



# CITY of NOVI CITY COUNCIL

**Agenda Item G**  
**June 17, 2013**

**SUBJECT: Approval to purchase Taser equipment for the Uniform Division at the Novi Police Department from Michigan Taser Distributing, sole source provider, in the amount of \$79,692.40.**

**SUBMITTING DEPARTMENT:** Public Safety - Police *DM*

**CITY MANAGER APPROVAL:** *[Signature]*

<b>EXPENDITURE REQUIRED</b>	<b>\$79,692.40</b>
<b>AMOUNT BUDGETED</b>	<b>\$88,400</b>
<b>APPROPRIATION REQUIRED</b>	<b>N/A</b>
<b>LINE ITEM NUMBER</b>	<b>101-301.00-741.000</b>

**BACKGROUND INFORMATION:**

Approved in the 2013-14 Budget, was the purchase of fifty-five (55) Tasers and associated equipment for the Novi Police Department Uniform Division in the amount of \$88,400 from Michigan Taser Distributing, the sole source provider in Michigan. Tasers were introduced to the Police Department in 2004 and have been a part of the officer's standard uniform compliment since the 2008-09 budget.

The Department currently has sixty (60) Tasers for use by all members of the Department. The warranties on the existing Tasers (x26) expired in March 2013 and will no longer be serviceable, dependable or replaceable as their production was discontinued in 2013. Taser now offers the X2 which has several improvements over the X26. Department use of force instructors conducted training and evaluation on the X2 and have recommended this unit replace the X26. The Tasers will be ordered and delivered after July 1, 2013. The recommended action does not have any budget implications for FY 2012-13 and its fully budgeted for in FY 2013-14. Authorization to negotiate with the vendor before June 30, 2013 will result in approximately \$850 in savings as a result of a buyback program.

**RECOMMENDED ACTION: Approval to purchase Taser equipment for the Uniform Division at the Novi Police Department from Michigan Taser Distributing, sole source provider, in the amount of \$79,692.40.**

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Casey				
Council Member Fischer				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Wrobel				

# Michigan Taser Distributing

BID

10422 Londonderry Dr.

South Lyon, MI 48178

Office

Fax #

248-446-0373

248-446-0378

www.michigantaser.com

Date	BID #
5/31/2013	2784

Name / Address
FINANCE DEPARTMENT City of Novi 45175 West Ten Mile Road Novi, MI 48375

Item	Description	Qty	Cost	Total
22002	X2, Black, Electronic Control Device, Does not include Battery	55	978.00	53,790.00
22014	X2, 4-Year Extended Warranty	55	308.99	16,994.45
22012	X2, Tactical Performance Power Magazine, TPPM	65	51.55	3,350.75
22501	X2, Blackhawk, RH, Holster	60	61.95	3,717.00
22150	X2, 15' Live Smart Cartridge	110	27.95	3,074.50
22151	X2, 25' Live Smart Cartridge	135	29.95	4,043.25
22155	X2, Inert Simulator, 25' Cartridge	30	39.95	1,198.50
22013	X2/X26P Dataport Download Kit	1	159.95	159.95
2013 Trade-up Offer	2013 trade up offer, April-June, **Must be ordered by June 30, 2013	55	-135.00	-7,425.00
S & H	Shipping & Handling, (1.5% <\$5,000.00, 1% >\$5,000.00) **\$7.50 Min.**		789.00	789.00
<b>Customer Message</b>			<b>Total</b>	\$79,692.40

### Terms of Sale

\*\*\*All Sales are Final. Sales of Taser products are subject to Taser International's Warranty, Limitations and Release. See TASER's website (www.TASER.com) or contact this office for warranty provisions, warranty exclusions, release and any limitations of liability.\*\*\*

Quote prices valid for 30 days from date of quote.  
Shipping & Handling charges on net invoice price; 1.5% <\$5,000.00, 1% >\$5,000.00, (\$7.50 min.)

**TERMS: NET 10 DAYS \*\*\*\*\* ALL SALES ARE FINAL**

All prices, specifications and terms are satisfactory and are hereby accepted.

Date: \_\_\_\_\_

Signature: \_\_\_\_\_



17800 N. 85th St. \* Scottsdale, Arizona \* 85255 \* 1-480-991-0797 \* Fax 1-480-991-0791 \* www.taser.com

March 21, 2013

### SOLE SOURCE LETTER FOR TASER INTERNATIONAL PRODUCTS

This letter is to confirm TASER International is the sole source manufacturer of the following TASER® brand products:

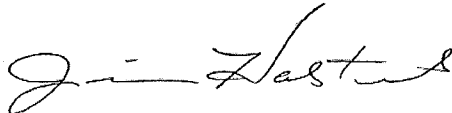
- Conducted Electrical Weapons (CEWs):
  1. TASER X2™ Models: 22002 and 22003.
  2. TASER X3® Models: 33209 and 33210.
  3. TASER X26™ Models: 26511, 26523, 26550, 26512, 26524, and 26549.
  4. TASER X26P™ Models: 11002 and 11003.
  5. TASER X3W™ Models: 33228 and 33229.
- Optional Extended Warranties for CEWs:
  1. X2 - 4-year extended warranty, item number 22014.
  2. X26 - 1-year extended warranty, item number 26730.
  3. X26 - 4-year extended warranty, item number 26744.
  4. X26P - 2-year extended warranty, item number 11008.
  5. X26P - 4-year extended warranty, item number 11004.
  6. X3 - 1-year extended warranty, item number 33500.
  7. X3 - 3-year extended warranty, item number 33501.
  8. X3W - 1-year extended warranty, item number 33503.
  9. X3W - 2-year extended warranty, item number 33502.
- TASER CEW cartridges (compatible with the X26 and X26P; required for these CEWs to function in the probe deployment mode):
  1. 15-foot Model 34200.
  2. 21-foot Model 44200.
  3. 21-foot non-conductive Model 44205.
  4. 25-foot Model 44203.
- TASER Smart™ cartridges (compatible with the X2, X3, and X3W; required for these CEWs to function in the probe deployment mode):
  1. 15-foot Model 22150.
  2. 25-foot Model 22151.
  3. 35-foot Model 22152.
- TASER Smart blue training-use only cartridges (compatible with the X2, X3, and X3W; required for the CEWs to function in the probe deployment mode for training):
  1. 25-foot Model 33102.
  2. 35-foot Model 33104.
- TASER CAM™ recorder, Model 26830 (full video and audio with ability to disable audio). This accessory can be downloaded by USB with the TASER CAM Download Kit, Model 26737. This item is only compatible with the X26.
- TASER CAM HD recorder, Model 26810 (full HD video and audio) and TASER CAM HD with AS (automatic shut-down feature), Model 26820. TASER CAM HD is compatible only with the X26P and X2.
  1. TASER CAM HD replacement battery, Model 26764.
  2. TASER CAM HD Download Kit, Model 26762.
  3. TASER CAM HD optional 4-year extended warranty, Item Number 26763.

- Power Modules for X26 CEW: Digital Power Magazine (DPM) Model 26700; eXtended Digital Power Magazine (XDPM) Model 26701; and Controlled Digital Power Magazine (CDPM), Models 26702 and 26703.
- Power Modules for X26P and X2 CEWs: Performance Power Magazine (PPM) Model 22010; Tactical Performance Power Magazine (TPPM) Model 22012; and Automatic Shut-Down Performance Power Magazine (APPM) Model 22011.
- Power Module for X3 and X3W CEWs: Enhanced Digital Power Magazine (EPM) Model 33203
- TASER Blast Door Repair Kit Model 44019 and TASER Blast Door Replenishment Kit Model 44023
- AXONflex™ system:
  1. AXONflex Kit, Model 73030
  2. AXONflex Controller, Model 73001
  3. Evidence Transfer Manager (ETM).
    1. 6 dock ETM, Model 73016.
    2. 12 dock ETM, Model 73048

AUTHORIZED TASER DISTRIBUTOR FOR TASER PRODUCTS	SOLE AUTHORIZED REPAIR FACILITY TASER BRAND PRODUCTS
<p style="text-align: center;"><b>MICHIGAN TASER DISTRIBUTING</b>  <b>10422 LONDONDERRY DR.</b>  <b>SOUTH LYON, MI 48178</b>  <b>Phone: (248) 446-0373</b>  <b>Fax: (248) 446-0378</b></p>	<p style="text-align: center;"><b>TASER International, Inc.</b>  <b>17800 N. 85<sup>th</sup> Street</b>  <b>Scottsdale, AZ 85255</b>  <b>Phone: 480-905-2000 or 800-978-2737</b>  <b>Fax: 480-991-0791</b></p>

Please contact us at 1-800-978-2737 with any questions.

Sincerely,



Jim Halsted  
 Vice President, LE Sales  
 TASER International, Inc.

Axonflex™, Smart™, TASER CAM™, X2™, X3W™, X26™, and X26P™ are trademarks of TASER International, Inc., and TASER® and X3® are registered trademarks of TASER International, Inc., registered in the U.S. © 2013 TASER International, Inc. All rights reserved.



## TASER X2™

- ▶ **Multiple Shot** - Miss recovery or multiple target engagement.
- ▶ **Compact Size** - Small, lightweight and designed for everyday carry.
- ▶ **The TASER Experience** - World-class customer service, support, quality and training.

The most customer driven TASER conducted electrical weapon ever developed. Designed by law enforcement for law enforcement - The TASER X2 incorporates agencies most requested capabilities. A new piece of law enforcement equipment that's feature rich, simple to use and similar in size to the TASER X26™.

[TASER.COM/X2](https://www.taser.com/x2)

▶ scan this QR code to learn more



## FEATURES & BENEFITS



### Backup Shot

Recover from missed shots or engage multiple targets.



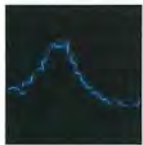
### Dual LASERS

Improve accuracy and help take the guesswork out of aiming.



### Warning Arc

Helps prevent conflict from escalating.



### Current Metering

Designed to optimize the amount of current delivered.



### Cross-Connect

Provides 6 different dart configurations in case of a missed shot.



### Performance Power Magazine

Provides more than 500 firings.



### Weather Proof

Greater resistance to rain, humidity and other elements.



### Self-Diagnostics

Complex analysis of weapon's functional systems.

## SPECIFICATIONS

- ▶ **Weather Resistant** – IPX2-MIL-STD 810F Method 506.4 procedure 1 (Rain & blowing)
- ▶ **Housing** – High Impact Polymer
- ▶ **Power Activation** – Ambidextrous Safety Switch
- ▶ **Operating Temperature** – -4° F [-20° C] to 122° F [50° C]
- ▶ **Storage Temperature** – -4° F [-20° C] to 122° F [50° C]
- ▶ **Drop Test** – 6 Feet
- ▶ **Humidity** – 80% Non-Condensing
- ▶ **Warranty** – 1 Year from Date of Receipt
- ▶ **Estimated Useful Life** – Approximately 5 Years



MPC0133 REV B

[TASER.COM/X2](http://TASER.COM/X2)

▶ scan this QR code to learn more



Sales@TASER.com



1.800.978.2737



Scottsdale, Arizona, U.S.A.