



CITY of NOVI CITY COUNCIL

Agenda Item G
January 28, 2013

SUBJECT: Approval to purchase a Ford F-550 1-Ton dump truck from Signature Ford Lincoln, the low bidder, in the amount of \$60,521.

SUBMITTING DEPARTMENT: Public Services, Field Operations Division *R/S*

CITY MANAGER APPROVAL: *[Signature]*

EXPENDITURE REQUIRED	\$ 60,521
AMOUNT BUDGETED	\$ 74,760
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-442.20-984.000

BACKGROUND INFORMATION:

The approved FY12/13 budget includes the procurement of a replacement 1-ton dump truck for DPS's Field Operations Division. These smaller yet versatile dump trucks are used on a year-round basis for a variety of tasks ranging from winter maintenance to patching roads.

On January 10, 2013, 15 bids from nine different bidders were received following a public bid solicitation period. Upon evaluation, DPS determined that Signature Ford Lincoln of Owosso met all specifications by providing the lowest responsive bid. The bid tabulation form and copies of the three lowest bids are attached for reference.

Delivery of the 1-ton dump truck is scheduled for early May 2013.

RECOMMENDED ACTION: Approval to purchase a Ford F-550 1-Ton dump truck from Signature Ford Lincoln, the low bidder, in the amount of \$60,521.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Casey				
Council Member Fischer				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Wrobel				

Public Services 1-Ton Dump Truck



Winter Operations



Summer Operations



CITY OF NOVI
One Ton Dump Truck
January 10, 2013 3:00 p.m.

This tabulation reflects submittal data by the following companies. However, they have not been evaluated for accuracy of information. Final decision for award will be determined once the evaluation has been completed.

	Gorno Ford (Bid 1)	Gorno Ford (Bid 2)	Varsity Ford	Jorgensen Ford	Krapohl Ford	Mel Ervin Ford	Dean Arbour Ford	Signature Ford (Bid 1)	Signature Ford (Bid 2)	Signature Ford (Bid 3)	Signature Ford (Bid 4)
A. Dump Truck w/Additional Equipment as specified	\$ 60,616	\$ 59,332	\$ 60,284.96	\$ 61,292.96	\$ 61,095	\$ 61,338	\$ 59,716.96	\$ 63,137	\$ 59,326	\$ 60,840	\$ 61,965
Chassis Year, Make, Model; Truck Equipment Supplier	2013 Ford F550 XL; Cannon Truck Equip	2013 Ford F550 XL; Knapheide Truck Equip	2013 Ford F550; Knapheide Truck Equip.	2013 Ford F550; Cannon Truck Equip	2013 Ford F550; Scientific Brake	2013 Ford F550; Scientific Brake	2013 Ford F550 DRW 4x4 Crw Cab; Scientific Brake	2013 Ford F550; Truck & Trailer Specialties	2013 Ford F550; Knapheide Truck Equip	2013 Ford F550; Cannon Truck Equip	2013 Ford F550; Monroe Truck Equip
Option 1 - Tarp System	\$ 450	\$ 525	\$ 495	\$ 415	\$ 310	\$ 310	\$ 310	\$ 408	\$ 495	\$ 415	\$ 489
Option 2 - Rear Hitch Plate	\$ 640	\$ 590	\$ 545	\$ 699	\$ 700	\$ 700	\$ 700	\$ 794	\$ 545	\$ 699	\$ 524
Option 3 - Rubber Housing Salt Light	\$ 190	\$ 185	\$ 155	\$ 175	\$ 81	\$ 81	\$ 81	\$ 130	\$ 155	\$ 175	\$ 141
Vendor added option (Body Paint)							\$ 932				
Grand Total	\$ 61,896	\$ 60,632	\$ 61,479.96	\$ 62,581.96	\$ 62,186	\$ 62,429	\$ 61,739.96	\$ 64,469	\$ 60,521	\$ 62,129	\$ 63,119
Delivery Date	16 wks ARO	16 wks ARO	120-150 days	16-20 ARO	10-14 wks subject to factory availability	6-8 weeks ARO	Apx 16 weeks	Approx 14-16 wks ARO	Approx 14-16 wks ARO	Approx 14-16 wks ARO	Approx 14-16 wks ARO
Acknowledged Addendum	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes
Exceptions/ Comments	6.7L Diesel, 6 spd A/T w/O.D. PTO added per addendum.	6.7L Diesel, 6 spd A/T w/O.D. - PTO added per addendum.	Tires are all terrain (6)	When adding a plow, chassis requires snow plow pkg which was not in specs				Deduct \$200.00 if brake control not needed	Deduct \$200.00 if brake control not needed	Deduct \$200.00 if brake control not needed	Deduct \$200.00 if brake control not needed
Extend To MITN?	no	no	yes	yes	yes	no	no	yes	yes	yes	yes
Extend to Schools?	no	no	yes	yes	yes	yes	no	yes	yes	yes	yes



	VIP Truck Center (Bid 1)	VIP Truck Center (Bid 2)	Tri-County Int'l (Bid 1)	Tri-County Int'l	Tri-County Int'l
A. Dump Truck w/Additional Equipment as specified	\$ 65,995	\$ 68,300	\$ 75,042	\$ 71,231	\$ 72,745
Chassis Year, Make, Model; Truck Equipment Supplier	2013 Ford F550 XLT trim; Cannon Truck Equip	2013 Ford F550; Truck & Trailer Specialties	2014 Int'l Terrastar SFA 4X4 chassis; Truck & Trailer Specialties	2014 Int'l Terrastar SFA 4X4 chassis; Knapheide Truck Equip	2014 Int'l Terrastar SFA 4X4 chassis; Cannon Truck Equip
Option 1 - Tarp System	\$ 415	\$ 408	\$ 408	\$ 495	\$ 415
Option 2 - Rear Hitch Plate	\$ 699	\$ 794	\$ 794	\$ 545	\$ 699
Option 3 - Rubber Housing Salt Light	\$ 175	\$ 130	\$ 130	\$ 155	\$ 175
Vendor added option (Body Paint)					
Grand Total	\$ 67,284	\$ 69,632	\$ 76,374	\$ 72,426	\$ 74,034
Delivery Date	120 days	120 days	30-45 days for chassis, plus equipment install	30-45 days for chassis, plus equipment install	30-45 days for chassis, plus equipment install
Acknowledged Addendum	No	Yes	Yes	Yes	Yes
Exceptions/ Comments	Base bid with XL Trim 4x2 \$60,995. Exceptions on additional sheet	Base Bid with XL Trim 4x2 \$63,300. Exceptions on additional sheet.	Chassis meets or exceeds spec except for airbags	Chassis meets or exceeds spec except for airbags	Chassis meets or exceeds spec except for airbags
Extend To MITN?	no	no	no	no	no
Extend to Schools?	no	no	no	no	no

Signature Ford
Bid #2
Knapheide Truck
Equip.



CITY OF NOVI
BID FORM
ONE TON DUMP TRUCK

We the undersigned as bidder, propose to furnish to the City of Novi, according to the specifications, terms, conditions and instructions attached hereto and made a part thereof.

A. Dump Truck w/Additional Equipment as specified \$ 59,326.00 Lump Sum

DEDUCT
\$200.00
IF BRAKE
CONTROLLER NOT
NEEDED

Chassis Year, Make & Model 2013 FORD F550

Option #1 (Tarp System) \$ 495.00 installed

Option #2 (Rear Hitch Plate) \$ 545.00 installed

Option #3 (Rubber Housing Salt Light) \$ 155.00 installed

GRAND TOTAL (A + Option 1, 2 & 3) \$ 60,521.00 Lump Sum

Delivery date APPROXIMATELY
14-16 WEEKS FROM RECEIPT OF
PURCHASE ORDER

EXCEPTIONS TO SPECIFICATIONS (all exceptions must be indicated here or attached on an additional sheet):

SEE ATTACHED
BODY MANUFACTURERS
QUOTE

COMMENTS: _____

We acknowledge receipt of the following Addenda: # 1
(please indicate numbers)

THIS BID SUBMITTED BY:

Company (Legal Registration) OWOSSO MOTORS INC. DBA SIGNATURE FORD LINCOLN

Address 1960 E. MAIN ST.

City OWOSSO State MI Zip 48867

Telephone 888-923-5338 Fax 517-625-5832

Representative's Name (please print) WILLIAM S. CAMPBELL JR

Representative's Title FLEET & GOVERNMENT SALES MGR.

Representative's Signature WM Campbell Jr

E-mail bcampbell@signatureautogroup.com

Date 1-9-2013

CITY OF NOVI
ONE TON DUMP TRUCK

Please return this page with your bid form

If your company is awarded the item(s) referenced in the bid proposal, other governmental entities may wish to use this contract and will issue a purchase order or contract for the item(s) awarded in the bid proposal following minimum order/contract requirements set forth in the bid documents. Each entity will provide their own purchase order and delivery location(s) and must be invoiced separately to the address indicated on their purchase order.

1. EXTENSION OF AWARD TO THE MITN (MICHIGAN INTER-GOVERNMENTAL TRADE NETWORK)
PURCHASING COOPERATIVE: **OPTIONAL**

Numerous Counties, Cities, Townships, and Authorities of the State of Michigan are members of the MITN (Michigan Inter-governmental Trade Network) Purchasing Cooperative. Other associate entities are also members of the Cooperative in the Tri-County area. Please visit www.mitn.info website to view the entire list of participating agencies.

If an award is made to SIGNATURE FORD, it is agreed that the contract will be extended to other MITN Purchasing Cooperative members and associate entities under the same prices, terms, and conditions.

Our company is **NOT** interested in extending the contract to those MITN members listed on the website.

2. EXTENSION OF AWARD TO THE NOVI COMMUNITY SCHOOL DISTRICT, CITY OF NORTHVILLE,
NORTHVILLE COMMUNITY SCHOOL DISTRICT, AND THE WALLED LAKE CONSOLIDATED SCHOOLS:
OPTIONAL

The City of Novi is working with the Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools to discover opportunities to optimize procurement services.

If an award is made to SIGNATURE FORD, it is agreed that the contract will be extended to Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools under the same prices, terms, and conditions.

Our company is **NOT** interested in extending the contract to Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools under the same prices, terms, and conditions.

Contractor Signature: _____

Signature date: _____

Company Name: _____

Bid pricing will be extended until _____

Will J. Ford

1-7-2013

SIGNATURE FORD-LINCOLN

3-1-2013

2013 F-550 DRW-Chassis Cab
Reg. Cab, SuperCab, Crew Cab
Major Standard Equipment

Powertrain/Functional

- Alternator, Extra Heavy Duty – 200-amps (Diesel)
- Alternator, Heavy Duty – 155-amps, (Gas)
- Battery, 750 CCA, 78-AH, (Gas)
- Battery, 750 CCA, 78-AH, dual (Diesel)
- Brakes – 4-wheel Anti-lock Braking System
- Engine – 6.8L 3-Valve SOHC EFI Triton® modular V10 gas
- Fuel tank – 40 gallon aft-axle
- Shock absorbers – heavy duty gas
- Springs, rear auxiliary
- Stabilizer bars – front & rear
- Stationary Elevated Idle Control (SEIC)
- Steering damper
- Steering – power
- Trailer wiring – 7-wire harness w/relays, blunt cut & labeled
- Transmission – 5-speed SelectShift Automatic O/D

Exterior

- "3-Blink" Lane change signal
- Bumper – front, black painted
- Door handles – black
- Fender vents – front
- Front License Plate Bracket
- Glass – solar tinted
- Grille – black painted
- Headlamps – dual beam jewel effect
- Lights – roof/marker clearance lights
- Mirrors – manually telescoping trailer tow mirrors w/manual glass & 2-way fold
- Tires 225/70Rx19.5G BSW All-Season (6)
- Tow hooks – (2) front
- Underhood service light
- Wheels – 19.5" argent painted steel
- Window – rear, fixed

Interior

- Air conditioning – manual
- Audio – AM/FM stereo w/digital clock & 2-speakers
- Convenience
- Auxiliary power point

- Coat hooks, RH/LH color coordinated
- Dash-top tray
- Dome lamp w/dual map lights (front & rear w/Crew Cab), RH/LH door activated & I/P switch operated w/delay
- Grab handles, driver & front passenger
- Roof ride handles, front passenger (also over rear doors on Crew Cab)
- Door trim – armrest/grab handle and reflector
- Floor covering – black vinyl full
- Headliner – color coordinated molded cloth
- Hood release
- Horn – dual electric
- Instrumentation – Multifunction switch message center with ice blue lighting (three button message control on steering wheel)
- Mirror – rearview 11.5" day/night
- Power point, auxiliary
- Scuff plates – color coordinated
- Seat – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder & storage (manual lumbar – driver side)
- Steering wheel – black vinyl, with telescoping steering column
- Sunvisors – color coordinated vinyl, single driver w/pocket, single passenger w/mirror insert
- Upfitter switches (4) on the instrument panel
- Windshield Wipers – interval control

Safety/Security

- Air bag
- Driver and Passenger frontal and side air bag/curtain
- Passenger side air bag deactivation switch (not incl. w/Crew Cab)
- Belt-Minder® – chime & flashing warning light on I/P if belts not buckled
- Safety Belts – color coordinated w/height adjustment (front outboard seating positions only)
- SOS Post Crash Alert System

18,000# GVWR, 11,500 PAYLOAD Reg. Cab 141 WB, CA 60", 18,000# GVWR, 11,200 PAYLOAD

<input type="checkbox"/>	Base Price (F5G/660a) 4x2	\$26,316.00
<input type="checkbox"/>	Base Price (F5H/660a) 4x4	\$29,344.00

18,000# GVWR, 11,400 PAYLOAD Reg. Cab WB 165, CA 84", 18,000# GVWR, 11,100 PAYLOAD

<input type="checkbox"/>	Base Price (F5G/660a) 4x2	\$26,286.00
<input checked="" type="checkbox"/>	Base Price (F5H/660a) 4x4	\$29,413.00

18,000# GVWR, 11,300 PAYLOAD Reg. Cab 189 WB, CA 108", 18,000# GVWR, 11,000 PAYLOAD

<input type="checkbox"/>	Base Price (F5G/660a) 4x2	\$26,586.00
<input type="checkbox"/>	Base Price (F5H/660a) 4x4	\$29,809.00

18,000# GVWR, 11,100 PAYLOAD Reg. Cab WB 201, CA 120", 18,000# GVWR, 10,700 PAYLOAD	
[] Base Price (F5G/660a) 4x2	\$26,651.00
[] Base Price (F5H/660a) 4x4	\$29,870.00
18,000# GVWR, 11,100 PAYLOAD SuperCab WB 162, CA 60", 18,000# GVWR, 10,800 PAYLOAD	
[] Base Price (X5G/660a) 4x2	\$28,304.00
[] Base Price (X5H/660a) 4x4	\$31,506.00
18,000# GVWR, 11,000 PAYLOAD SuperCab WB 186, CA 84", 18,000# GVWR, 10,700 PAYLOAD	
[] Base Price (X5G/660a) 4x2	\$28,482.00
[] Base Price (X5H/660a) 4x4	\$31,684.00
18,000# GVWR, 10,900 PAYLOAD Crew Cab WB 176, CA 60", 18,000# GVWR, 10,600 PAYLOAD	
[] Base Price (W5G/660a) 4x2	\$29,100.00
[] Base Price (W5H/660a) 4x4	\$32,332.00
18,000# GVWR, 10,800 PAYLOAD Crew Cab WB 200, CA 84", 18,000# GVWR, 9,900 PAYLOAD	
[] Base Price (W5G/660a) 4x2	\$29,257.00
[] Base Price (W5H/660a) 4x4	\$32,484.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/CrewCab</u>
<input checked="" type="checkbox"/> 6.7L Power Stroke 4V Diesel V8 (B20)/TorqShift 6-Spd Auto.	99T/44W	6,653.00
[] Seats, 40/20/40 Split Bench Cloth	1S	95.00/275.00
[] Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)	LS	307.00
[] Seats, Cloth 40/Mini-Console/40	2S	450.00/535.00
[] LT225/70Rx19.5 BSW Traction, incl. 4-Traction on the rear & 2 A/S tires on the front, Option Spare is A/S	THB	165.00
[] LT225/70Rx19.5 BSW Max Traction-4x4 only, Continental, Incl. 4-traction tires on the rear & 2 traction tires on the front	TGB	188.00
[] Stainless Steel Wheel Cover	945	330.00
[] Engine Idle Shutdown (avail. w/6.7L diesel Only)	63T	215.00
[] Operator Commanded Regeneration (OCR) (requires 6.7L Power Stroke® Diesel; allows driver to manually engage diesel particulate filter regeneration at idle)	98R	250.00
[] 6-Ton Mechanical Jack	61J	50.00
<input checked="" type="checkbox"/> Spare Tire & Wheel-Includes 6-ton mechanical jack	512	291.00
[] Dual Alternators, Diesel only, Total of 320 AMP	67A	320.00
[] Electric Shift on the fly (6.7L Diesel Engine & 4x4 only)	213	160.00
[] Fuel Tank-28 Gallon Mid-Ship-Replaces 40 gal. aft-axle tank	65M	115.00
[] Fuel Tank-Dual Diesel (Adds 28 Gal. Mid-Ship to the 40 Gal.Aft.)	65C	620.00
[] Keys Extra for SecuriLock Anti-Theft Ignition	Sig	35.00 ea
[] TowCommand System-Aftermarket trailer brake wiring kit, Trailer brake controller not included	531	135.00
[] Trailer Tow Package High Capacity-Req.6.7L Diesel & 4.88 LS Rear Axle, has after market trailer brake wiring kit, No brake controller included, Increases GCWR on diesel engine from 26,000# to 28,000#	535	330.00
<input checked="" type="checkbox"/> Tow Command Integrated Trailer Brake Controller	52B	200.00

<input type="checkbox"/>	Skid Plate Transfer Case 4x4 only (SuperCab & CrewCab Only)	41P	90.00
<input checked="" type="checkbox"/>	Transmission Power Take-Off Provision	62R	240.00
<input type="checkbox"/>	Cab Steps-Black Molded	18B	275.00/315.00
<input type="checkbox"/>	Window, Rear Sliding w/Privacy Glass(Deep Tint)	433	107.00
<input type="checkbox"/>	AM/FM Stereo/Single CD/MP3/Player/Clock w/4 Speakers	585	235.00
<input checked="" type="checkbox"/>	Speed Control	525	205.00
<input type="checkbox"/>	Rapid-Heat supplemental Cab Heater-Req. 6.7L Diesel Engine & 67A Dual Alternators	41A	215.00
<input type="checkbox"/>	Payload Upgrade Package (6.8L V10 & 141" WB Only, Inc. 4.88 LS Axle, Increases GVWR from 17,950# to 19,000#)	68U	680.00
<input checked="" type="checkbox"/>	Payload Plus Upgrade Package(N/A w 141"WB Gas Engine, Inc. 4.88 LS Axle, Increases GVWR from 17,950# to 19,500#)	68M	1285.00
<input type="checkbox"/>	Extra Heavy Suspension Package(N/A 67H or 473)	67X	108.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A 67X or 473)	67H	108.00
<input type="checkbox"/>	Low Deflection Package-recommended for rear-biased loading, such as wreckers/retriever application, N/A with 141" WB	86S	100.00
<input checked="" type="checkbox"/>	Power Locks, Windows, Mirrors, (Manual Telescoping w/Power Heated Glass, Inter. Clearance Lamps/turn signals), and Remote Keyless Entry	90L/54K	<u>758.00</u> 933.00cc
<input checked="" type="checkbox"/>	Snow Plow Prep Package(N/A w/67H)	473	75.00
<input type="checkbox"/>	CNG/LPG Prep Fuel Capable Engine (6.8L V10 Only)	98G	271.00
<input type="checkbox"/>	<u>XL Décor Group</u> (Chrome front bumper)	17F	139.00
<input type="checkbox"/>	<u>XL Value Pkg</u> (Chrome front bumper, AM/FM Stereo/Single CD w/4 Speakers, & Cruise Control)	96V	505.00
<input type="checkbox"/>	<u>XL Value Pkg with SYNC System</u> (Chrome front bumper, AM/FM Stereo/Single CD w/4 Speakers, Cruise Control & SYNC)	96V/91M/62D	895.00
<input type="checkbox"/>	Daytime running Lights	942	45.00
<input type="checkbox"/>	DELETE Air Conditioning-Credit	572	(523.00)
<input checked="" type="checkbox"/>	Axle, Limited Slip	X8L	310.00
<input type="checkbox"/>	Powercode Remote Start System(Req. Power Equip. Grp.)	76S	170.00
<input type="checkbox"/>	Exterior Back up Alarm	76C	114.00
<input type="checkbox"/>	Ambulance Prep Package(6.7L Diesel Engine Only)	47A	1135.00

	Colors for F-550	
<u>Exterior Colors</u>	<u>Interior Steel (Grey)</u>	
Sterling Grey Metallic	[UJ]	[]
Vermillion Red	[F1]	<input checked="" type="checkbox"/>
Dark Blue Pearl Metallic	[DX]	[]
Green Gem Metallic	[W6]	[]
Ingot Silver Metallic	[UX]	[]
Tuxedo Black	[UH]	[]
Oxford White	[Z1]	[]
Pale Adobe Metallic	[LQ]	[]

SPECIAL PAINT

School Bus Yellow Add \$550.00	[84S53]	[]
Omaha Orange Add \$425.00	[W5684E]	[]

TOTAL PRICE CHASSIS
 \$ 39,430.00 (ca)

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Dealer: F48615

2013 F-SERIES SD

Page: 1 of 2

Order No: B000 Priority: A5 Ord FIN: QE181 Order Type: 5B Price Level: 330
Ord Code: 660A Cust/Flt Name: NOVI PO Number:

		RETAIL	DLR INV			RETAIL	DLR INV
F5H	F550 4X4 CHAS/C	\$38100	\$35147.00	90L	PWR EQUIP GROUP	\$895	\$763.00
	165" WHEELBASE				TELE TT MIR-PWR		
F1	VERMILLION RED				LESS TPMS		
A	VNYL 40/20/40			41H	ENG BLK HEATER	NC	NC
S	STEEL			425	50 STATE EMISS	NC	NC
660A	PREF EQUIP PKG				SPARE TIRE/WHLQ	350	299.00
	.XL TRIM			525	CRUISE CONTROL	235	200.00
572	.AIR CONDITIONER	NC	NC	61J	JACK	NC	NC
	.AM/FM STER/CLK						
99T	6.7L V8 DIESEL	7745	6602.00	TOTAL BASE AND OPTIONS		50305	43149.96
44W	6-SPEED AUTO	190	162.00	TOTAL		50305	43149.96
TFB	.225 BSW AS 19.5			*THIS IS NOT AN INVOICE*			
X8L	4.88 LTD SLIP	360	308.00				
68M	PAYLD PLUS UPGR	1155	985.00	* MORE ORDER INFO NEXT PAGE *			
	19500# GVWR PKG						

-34963

-5142

38,007.00

F1=Help F2=Return to Order
F4=Submit F5=Add to Library

F8=Next
F3/F12=Veh Ord Menu

S006 - MORE DATA IS AVAILABLE.
PLU b 0

QC09623

39455

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2013 F-SERIES SD

Dealer: F48615

Page: 2 of 2

Order No: B000 Priority: A5 Ord FIN: QE181 Order Type: 5B Price Level: 330
Ord Code: 660A Cust/Flt Name: NOVI PO Number:

	RETAIL	DLR INV	RETAIL	DLR INV
62R TRANS PTO PROV	\$280	\$239.00		
63B CLN IDLE DECAL	NC	NC		
65Z AFT AXLE TANK	NC	NC		
67D XTR HVY DTY ALT	NC	NC		
SP DLR ACCT ADJ		(1974.00)		
SP FLT ACCT CR		(616.00)		
FUEL CHARGE		32.96		
B4A NET INV FLT OPT	NC	7.00		
DEST AND DELIV	995	995.00		

TOTAL BASE AND OPTIONS 50305 43149.96
TOTAL 50305 43149.96

THIS IS NOT AN INVOICE

F1=Help
F4=Submit

F2=Return to Order
F5=Add to Library

F7=Prev
F3/F12=Veh Ord Menu

S099 - PRESS F4 TO SUBMIT
PLU b 0

QC09623



KNAPHEIDE TRUCK EQUIPMENT

1200 South Averill Avenue * FLINT, MI 48503 * 800-589-9100 * FAX 517-372-8566

***** Quality for over 50 years *****

January 7, 2013

"ONE TON DUMP TRUCK"

City of Novi
CITY CLERK'S OFFICE
45175 W. Ten Mile Rd.
Novi, MI 48375-3024

Attention: Sue Morianti Phone: 248.347.0446 Fax: 248.735.5882

PO# Salesman: Jim Fountain Terms: NET 30 DAYS Quote #:

Truck Year: 2013/14 Make: Ford Model: F550

Chassis Available: Delivery Promise: 60-90 days ARO FOB: CUSTOMER

QUOTATION EQUIPMENT ONLY

FURNISH AND INSTALL THE FOLLOWING EQUIPMENT BUILT TO THE CITY OF NOVI
"ON TON DUMP TRUCK" PUBLISHED BID SPECIFICATIONS.

Knapheide KDBS1116A Fold Down Sides Dump Body (3-4 yard dump).

- Outside dimensions 11'3" long x 96" wide
- 16" side height with brackets for side board
- 10 gauge high-strength steel sides, ends with 7 gauge floor with radius corners and 45 degree sloped rub rail
- 6" structural channel long sills with 3" full width I-beam crossmembers on 12" centers
- FS 108 lighting recessed in rubber mounting
- Three cluster lights in lower apron
- Sloped 1/4 cab shield with viewing window
- Full height front tapered corner posts, 11.25 wide and 4" deep with clearance light cutouts
- Rear corner posts with oval shaped stop/turn tail light
- One piece sides with two vertical side braces 6" wide
- Fully boxed dirt-shedding top rail on sides
- Sides include brackets for 6" side boards
- Front panel of 10 gauge steel, seamless one piece design with triple-bend top rail
- Both sides drop down 180 degrees
- Fold-down sides featuring centrally located quick release lever
Door handle positively extends and retracts door two door latch rods at each end, using a solid linkage member.
- Body to have a 12 step electrodisposition E coating process, and be completely undercoated during the manufacturing process, finish painted in one solid color.
- Electronic back-up alarm
- One (2) set of rubber mud flaps



Tailgate:

- 23" end height, four-way tailgate with adjustable rod on trip lever
- 10 gauge high strength steel construction tailgate
- Fully boxed brace frame with 2 vertical braces
- Angle iron reinforced decking at rear
- Heavy duty one inch diameter top and bottom hinge pin on new EZ-latch mechanism that allows tailgate to fold down
- Grease fittings on upper pivot arms

HR-S40 EDM Subframe Scissor Hoist NTEA Class 40

- Capacity approx 8.5 tons w/ 6" rear overhang
- Full length high strength steel sub frame
- Integral rear hinge
- Power up and down
- 5" cylinder bore with 16" stroke
- 2" chrome piston rod
- Body prop

Engine Driven Clutch Pump Hydraulics to operate dump and spreader

- Deweze clutch pump mounting kit
- Serpentine belt system reduces belt wear
- Kits utilize automatic belt tensioners for reduced maintenance
- Commercial Inertech pump delivers 17 G.P.M. @ 1600 RPM
- 12 Volt electric 125 ft. lb. clutch, heavy-duty sealed bearing
- Push button on/off switch on dash
- Gresen V-20-1 single stack double acting valve with cylinder port relief and power beyond
- Single lever Morse heavy-duty control with stand and cable
- Spreader control valve mounted on console for adjustment of auger/spinner
- 25 gallon hydraulic oil tank with Sight/temp guide
- Mounted side of frame under body
- Stone shields located in front of rear axle
- Return line filter assembly
- Hydraulic hoses and quick-disconnects with dust caps at rear

Buyers Stainless Steel Hyd. Under Tailgate Spreader

- Quick attach pin mounting system
- 1/4" steel end plates with continuously welded 7 gauge body
- 304 stainless steel hinged cover plate so that material can be dumped over spreader when cover plate is down
- Four point hinged bottom exposes the entire auger for easy cleanout
- 6" H.D. auger has continuous 3/8" flighting welded to 2" pipe with 1 1/2" idler shaft
- Auger has 9" reverse flighting at one side for more even material flow
- 1 1/2" auger end shaft has two greaseable sealed bearings
- Auger and spinner powered hydraulic direct drive orbital type motors
- Poly spinner assembly

Western Pro Plus Snowplow - 9' Steel Straight Blade .

- Plow width 108" straight
- Plow width at 30 degree angle 93 1/2"
- Moldboard height 31 1/2"
- 12 gauge moldboard
- Seven (8) vertical ribs with reinforced moldboard
- Four (4) trip springs



- 1 1/2" x 10" angle cylinders
- 2" x 1 1/8" x 10" lift cylinder
- 1/2" x 6" cutting edge
- Ultra Mount system
- Plow weight complete 837 lbs
- Cab Command straight blade hand held control
- Nighthawk lights with dual halogen bulbs and amber turn signals

Star 9200SQ Strobe Light Bar

- Quad flash light bar with amber lens
- Light mounted on top of cab shield
- On/off switch in cab with in-line fuse

Star Warning Four (4) Strobe System

- Star Pak 3300Q power supply
- 3820 cable assemblies
- Two (2) 3901 amber strobe heads in each front marker lamp housing
- Two (2) 6" oval strobes located in rear corner posts
- System will operate from a single, fused dash mounted switch

MUNICIPAL BID PRICE INSTALLED:

\$ 19,896.00

OPTIONS:

1. Donovan Manual Roller Tarp System
 - Hand crank control
 - 14' black mesh tarp cover

\$ 495.00
2. 1/2" Rear Hitch Plate w/ bracing to rear of truck
 - Electric brake control for 2 to 4 braking wheels on trailer provided by chassis supplier.
 - Safety chain D-rings
 - 15 ton pintle hook
 - 7 wire round pin trailer plug w/ rubber seal boot.

\$ 545.00
3. 4" Rubber Housing Salt Light mounted at rear of body
 - Flood light to illuminate variable areas at rear of truck
 - Switch on dash wired direct to battery with in line fuse
 - All wiring run and protected by convoluted plastic loom


\$ 155.00


QUOTED BY: Jim Fountain cell # 517-712-4285 fax # 517-372-8566
Email: jfountain@knapheideflint.com

Date: Tue, 8 Jan 2013 03:35:23 +0000 [01/07/2013 09:35:23 PM CST]

From: James Fountain <jfountain@knapheide.com>

Subject: Novi one ton dump truck bid.

Part(s):  2 Novi One ton dump bid Jan. 10, 2013.doc 113 KB

 1 unnamed 66 KB

Here is our quotation on the Novi one ton dump truck, let me know if you have any questions.

Our Knapheide dump body exceeds the specification it is heavier 7 gauge steel floor with crossmembers at 12 inches on center, is E coated, and under coated. We meet the rest of the specification with no exceptions needed.


Best regards,

Jim Fountain

Knapheide Truck Eq. Co.

Southern Michigan Municipal Sales

Phone: 517-712-4285

 1.1.1 unnamed 0 KB



CITY OF NOVI
ONE TON DUMP TRUCK
ADDENDUM #1

INTENT: This addendum has been issued to modify and/or interpret the original specifications for the bid/RFP named above. Unless otherwise instructed, the information contained within this Addendum shall take precedence over anything contrary in the original specifications, and shall hereinafter be considered as part of the package.

RESPONSE: The Contractor shall verify receipt of this Addendum on the Bid Form.

CONTENTS: Included in this Addendum is one (1) page of written addenda description.

QUESTIONS:

1. The model number specified (DU-11-4) is for a dump body with fixed sides, but your spec says you want fold down sides.
Answer: The correct model number is FDS-11-4. We want a dump body with fold down sides.
2. The HR 540 EDM hoist is an electric hoist. You specify a clutch to run the hoist and the spreader. Can you clarify that you want a hydraulic hoist run off a PTO?
Answer: We want a hydraulic hoist run off of the PTO (from transmission).
3. I don't see any indicator for painting the body, do you want it painted and if so, what color?
Answer: Red

Sue Moranti
Purchasing Manager

Notice dated: December 19, 2012

BID # 2 USING
KNAPHEIDE TRUCK EQUIPMENT
BODY UPFITTER



NOTICE - CITY OF NOVI
INVITATION TO BID

ONE TON DUMP TRUCK

The City of Novi will receive sealed bids for **One Ton Dump Truck** according to the specifications of the City of Novi.

Sealed bids will be received until **3:00 P.M.** prevailing Eastern Time, **Thursday, January 10, 2013** at which time bids will be opened and read. Bids shall be addressed as follows and delivered to:

CITY OF NOVI
CITY CLERK'S OFFICE
45175 W. Ten Mile Rd.
Novi, MI 48375-3024

All bids must be signed by a legally authorized agent of the bidding firm. **OUTSIDE OF MAILING ENVELOPES/PACKAGES MUST BE PLAINLY MARKED "ONE TON DUMP TRUCK"** AND MUST BEAR THE NAME OF THE BIDDER.

The City reserves the right to accept any or all alternative bids and award a contract to other than the lowest bidder, to waive any irregularities or informalities or both; to reject any or all bids; to subdivide the award, and in general to make the award of the contract in any manner deemed by the City, in its sole discretion, to be in the best interest of the City of Novi.

Sue Morianti
Purchasing Manager

Notice Dated: December 10, 2012

NOTICE TO BIDDERS:

The City of Novi officially distributes bid documents through the Michigan Intergovernmental Trade Network (MITN). **Copies of bid documents obtained from any other source are not considered official copies.** The City of Novi cannot guarantee the accuracy of any information not obtained from the MITN website and is not responsible for any errors contained by any information received from alternate sources. Only those vendors who obtain bid documents from the MITN system are guaranteed access to receive addendum information, if such information is issued. If you obtained this document from a source other than the source indicated, it is recommended that you register on the MITN site, www.mitn.info and obtain an official copy.

ORIGINAL



CITY OF NOVI
ONE TON DUMP TRUCK
INSTRUCTIONS TO BIDDERS

This bid is issued by the Purchasing Office of the City of Novi.

IMPORTANT DATES

Bid Issue Date	December 10, 2012
Last Date for Questions	Wednesday, January 2, 2013 by 3:00 p.m. Please submit all questions via email to: Sue Morianti, Purchasing Manager smorianti@cityofnovi.org
Response Due Date	Thursday, January 10, 2013 by 3:00 p.m.

QUESTIONS

Please email all questions to the staff member listed above. Please put the name of the Bid/RFP in the subject line. If you write anything else in the subject line, your email may be deleted as spam. Due to the holidays, any questions asked between December 20, 2012 - January 2, 2013 will be answered on January 2nd or 3rd.

TYPE OF CONTRACT

If a contract is executed as a result of the bid, it stipulates a fixed price for products/ services.

BID SUBMITTALS

An **ORIGINAL and Three (3) copies** of each bid must be submitted. No other distribution of the bids will be made by the Contractor. Bids must be signed by an official authorized to bind the Contractor to its provisions.

FAILURE TO SUBMIT PRICING ON THE BID FORM PROVIDED BY THE CITY OF NOVI MAY CAUSE THE BID TO BE CONSIDERED NON-RESPONSIVE AND INELIGIBLE FOR AWARD.

CHANGES TO THE BID/ADDENDUM

Should any prospective Bidder be in doubt as to the true meaning of any portion of the ITB, or should the Bidder find any patent ambiguity, inconsistency, or omission therein, the Bidder shall make a written request (via email) for official interpretation or correction. Such request shall be submitted to the staff member indicated above. The individual making the request shall be held responsible for its prompt delivery.

Such interpretation or correction, as well as any additional Bid provisions that the City may decide to include, will be made as an addendum, which will be posted on the MITN website at www.mitn.info . Any addendum issued by the City shall become part of the ITB and subsequent contract and shall be taken into account by each bidder in preparing its bid. Only written addenda is binding. It is the Bidder's responsibility to be sure they have obtained all addenda. Receipt of all addenda must be acknowledged on bid form.

SUBMISSION OF BID

Bids must be submitted in a sealed envelope, box, or package, and clearly marked with: ITB Title, Deadline, Respondent's name, address, phone, fax, and contact name. Failure to do so may result in a premature opening or failure to open such proposal.

To be considered, sealed bids must arrive at City Clerk's Office on or before the specified time and date. There will be no exceptions to this requirement. The Clerk's Department time stamp will determine the official receipt time. Contractors mailing bids should allow ample time to ensure the timely delivery of their bid. Bids received after the closing date and time will not be accepted or considered. Faxed, emailed, or telephone bids are not acceptable. The City of Novi shall not be held responsible for lost or misdirected bids. The City reserves the right to postpone a bid opening for its own convenience.

All prices and notations must be typed or printed in ink. No erasures are permitted. Mistakes may be crossed out and corrections must be initialed in ink by the person signing the bid. Bids must be signed by an Authorized Representative of the submitting Company on the enclosed form. Bids must show unit and total prices if requested. In case of mistakes in price extension, unit pricing shall govern.

A bid may be withdrawn by giving written notice to the Purchasing Manager before the stated due date/closing time. After the stated closing time, the bid may not be withdrawn or canceled for a period of One Hundred and Twenty (120) days from closing time.

Failure to include in the bid all information requested may be cause for rejection of the bid.

Bidders are expected to examine all specifications and instructions. Failure to do so will be at the bidder's risk.

Any samples, CDs, DVDs or any other items submitted with your bid will not be returned to the contractor.

No bid will be accepted from, or contract awarded to any person, firm, or corporation that is in arrears or is in default to the City Novi upon any debt or contract, or that is in default as surety or otherwise, or failed to perform faithfully any previous contract with the City.

USE OF THE CITY LOGO IN YOUR BID OR IN ANY OTHER MANNER IS PROHIBITED.

CONSIDERATION OF BIDS

In cases where items are requested by a manufacturer's name, trade name, catalog number or reference, it is understood that the bidder/proposer intends to furnish the item so identified or an item of "equal" quality and value as determined by the City of Novi.

Reference to any of the above is intended to be descriptive, but not restrictive, and only indicates articles that will be satisfactory. Bids of "equal" quality and value will be considered, provided that the bidder states in his/her bid what he/she proposed to furnish, including literature, or other descriptive matter which will clearly indicate the character of the item covered by such bid.

The Purchasing Manager hereby reserves the right to approve as an "equal", any item proposed which contains minor or major variations from specification requirements, but which may comply substantially therewith.

RESPONSIVE BIDS

All pages and the information requested herein shall be furnished completely in compliance with instructions. The manner and format of submission is essential to permit prompt evaluation of all bids on a fair and uniform basis. Unit prices shall be submitted if space is provided on bid form. In cases of mistakes in extension, the unit price shall govern. Accordingly, the City reserves the right to declare as non-responsive, and reject an incomplete bid if material information requested is not furnished, or where indirect or incomplete answers or information is not provided. Any exceptions to the specifications must be noted on the bid form.

EXCEPTIONS

The City will not accept changes or exceptions to the bid documents/specifications unless Contractor indicates the change or exception in the "Exceptions" section of the bid form. If Contractor neglects to make the notation on the bid form but writes it somewhere else within the bid documents and is awarded the contract, the change or exception will not be included as part of the contract. The original terms, conditions and specifications of the bid documents will be applicable during the term of the contract.

CONTRACT AWARD

The contract will be awarded to that responsible, responsive bidder whose bid, conforming to this solicitation, will be most advantageous to the City of Novi. Qualifications, experience, references, comparable projects, price, previous experience with vendor/contractor, delivery, and other factors will be considered in the evaluation process and award of contract. The City reserves the right to accept any or all alternative bids and award the contract to other than the lowest bidder, to waive any irregularities or informalities or both; to reject any or all bids; and in general to make the award of the contract in any manner deemed by the City, in its sole discretion, to be in the best interest of the City of Novi.

After contract award, a summary of total price information for all submissions will be posted on the MITN website at www.mitn.info.

GENERAL CONDITIONS

TAX EXEMPTION

It is understood that the City of Novi is a governmental unit, and as such, is exempt from the payment of all Michigan State Sales and Federal Excise taxes. Do not include such taxes in the bid prices. The City will furnish the successful bidder with tax exemption certificates when requested. The City's tax-exempt number is 38-6032551.

FREIGHT CHARGES/SHIPPING/HANDLING

All bid pricing is to be quoted as F.O.B. destination.

DOWN-PAYMENTS OR PRE-PAYMENTS

Any bid proposal submitted which requires a down-payment or prepayment prior to delivery and full acceptance of the item(s) as being in conformance with specifications will not be considered for award.

INVOICING

Invoice must be mailed to: City of Novi, Attn: Finance Department, 45175 W. Ten Mile Road, Novi, MI 48375

CONTRACT TERMINATION

The City may terminate and/or cancel this contract (or any part thereof) at any time during the term, any renewal, or any extension of this contract, upon thirty days (30) days written notice to the Contractor, for any reason, including convenience without incurring obligation or penalty of any kind. The effective date for termination or cancellation shall be clearly stated in the written notice.

TRANSFER OF CONTRACT/SUBCONTRACTING

The successful bidder will be prohibited from assigning, transferring, converting or otherwise disposing of the contract agreement to any other person, company or corporation without the expressed written consent of the City of Novi. Such approval shall not constitute a basis for privity between the City and any subcontractor. Any subcontractor, so approved, shall be bound by the terms and conditions of the contract. The contractor shall be fully liable for all acts and omissions of its subcontractor(s) and shall indemnify the City of Novi for such acts or omissions.

NON-DISCRIMINATION

In the hiring of employees for the performance of work described in this ITB and subsequent contract, neither the contractor, subcontractor, nor any person acting in their behalf shall by reason of religion, race, color, national origin, age, sex, height, weight, handicap, ancestry, place of birth, sexual preference or marital status discriminate against any person qualified to perform the work required in the execution of the contract.

ACCEPTANCE OF BID CONTENT

Should a contract ensue, the contents of the bid of the successful Bidder may become contractual obligations. Failure of a contractor to accept these obligations may result in cancellation of the award.

DISCLOSURE

All documents, specifications, and correspondence submitted to the City of Novi become the property of the City of Novi and are subject to disclosure under the provisions of Public Act No. 442 of 1976 known as the "Freedom of Information Act". This Act also provides for the complete disclosure of contracts and attachments hereto. This means that any informational material submitted as part of this ITB is available without redaction to any individual or organization upon request.

ECONOMY OF PREPARATION

Bids should be prepared simply and economically, providing a straightforward and concise description of the bidder's ability to meet the requirements of the bid. Emphasis should be on completeness and clarity of content. Included in the response must be a point by point response to the Requirements and other sections of the bid.

The City of Novi is not liable for any costs incurred by bidders prior to issuance of a contract.

INDEPENDENT PRICE DETERMINATION

By submission of a proposal, the offerer certifies, and in case of a joint proposal, each party hereto certifies as to its own organization, that in connection with the proposal:

- (a) The prices in the proposal have been arrived at independently without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other offerer or with any other Competitor; and
- (b) No attempt has been made or will be made by the offerer to induce any other person or firm to submit or not submit a proposal for the purpose of restricting competition.

Each person signing the proposal certifies that:

- (c) He is the person in the offerer's organization responsible within that organization for the decision as to prices being offered in the proposal and that he has not participated and will not participate in any action contrary to (a) and (b) above; or
- (d) He is not the person in the offerer's organization responsible within that organization for the decision as to prices being offered in the proposal but that he has been authorized in writing to act as agent for the persons responsible for such decisions in verifying that such persons have not participated, and will not participate, in any action contrary to (a) and (b) above, and that as their agent, does hereby so certify; and that he has not participated, and will not participate in any action contrary to (a) and (b) above.

A proposal will not be considered for award if the sense of the statements required in the proposal has been altered so as to delete or modify the above.



CITY OF NOVI
SPECIFICATIONS
ONE TON DUMP TRUCK

Ford F 550 4 x 4 Regular Cab Chassis, or equivalent

165" Wheelbase

Exterior Color: Red

Interior color: Gray

6.4L V8 Diesel **YES**
Torq Shift 5 speed auto with OD (Diesel) **YES**
4.88 Limited Slip Axle Ratio **YES**
Payload upgrade minimum 19,500# GVWR Pkg. **YES**
Heavy Duty Alternator **YES**
225 BSW X 19.5 **YES**
50 State Emissions System **YES**
Vinyl Bench Seat w/armrests **YES**
Dual Airbags – Driver, Passenger **YES**
AM/FM Stereo with clock **YES**
Tilt Wheel **YES**
Cruise Control **YES**
Air Conditioning **YES**
XL Trim **YES**
Power Windows, Power locks **YES**
Trailer Tow Mirror, Manual Telescoping **YES**
Spare Tire **YES**

ADDITIONAL EQUIPMENT:

Rugby DU-11-4 Fold Down Sides Dump Body (3-4 yard dump), or equivalent

- Outside dimensions 11'3" long x 96" wide
- 15" side height with brackets for side board
- 10 gauge high-strength steel sides, ends and floor with radius corners
- 45 degree sloped rub rail
- 5" structural channel long sills with 3" full width I-beam crossmembers on 16" centers
- FS 108 lighting recessed in rubber mounting
- Three cluster lights in lower apron
- Sloped ¼ cab shield with viewing window
- Full height front tapered corner posts, 11.25 wide and 4" deep with clearance light cutouts
- Rear corner posts with oval shaped stop/turn tail light
- One piece sides with two vertical side braces 6" wide
- Fully boxed dirt-shedding top rail on sides
- Sides include brackets for 6" side boards

- Front panel of 10 gauge steel, seamless one piece design with triple-bend top rail
- Both sides drop down 180 degrees
- Fold-down sides featuring centrally located quick release lever
- Door handle positively extends and retracts ¾" pins at each end, using a solid linkage member
- Electronic back-up alarm
- One (2) set of rubber mud flaps

Tailgate:

- 23" end height, four-way tailgate with adjustable rod on trip lever
- 10 gauge high strength steel construction tailgate
- Fully boxed brace frame with 2 vertical braces
- Angle iron reinforced decking at rear
- Heavy duty one inch diameter top and bottom hinge pin on new ez-latch mechanism that allows tailgate to fold down
- Grease fittings on upper pivot arms

HR-540 EDM Subframe Scissor Hoist NTEA Class 40

- Capacity approx 8.5 tons w/ 6" rear overhang
- Full length high strength steel sub frame
- Integral rear hinge
- Power up and down
- 5" cylinder bore with 16" stroke
- 2" chrome piston rod
- Body prop

Engine Driven Clutch Pump Hydraulics to operate dump and spreader

- Deweze clutch pump mounting kit
- Serpentine belt system reduces belt wear
- Kits utilize automatic belt tensioners for reduced maintenance
- Commercial Inertech pump delivers 17 G.P.M. @ 1600 RPM
- 12 Volt electric 125 ft. lb. clutch, heavy-duty sealed bearing
- Push button on/off switch on dash
- Gresen V-20-1 single stack double acting valve with cylinder port relief and power beyond
- Single lever Morse heavy-duty control with stand and cable
- Spreader control valve mounted on console for adjustment of auger/spinner
- 25 gallon hydraulic oil tank with sight/temp guide
- Mounted side of frame under body
- Stone shields located in front of rear axle
- Return line filter assembly
- Hydraulic hoses and quick-disconnects with dust caps at rear

Buyers Stainless Steel Hyd. Under Tailgate Spreader

- Quick attach pin mounting system
- ¼" steel endplates with continuously welded 7 gauge body

- 304 stainless steel hinged cover plate so that material can be dumped over spreader when cover plate is down
- Four point hinged bottom exposes the entire auger for easy cleanout
- 6" H.D. auger has continuous 3/8" flighting welded to 2" pipe with 1 1/4" idler shaft
- Auger has 9" reverse flighting at one side for more even material flow
- 1 1/4" auger end shaft has two greasable sealed bearings
- Auger and spinner powered hydraulic direct drive orbital type motors
- Poly spinner assembly

Boss Snowplow – 9' Super Duty Steel Straight Blade (or Western, preferred)

- Plow width 108" straight
- Plow width at 30 degree angle 93 1/2"
- Moldboard height 29 1/2"
- 11 gauge moldboard
- Seven (7) vertical ribs with reinforced moldboard
- Four (4) trip springs
- 1 1/2" x 10" angle cylinders
- 2" x 1 1/8" x 10" lift cylinder
- 1/2" x 6" cutting edge
- Smarthitch 2 system
- Plow weight complete 822 lbs
- Smart touch straight blade hand held control
- Smartlights with dual halogen bulbs and amber turn signals

Star 9200SQ Strobe Light Bar

- Quad flash light bar with amber lens
- Light mounted on top of cabshield
- On/off switch in cab with in-line fuse

Star Warning Four (4) Strobe System

- Star Pak 3300Q power supply
- 3820 cable assemblies
- Two (2) 3901 amber strobe heads in each front marker lamp housing
- Two (2) 6" oval strobes located in rear corner posts
- System will operate from a single, fused dash mounted switch

OPTIONS:

1. Donovan Manual Roller Tarp System
 - Hand crank control
 - 14' black mesh tarp cover
2. 1/2" Rear Hitch Plate w/ bracing to rear of truck
 - Electric brake control for 2 to 4 braking wheels on trailer
 - Safety chain D-rings
 - 15 ton pintle hook
 - 7 wire round pin trailer plug w/ rubber seal boot

3. 4" Rubber Housing Salt Light mounted at rear of body
 - Flood light to illuminate variable areas at rear of truck
 - Switch on dash wired direct to battery with inline fuse
 - All wiring run and protected by convoluted plastic loom

Varsity Ford



CITY OF NOVI
BID FORM

ONE TON DUMP TRUCK

We the undersigned as bidder, propose to furnish to the City of Novi, according to the specifications, terms, conditions and instructions attached hereto and made a part thereof.

A. Dump Truck w/Additional Equipment as specified \$ 60,284.96 Lump Sum

Chassis Year, Make & Model 2013 FORD F550 4X4

Option #1 (Tarp System) \$ 495.00 installed

Option #2 (Rear Hitch Plate) \$ 545.00 installed

Option #3 (Rubber Housing Salt Light) \$ 155.00 installed

GRAND TOTAL (A + Option 1, 2 & 3) \$ 61,479.96 Lump Sum

Delivery date 120-150 DAYS

EXCEPTIONS TO SPECIFICATIONS (all exceptions must be indicated here or attached on an additional sheet):

TIRES ARE ALL-TERRAIN (ALL SIX OF THEM)

COMMENTS: _____

We acknowledge receipt of the following Addenda: #1
(please indicate numbers)

THIS BID SUBMITTED BY:

Company (Legal Registration) STANFORD BUS, INC dba VARSITY FORD

Address 3480 JACKSON RD. P.O. BOX 2507

City ANN ARBOR State MI Zip 48106-2507

Telephone 734-332-1756 Fax 734-996-5784

Representative's Name (please print) PATRICK P. MAURER

Representative's Title FLEET MGR.

Representative's Signature Patrick Maurer

E-mail patmaurer@varsityford.com

Date 1-9-13

**CITY OF NOVI
ONE TON DUMP TRUCK**

Please return this page with your bid form

If your company is awarded the item(s) referenced in the bid proposal, other governmental entities may wish to use this contract and will issue a purchase order or contract for the item(s) awarded in the bid proposal following minimum order/contract requirements set forth in the bid documents. Each entity will provide their own purchase order and delivery location(s) and must be invoiced separately to the address indicated on their purchase order.

1. EXTENSION OF AWARD TO THE MITN (MICHIGAN INTER-GOVERNMENTAL TRADE NETWORK) PURCHASING COOPERATIVE: OPTIONAL

Numerous Counties, Cities, Townships, and Authorities of the State of Michigan are members of the MITN (Michigan Inter-governmental Trade Network) Purchasing Cooperative. Other associate entities are also members of the Cooperative in the Tri-County area. Please visit www.mitn.info website to view the entire list of participating agencies.

If an award is made to VARSIY FORD, it is agreed that the contract will be extended to other MITN Purchasing Cooperative members and associate entities under the same prices, terms, and conditions.

Our company is NOT interested in extending the contract to those MITN members listed on the website.

2. EXTENSION OF AWARD TO THE NOVI COMMUNITY SCHOOL DISTRICT, CITY OF NORTHVILLE, NORTHVILLE COMMUNITY SCHOOL DISTRICT, AND THE WALLED LAKE CONSOLIDATED SCHOOLS: OPTIONAL

The City of Novi is working with the Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools to discover opportunities to optimize procurement services.

If an award is made to VARSIY FORD, it is agreed that the contract will be extended to Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools under the same prices, terms, and conditions.

Our company is NOT interested in extending the contract to Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools under the same prices, terms, and conditions.

Contractor Signature: Patrick Mauer

Signature date: 1-9-13

Company Name: STANFORD BROS INC dba VARSITY FORD

Bid pricing will be extended until END OF 2013 MODEL YEAR



KNAPHEIDE TRUCK EQUIPMENT

1200 South Averill Avenue * FLINT, MI 48503 * 800-589-9100 * FAX 517-372-8566

***** Quality for over 50 years *****

January 7, 2013

"ONE TON DUMP TRUCK"

City of Novi
CITY CLERK'S OFFICE
45175 W. Ten Mile Rd.
Novi, MI 48375-3024

Attention: Sue Morianti Phone: 248.347.0446 Fax: 248.735.5682

PO#: Salesman: Jim Fountain Terms: NET 30 DAYS Quote #:

Truck Year: 2013/14 Make: Ford Model: F550

Chassis Available: Delivery Promise: 60-90 days ARO FOB: CUSTOMER

QUOTATION EQUIPMENT ONLY

FURNISH AND INSTALL THE FOLLOWING EQUIPMENT BUILT TO THE CITY OF NOVI
"ON TON DUMP TRUCK" PUBLISHED BID SPECIFICATIONS.

Knapheide KDBS1116A Fold Down Sides Dump Body (3-4 yard dump).

- Outside dimensions 11'3" long x 96" wide
- 16" side height with brackets for side board
- 10 gauge high-strength steel sides, ends with 7 gauge floor with radius corners and 45 degree sloped rub rail
- 6" structural channel long sills with 3" full width I-beam crossmembers on 12" centers
- FS 108 lighting recessed in rubber mounting
- Three cluster lights in lower apron
- Sloped ¾ cab shield with viewing window
- Full height front tapered corner posts, 11.25 wide and 4" deep with clearance light cutouts
- Rear corner posts with oval shaped stop/turn tail light
- One piece sides with two vertical side braces 6" wide
- Fully boxed dirt-shedding top rail on sides
- Sides include brackets for 6" side boards
- Front panel of 10 gauge steel, seamless one piece design with triple-bend top rail
- Both sides drop down 180 degrees
- Fold-down sides featuring centrally located quick release lever
Door handle positively extends and retracts door two door latch rods at each end, using a solid linkage member.
- Body to have a 12 step electrodisposition E coating process, and be completely undercoated during the manufacturing process, finish painted in one solid color.
- Electronic back-up alarm
- One (2) set of rubber mud flaps



Tailgate:

- 23" end height, four-way tailgate with adjustable rod on trip lever
- 10 gauge high strength steel construction tailgate
- Fully boxed brace frame with 2 vertical braces
- Angle iron reinforced decking at rear
- Heavy duty one inch diameter top and bottom hinge pin on new EZ-latch mechanism that allows tailgate to fold down
- Grease fittings on upper pivot arms

HR-S40 EDM Subframe Scissor Hoist NTEA Class 40

- Capacity approx 8.5 tons w/ 6" rear overhang
- Full length high strength steel sub frame
- Integral rear hinge
- Power up and down
- 5" cylinder bore with 16" stroke
- 2" chrome piston rod
- Body prop

Engine Driven Clutch Pump Hydraulics to operate dump and spreader

- Deweze clutch pump mounting kit
- Serpentine belt system reduces belt wear
Kits utilize automatic belt tensioners for reduced maintenance
- Commercial Inertech pump delivers 17 G.P.M. @ 1600 RPM
- 12 Volt electric 125 ft. lb. clutch, heavy-duty sealed bearing
- Push button on/off switch on dash
- Gresen V-20-1 single stack double acting valve with cylinder port relief and power beyond
- Single lever Morse heavy-duty control with stand and cable
- Spreader control valve mounted on console for adjustment of auger/spinner
- 25 gallon hydraulic oil tank with Sight/temp guide
- Mounted side of frame under body
- Stone shields located in front of rear axle
- Return line filter assembly
- Hydraulic hoses and quick-disconnects with dust caps at rear

Buyers Stainless Steel Hyd. Under Tailgate Spreader

- Quick attach pin mounting system
- 11' steel end plates with continuously welded 7 gauge body
- 304 stainless steel hinged cover plate so that material can be dumped over spreader when cover plate is down
- Four point hinged bottom exposes the entire auger for easy cleanout
- 6" H.D. auger has continuous 3/8" flighting welded to 2" pipe with 1 1/2" idler shaft
- Auger has 9" reverse flighting at one side for more even material flow
- 1 1/2" auger end shaft has two greaseable sealed bearings
- Auger and spinner powered hydraulic direct drive orbital type motors
- Poly spinner assembly

Western Pro Plus Snowplow - 9' Steel Straight Blade .

- Plow width 108" straight
- Plow width at 30 degree angle 93 1/2"
- Moldboard height 31 1/2"
- 12 gauge moldboard
- Seven (8) vertical ribs with reinforced moldboard
- Four (4) trip springs



- 1 1/2" x 10" angle cylinders
- 2" x 1 1/8" x 10" lift cylinder
- 1/2" x 6" cutting edge
- Ultra Mount system
- Plow weight complete 837 lbs
- Cab Command straight blade hand held control
- Nighthawk lights with dual halogen bulbs and amber turn signals

Star 9200SQ Strobe Light Bar

- Quad flash light bar with amber lens
- Light mounted on top of cab shield
- On/off switch in cab with in-line fuse

Star Warning Four (4) Strobe System

- Star Pak 3300Q power supply
- 3620 cable assemblies
- Two (2) 3901 amber strobe heads in each front marker lamp housing
- Two (2) 6" oval strobes located in rear corner posts
- System will operate from a single, fused dash mounted switch

MUNICIPAL BID PRICE INSTALLED: \$ 19,896.00

OPTIONS:

1. Donovan Manual Roller Tarp System
 - Hand crank control
 - 14' black mesh tarp cover\$ 495.00
2. 1/2" Rear Hitch Plate w/ bracing to rear of truck
 - Electric brake control for 2 to 4 braking wheels on trailer provided by chassis supplier.
 - Safety chain D-rings
 - 15 ton pinlle hook
 - 7 wire round pin trailer plug w/ rubber seal boot.\$ 545.00
3. 4" Rubber Housing Salt Light mounted at rear of body
 - Flood light to illuminate variable areas at rear of truck
 - Switch on dash wired direct to battery with in line fuse
 - All wiring run and protected by convoluted plastic loom\$ 155.00

QUOTED BY: Jim Fountain cell # 517-712-4285 fax # 517-372-8566
Email: jfountain@knapheideflint.com



CITY OF NOVI
SPECIFICATIONS
ONE TON DUMP TRUCK

Ford F 550 4 x 4 Regular Cab Chassis, or equivalent

165" Wheelbase

Exterior Color: Red

Interior color: Gray

6.4L V8 Diesel

Torq Shift 5 speed auto with OD (Diesel)

4.88 Limited Slip Axle Ratio

Payload upgrade minimum 19,500# GVWR Pkg.

Heavy Duty Alternator

225 BSW X 19.5 *ALL SIX TIRES ARE ALL-TERAIN (YOU CAN GET 4 REAR ALL-TERAIN & 2 FRONT ALL-SEASON)*

50 State Emissions System

Vinyl Bench Seat w/armrests

Dual Airbags -- Driver, Passenger

AM/FM Stereo with clock

Tilt Wheel

Cruise Control

Air Conditioning

XL Trim

Power Windows, Power locks

Trailer Tow Mirror, Manual Telescoping

Spare Tire

ADDITIONAL EQUIPMENT:

Rugby DU-11-4 Fold Down Sides Dump Body (3-4 yard dump), or equivalent

- Outside dimensions 11'3" long x 96" wide
- 15" side height with brackets for side board
- 10 gauge high-strength steel sides, ends and floor with radius corners
- 45 degree sloped rub rail
- 5" structural channel long sills with 3" full width I-beam crossmembers on 16" centers
- FS 108 lighting recessed in rubber mounting
- Three cluster lights in lower apron
- Sloped ¼ cab shield with viewing window
- Full height front tapered corner posts, 11.25 wide and 4" deep with clearance light cutouts
- Rear corner posts with oval shaped stop/turn tail light
- One piece sides with two vertical side braces 6" wide
- Fully boxed dirt-shedding top rail on sides
- Sides include brackets for 6" side boards

- Front panel of 10 gauge steel, seamless one piece design with triple-bend top rail
- Both sides drop down 180 degrees
- Fold-down sides featuring centrally located quick release lever
- Door handle positively extends and retracts ¾" pins at each end, using a solid linkage member
- Electronic back-up alarm
- One (2) set of rubber mud flaps

Tailgate:

- 23" end height, four-way tailgate with adjustable rod on trip lever
- 10 gauge high strength steel construction tailgate
- Fully boxed brace frame with 2 vertical braces
- Angle iron reinforced decking at rear
- Heavy duty one inch diameter top and bottom hinge pin on new ez-latch mechanism that allows tailgate to fold down
- Grease fittings on upper pivot arms

HR-540 EDM Subframe Scissor Hoist NTEA Class 40

- Capacity approx 8.5 tons w/ 6" rear overhang
- Full length high strength steel sub frame
- Integral rear hinge
- Power up and down
- 5" cylinder bore with 16" stroke
- 2" chrome piston rod
- Body prop

Engine Driven Clutch Pump Hydraulics to operate dump and spreader

- Deweze clutch pump mounting kit
- Serpentine belt system reduces belt wear
- Kits utilize automatic belt tensioners for reduced maintenance
- Commercial Inertech pump delivers 17 G.P.M. @ 1600 RPM
- 12 Volt electric 125 ft. lb. clutch, heavy-duty sealed bearing
- Push button on/off switch on dash
- Gresen V-20-1 single stack double acting valve with cylinder port relief and power beyond
- Single lever Morse heavy-duty control with stand and cable
- Spreader control valve mounted on console for adjustment of auger/spinner
- 25 gallon hydraulic oil tank with sight/temp guide
- Mounted side of frame under body
- Stone shields located in front of rear axle
- Return line filter assembly
- Hydraulic hoses and quick-disconnects with dust caps at rear

Buyers Stainless Steel Hyd. Under Tailgate Spreader

- Quick attach pin mounting system
- ¼" steel endplates with continuously welded 7 gauge body

- 304 stainless steel hinged cover plate so that material can be dumped over spreader when cover plate is down
- Four point hinged bottom exposes the entire auger for easy cleanout
- 6" H.D. auger has continuous 3/8" flighting welded to 2" pipe with 1 1/4" idler shaft
- Auger has 9" reverse flighting at one side for more even material flow
- 1 1/4" auger end shaft has two greasable sealed bearings
- Auger and spinner powered hydraulic direct drive orbital type motors
- Poly spinner assembly

Boss Snowplow – 9' Super Duty Steel Straight Blade (or Western, preferred)

- Plow width 108" straight
- Plow width at 30 degree angle 93 1/2"
- Moldboard height 29 1/2"
- 11 gauge moldboard
- Seven (7) vertical ribs with reinforced moldboard
- Four (4) trip springs
- 1 1/2" x 10" angle cylinders
- 2" x 1 1/8" x 10" lift cylinder
- 1/2" x 6" cutting edge
- Smarthitch 2 system
- Plow weight complete 822 lbs
- Smart touch straight blade hand held control
- Smartlights with dual halogen bulbs and amber turn signals

Star 9200SQ Strobe Light Bar

- Quad flash light bar with amber lens
- Light mounted on top of cabshield
- On/off switch in cab with in-line fuse

Star Warning Four (4) Strobe System

- Star Pak 3300Q power supply
- 3820 cable assemblies
- Two (2) 3901 amber strobe heads in each front marker lamp housing
- Two (2) 6" oval strobes located in rear corner posts
- System will operate from a single, fused dash mounted switch

OPTIONS:

1. Donovan Manual Roller Tarp System
 - Hand crank control
 - 14' black mesh tarp cover
2. 1/2" Rear Hitch Plate w/ bracing to rear of truck
 - Electric brake control for 2 to 4 braking wheels on trailer
 - Safety chain D-rings
 - 15 ton pintle hook
 - 7 wire round pin trailer plug w/ rubber seal boot

3. 4" Rubber Housing Salt Light mounted at rear of body
 - Flood light to illuminate variable areas at rear of truck
 - Switch on dash wired direct to battery with inline fuse
 - All wiring run and protected by convoluted plastic loom

ORIGINAL



CITY OF NOVI
BID FORM

Gorno Ford
22025 Allen Road
Woodhaven, MI 48183
Jim Agney

ONE TON DUMP TRUCK

BID # 1 - CANNON EQUIP. CO.

We the undersigned as bidder, propose to furnish to the City of Novi, according to the specifications, terms, conditions and instructions attached hereto and made a part thereof.

A. Dump Truck w/Additional Equipment as specified \$ 60,616.00 ^{RUGBY DUMP} ^{BOSS PLOW}
Lump Sum
CANNON EQUIP. CO.
Chassis Year, Make & Model 2013MY FORD, F-550 XL

Option #1 (Tarp System) \$ 450.00 installed

Option #2 (Rear Hitch Plate) \$ 640.00 installed

Option #3 (Rubber Housing Sail Light) \$ 190.00 installed

GRAND TOTAL (A + Option 1, 2 & 3) \$ 61,896.00 Lump Sum

Delivery date ETA - 16 WEEKS FROM RECEIPT OF PURCHASE ORDER

EXCEPTIONS TO SPECIFICATIONS (all exceptions must be indicated here or attached on an additional sheet):

6.7L DIESEL, 6 SPD. A/T w/O.D. - PTO ADDED PER ADDENDUM

NOTE: CANNON EQUIPMENT CO. WILL PROVIDE YOUR CHOICE OF BUYER'S OR SWENSON TAILGATE SPREADER FOR SAME PRICE.

COMMENTS: RECOMMENDED OPTIONS: CAB STEPS - \$320.00,
ELECTRONIC SHIFT-ON-THE-FLY - \$185.00,
SNOW PLOW PREP. PKG. - \$85.00, SKID PLATES - \$100.00

JIM AGNEY
jagney@gornoford.com
(Direct) 734-671-4033
(Fax) 734-676-7647

ORIGINAL



CITY OF NOVI
BID FORM

Gomo Ford
22025 Allen Road
Woodhaven, MI 48183
Jim Agney

ONE TON DUMP TRUCK

BID #2 - KNAPHEID EQUIP. CO.

We the undersigned as bidder, propose to furnish to the City of Novi, according to the specifications, terms, conditions and instructions attached hereto and made a part hereof.

A. Dump Truck w/Additional Equipment as specified \$ 59,332.00 ^{KNAPHEID DUMP} ^{WESTERN FLOW} Lump Sum
_{KNAPHEID EQUIP. CO.}
Chassis Year, Make & Model 2013 MY FORD F-550 XL

- Option #1 (Tarp System) \$ 525.00 installed
- Option #2 (Rear Hitch Plate) \$ 590.00 installed
- Option #3 (Rubber Housing Salt Light) \$ 185.00 installed
- GRAND TOTAL (A + Option 1, 2 & 3) \$ 60,632.00 Lump Sum

Delivery date ETA - 16 WEEKS FROM RECEIPT OF PURCHASE ORDER

EXCEPTIONS TO SPECIFICATIONS (all exceptions must be indicated here or attached on an additional sheet):

6.7 L DIESEL, 6 SPD. A/T w/O.D. - PTO ADDED PER ADDENDUM

NOTE: ⊖

COMMENTS: RECOMMENDED OPTIONS: CAB STEPS - \$320.00,
ELECTRONIC SHIFT-ON-THE-FLY - \$185.00,
SNOW PLOW PREP. PKG. - \$85.00, SKID PLATES \$100.00

JIM AGNEY
jagney@gomoford.com
(Direct) 734-671-4033
(Fax) 734-676-7647

ORIGINAL

We acknowledge receipt of the following Addenda: ADDENDUM #1
(please indicate numbers)

THIS BID SUBMITTED BY:

Company (Legal Registration) Gomo Ford
22025 Allen Road


Address Woodhaven, MI 48183
Jim Agney

City _____ State _____ Zip _____

Telephone _____ Fax _____

Representative's Name (please print) JIM AGNEY

Representative's Title GOVT. FLEET SALES MGR.

Representative's Signature 

E-mail _____ JIM AGNEY

Date 1/10/13 jagney@gornoford.com
(Direct) 734-671-4033
(Fax) 734-676-7647

ORIGINAL

**CITY OF NOVI
ONE TON DUMP TRUCK**

Please return this page with your bid form

If your company is awarded the item(s) referenced in the bid proposal, other governmental entities may wish to use this contract and will issue a purchase order or contract for the item(s) awarded in the bid proposal following minimum order/contract requirements set forth in the bid documents. Each entity will provide their own purchase order and delivery location(s) and must be invoiced separately to the address indicated on their purchase order.

**1. EXTENSION OF AWARD TO THE MITN (MICHIGAN INTER-GOVERNMENTAL TRADE NETWORK)
PURCHASING COOPERATIVE: OPTIONAL**

Numerous Counties, Cities, Townships, and Authorities of the State of Michigan are members of the MITN (Michigan Inter-governmental Trade Network) Purchasing Cooperative. Other associate entities are also members of the Cooperative in the Tri-County area. Please visit www.mitn.info website to view the entire list of participating agencies.

If an award is made to _____, it is agreed that the contract will be extended to other MITN Purchasing Cooperative members and associate entities under the same prices, terms, and conditions.

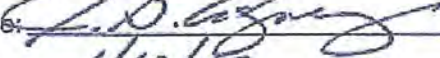
Our company is **NOT** interested in extending the contract to those MITN members listed on the website.

**2. EXTENSION OF AWARD TO THE NOVI COMMUNITY SCHOOL DISTRICT, CITY OF NORTHVILLE,
NORTHVILLE COMMUNITY SCHOOL DISTRICT, AND THE WALLED LAKE CONSOLIDATED SCHOOLS:
OPTIONAL**

The City of Novi is working with the Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools to discover opportunities to optimize procurement services.

If an award is made to _____, it is agreed that the contract will be extended to Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools under the same prices, terms, and conditions.

Our company is **NOT** interested in extending the contract to Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools under the same prices, terms, and conditions.

Contractor Signature: 
Signature date: 1/10/13
Company Name: GORNO FORD
Bid pricing will be extended until APRIL 30, 2013

Gorno Ford
22025 Allen Road
Woodhaven, MI 48183
Jim Agney

JIM AGNEY
jagney@gornoford.com
(Direct) 734-671-4033
(Fax) 734-676-7647