Mid-Ride Level 1 Retention Duty Holster (Weapon: Glock 17 Gen4 with a mounted Streamlight TLR-1; Finish – STX Basket Weave; Color – Black; to include the optional Safariland Model 6006 ALS Guard) Brand Preference: Brand Name Only Manufacturer: Safariland Model Number: Model 6390	
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375	

Line Item #6	Quantity: 75	UOM: EACH
Specs for #6:	Serpa CQC Concealment Holster (Weapon: Glock 17 Gen4 with a mounted Streamlight TLR-1; Finish – Basket Weave; Color – Black) Brand Preference: Brand Name Only Manufacturer: Serpa Model Number: Model CQC	
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375	

Line Item #7	Quantity: 8	UOM: THOUSAND
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Specs for #7:	Federal HST LE 9mm Ammo 147 Grain Jacketed Hollow Point – P9HST2 Brand Preference: Brand Name Only Manufacturer: Federal Model Number: HST LE 9mm
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375

Line Item #8	Quantity: 70	UOM: EACH
Specs for #8:	Handguns for Trade-in (Sig Sauer P229 DAK/DAO Legacy with yellow Trijicon HD sights and 3 magazines). Please provide trade-in price. Quantity estimated. Brand Preference: Brand Name Only Manufacturer: Sig Sauer	
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375	

Line Item #9	Quantity: 1	UOM: EACH
Specs for #9:	Price to be charged to Novi Police Officers who wish to purchase one of the traded-in handguns (Sig Sauer P229 DAK/DAO Legacy with yellow Trijicon HD sights and 3 magazines). Quantity unknown. Brand Preference: Brand Name Only Manufacturer: Sig Sauer	
Delivery Info	Police Novi Police Department 45125 Ten Mile Road Novi, MI 48375	



CITY OF NOVI
GLOCK HANDGUNS
ADDENDUM #1

INTENT: This addendum has been issued to modify and/or interpret the original specifications for the bid/RFP named above. Unless otherwise instructed, the information contained within this Addendum shall take precedence over anything contrary in the original specifications, and shall hereinafter be considered as part of the package.

RESPONSE: The Contractor shall verify receipt of this Addendum in the Vendor Comments section of the online bid form.

CONTENTS: Included in this Addendum is one (1) page of written addenda description.

CLARIFICATIONS:

1. It has come to our attention that the manufacturer has stopped production of the Serpa CQC Concealment Holster (Line Item #6). **Please quote the following holster instead: Blackhawk Omnivore Multifit Holster Light Bearing Streamlight TLR1/2.**

QUESTIONS:

1. Can we submit a bid if we can only provide the accessories and ammunition?
Answer: We are looking for a single source for all of the items included in this bid.

Sue Morianti
Purchasing Manager

Notice dated: October 19, 2016