



**CITY OF NOVI CITY COUNCIL  
JANUARY 10, 2022**

**SUBJECT:** Consideration for payment to Oakland County Water Resource Commissioner for the Novi Trunk Sewer project, in the amount of \$2,200,000.

**SUBMITTING DEPARTMENT:** Department of Public Works, Water & Sewer Division

<b>EXPENDITURE REQUIRED</b>	<b>\$ 2,200,000</b>
<b>AMOUNT BUDGETED</b>	<b>\$</b>
<b>APPROPRIATION REQUIRED</b>	<b>\$ 0</b>
<b>LINE ITEM NUMBER</b>	<b>592-592.00-976.136</b>

**BACKGROUND INFORMATION:**

Design for the replacement and rehabilitation of a failing sanitary sewer in northwest portion of Novi was completed earlier this year by the Oakland County Water Resources Commissioner (WRC). The purpose of this project is to replace 330 linear feet of sagging sanitary sewer, which has caused several sanitary sewer overflows (SSO) into the adjacent wetlands. Additionally, 2,382 linear feet of the concrete sewer main pipe will be lined due to the deterioration observed during inspection. Bids for the Novi Trunk Sewer were received on November 16, 2021 (see attached).

This sanitary sewer installed in 1998 crosses through a large wetland (attached map), which is likely contributing to the failure. The design and replacement of the sagging/settled portion includes piles, which are driven into the ground to a point where they provide adequate pipe support.

This project has been designed and will be managed by WRC as they operate and maintain this section of the sewer system. Since the line is a Novi-owned asset, the project costs are the responsibility of the city, but there is no agreement required for execution.

The contract for this project will be awarded to Pipeline Management, the low bidder for \$1,554,605. A breakdown of the total payment to WRC in the amount of \$2,200,000, is in the attached letter and cost estimate. WRC has initiated the pre-construction process,

and the project is expected to begin this winter, with substantial completion spring/summer 2022.

**RECOMMENDED ACTION:** Approval for payment to Oakland County Water Resource Commissioner for the Novi Trunk Sewer project, in the amount of \$2,200,000.

# Novi Trunk Sewer Replacement Location Map

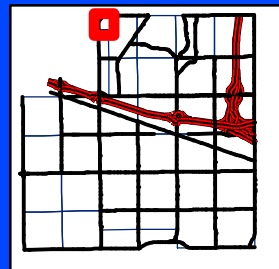


Sanitary sewer segment to be replaced

Map Author: Croy  
Date: 12/22/2021  
Project: Trunk Sewer Replacement  
Version #: v1.0

## Legend

 Sanitary Sewer to be Lined



## City of Novi

Engineering Division  
Department of Public Services  
26300 Lee BeGole Drive  
Novi, MI 48375  
cityofnovi.org



1 inch = 350 feet



### MAP INTERPRETATION NOTICE

Map information depicted is not intended to replace or substitute for any official or primary source. This map was intended to meet National Map Accuracy Standards and use the most recent, accurate sources available to the people of the City of Novi. Boundary measurements and area calculations are approximate and should not be construed as survey measurements performed by a licensed Michigan Surveyor as defined in Michigan Public Act 132 of 1970 as amended. Please contact the City GIS Manager to confirm source and accuracy information related to this map.



December 28, 2021

Mr. Ben Croy, P.E.; City Engineer  
City of Novi Department of Public Works  
26300 Lee BeGole Drive  
Novi, Michigan 48375

Re: Novi-Commerce Trunk Sewer Rehabilitation Project

Dear Mr. Croy,

The WRC operates and maintains portions of the Novi-owned sanitary sewer system tributary to the Walled Lake-Novı and the Commerce Wastewater Treatment Facilities (WWTFs) under an operation agreement. The Novi-Commerce Sewer Extension is part of this service area and was constructed in the late 1990s to transport sewage from Pontiac Trail to the Walled Lake-Novı WWTF through the area now developed as Portsmouth West Apartments and Beck North. This concrete sanitary sewer is in poor condition overall and has a sag that traps grease and debris under the wetland area. The City requested that WRC design and bid the project on behalf of the City.

The project has been bid and the selected bidder is Pipeline Management in the amount of \$1,554,605. The project estimate with the low bid is now reduced to \$2,200,000 per the attached estimate of probable project costs. Per our contract, the City is responsible for all costs related to the system including this project. The Novi sewer reserve account held by WRC shows a balance of \$95,637 as of September 30, 2021. Payment of the full \$2,200,000 project cost by the City is required prior to award of the construction contract.

I have requested an invoice and will send along once it is received. Please let me know if you need anything else for City Council for consideration of the requested payment. We look forward to completing this project.

Please contact me at 248-452-9846 or George Nichols at 248-975-9571 with any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "B. Coburn", is written over a light blue circular stamp.

Brian Coburn, P.E.  
WRC Manager



**Novi Trunk Sewer Rehabilitation  
City of Novi  
Estimate of Probable Project Cost  
December 21, 2021**

<b>1) CONTRACTED SERVICES - CONSTRUCTION</b>	
Pipeline Management (bid price - open cut method)	\$ 1,554,605
Subtotal - Contracted Services - Construction	<b>\$ 1,554,605</b>
<b>2) CONTRACTED SERVICES - PROJECT DEVELOPMENT</b>	
Fishbeck servies	
Design Phase	\$ 99,800
Design Support	\$ 19,950
Construction Administration Services	\$ 20,000
FK Engineering servies	
Geotechnical Investigation	\$ 11,500
Design Support	\$ 3,000
Additional Design Services	\$ 3,500
Construction Observation/Administration	\$ 26,000
Owen Tree Service	<u>\$ 3,750</u>
Subtotal - Contracted Services - Project Development	<b>\$ 187,500</b>
<b>3) EASEMENTS</b>	
Booth Property	\$ 1,500.00
Occidental Development	\$ 3,158.41
Occidental Development	\$ 2,595.20
Occidental Development	\$ 6,734.22
Pointe Park Condo	<u>\$ 2,452.00</u>
Subtotal - Easements	<b>\$ 16,440</b>
<b>4) COUNTY SERVICES</b>	
Engineering (ENG)	\$ 94,000
Right-of-Way (ROW)	\$ 75,000
Inspection (INS)	\$ 43,000
Survey (SUR)	<u>\$ 1,000</u>
Subtotal - County Services	\$ 213,000
<b>5) SUBTOTAL</b>	<b>\$ 1,971,545</b>
<b>6) CONTINGENCIES</b>	<b>\$ 155,461</b>
<b>7) TOTAL</b>	<b>\$ 2,127,005</b>

<b>ESTIMATE OF PROJECT COST</b>	<b>\$ 2,200,000</b>
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Prepared by: George P. Nichols  
George P. Nichols, P.E. - Civil Engineer III

Date: 12/22/21

Approved by: Brian Coburn  
Brian Coburn, P.E. - Chief Engineer

Date: 12/22/2021

# BID TAB

OWNER: **Oakland County Water Resources Commissioner**  
 ENGINEER: **Fishbeck**  
 PROJECT: **Novi Trunk Sewer Rehabilitation**  
 OPENED: **16-Nov-21**  
 OPTION: **Option 1: Jack and Bore**

ITEM	ITEM DESCRIPTION	UNIT	QTY	Engineer's Estimate Fishbeck Novi, MI 48377 Option 1: Jack and Bore		Lanzo Construction Company 28135 Groesbeck Highway Roseville, MI 48066		DVM Utilites, Inc. 6045 Sims Road, Suite 2 Sterling Heights, MI 48313		Pipeline Management Co., Inc. 2673 East Maple Road Milford, MI 48381	
				Unit Price	Contract Amount	Unit Price	Contract Amount	Unit Price	Contract Amount	Unit Price	Contract Amount
1	Bonds, Insurance and Initial Setup Expense (5% Max)	LS	1	\$75,000.00	\$75,000.00	\$78,800.00	\$78,800.00	\$60,000.00	\$60,000.00	\$70,000.00	\$70,000.00
2	Preconstruction Audio-Video Documentation	LS	1	\$10,000.00	\$10,000.00	\$6,100.00	\$6,100.00	\$3,500.00	\$3,500.00	\$5,000.00	\$5,000.00
3	Traffic Maintenance and Control	LS	1	\$10,000.00	\$10,000.00	\$6,500.00	\$6,500.00	\$3,500.00	\$3,500.00	\$5,000.00	\$5,000.00
4	Soil Erosion and Sedimentation Control	LS	1	\$20,000.00	\$20,000.00	\$12,000.00	\$12,000.00	\$25,000.00	\$25,000.00	\$10,000.00	\$10,000.00
5	Site Preparation	LS	1	\$125,000.00	\$125,000.00	\$55,000.00	\$55,000.00	\$250,000.00	\$250,000.00	\$75,000.00	\$75,000.00
6	Dewatering	LS	1	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$32,000.00	\$32,000.00	\$30,000.00	\$30,000.00
7	Bypass Pumping	LS	1	\$125,000.00	\$125,000.00	\$328,000.00	\$328,000.00	\$190,000.00	\$190,000.00	\$110,000.00	\$110,000.00
8	Abandon Existing 18-inch Sanitary Sewer	LF	295	\$40.00	\$11,800.00	\$50.00	\$14,750.00	\$25.00	\$7,375.00	\$60.00	\$17,700.00
9	Abandon Existing Sanitary Manhole	EA	2	\$2,500.00	\$5,000.00	\$2,500.00	\$5,000.00	\$3,500.00	\$7,000.00	\$4,000.00	\$8,000.00
10	Sanitary Manhole, 48-inch Dia.	EA	3	\$8,000.00	\$24,000.00	\$12,000.00	\$36,000.00	\$48,000.00	\$144,000.00	\$12,500.00	\$37,500.00
11	Helical Pier Manhole Support	EA	3	\$12,000.00	\$36,000.00	\$15,000.00	\$45,000.00	\$14,000.00	\$42,000.00	\$50,000.00	\$150,000.00
12	Jack and Bore 42-inch, Including 18-inch Sanitary Sewer	LF	310	\$1,000.00	\$310,000.00	\$1,830.00	\$567,300.00	\$1,450.00	\$449,500.00	\$2,500.00	\$775,000.00
13	Sanitary Sewer, 18-inch PVC, SDR 26, Tr. Det. B Special	LF	20	\$500.00	\$10,000.00	\$2,000.00	\$40,000.00	\$800.00	\$16,000.00	\$1,500.00	\$30,000.00
14	Sewer Cleaning of 18-inch Sewer	LF	2623	\$30.00	\$78,690.00	\$15.00	\$39,345.00	\$11.00	\$28,853.00	\$8.00	\$20,984.00
15	Manhole Rehabilitation	EA	11	\$15,000.00	\$165,000.00	\$6,500.00	\$71,500.00	\$5,750.00	\$63,250.00	\$4,500.00	\$49,500.00
16	Thermal Cured-in-Place Lining of 18-inch Sewer	LF	2388	\$175.00	\$417,900.00	\$177.00	\$422,676.00	\$135.00	\$322,380.00	\$105.00	\$250,740.00
17	CCTV Sewer Video Recording	LF	5281	\$3.00	\$15,843.00	\$4.00	\$21,124.00	\$2.00	\$10,562.00	\$1.00	\$5,281.00
18	Site Restoration	LS	1	\$70,000.00	\$70,000.00	\$25,000.00	\$25,000.00	\$123,000.00	\$123,000.00	\$40,000.00	\$40,000.00
<b>TOTAL BID AMOUNT</b>				<b>\$1,559,233.00</b>	<b>\$1,824,095.00</b>	<b>\$1,777,920.00</b>	<b>\$1,689,705.00</b>				

# BID TAB

OWNER: **Oakland County Water Resources Commissioner**  
 ENGINEER: **Fishbeck**  
 PROJECT: **Novi Trunk Sewer Rehabilitation**  
 OPENED: **16-Nov-21**  
 OPTION: **Option 2: Open Cut Excavation on Helical Piles**

ITEM	ITEM DESCRIPTION	UNIT	QTY	Engineer's Estimate Fishbeck Novi, MI 48377		Lanzo Construction Company 28135 Groesbeck Highway Roseville, MI 48066		DVM Utilites, Inc. 6045 Sims Road, Suite 2 Sterling Heights, MI 48313		Pipeline Management Co., Inc. 2673 East Maple Road Milford, MI 48381	
				Unit Price	Contract Amount	Unit Price	Contract Amount	Unit Price	Contract Amount	Unit Price	Contract Amount
1	Bonds, Insurance and Initial Setup Expense (5% Max)	LS	1	\$89,000.00	\$89,000.00	\$80,000.00	\$80,000.00		\$0.00	\$70,000.00	\$70,000.00
2	Preconstruction Audio-Video Documentation	LS	1	\$10,000.00	\$10,000.00	\$6,100.00	\$6,100.00		\$0.00	\$5,000.00	\$5,000.00
3	Traffic Maintenance and Control	LS	1	\$10,000.00	\$10,000.00	\$6,500.00	\$6,500.00		\$0.00	\$5,000.00	\$5,000.00
4	Soil Erosion and Sedimentation Control	LS	1	\$25,000.00	\$25,000.00	\$12,000.00	\$12,000.00		\$0.00	\$10,000.00	\$10,000.00
5	Site Preparation	LS	1	\$150,000.00	\$150,000.00	\$55,000.00	\$55,000.00		\$0.00	\$75,000.00	\$75,000.00
6	Dewatering	LS	1	\$100,000.00	\$100,000.00	\$50,000.00	\$50,000.00		\$0.00	\$30,000.00	\$30,000.00
7	Bypass Pumping	LS	1	\$125,000.00	\$125,000.00	\$441,000.00	\$441,000.00		\$0.00	\$110,000.00	\$110,000.00
8	Abandon Existing 18-inch Sanitary Sewer	LF	295	\$40.00	\$11,800.00	\$50.00	\$14,750.00		\$0.00	\$60.00	\$17,700.00
9	Abandon Existing Sanitary Manhole	EA	2	\$2,500.00	\$5,000.00	\$2,500.00	\$5,000.00		\$0.00	\$4,000.00	\$8,000.00
10	Sanitary Manhole, 48-inch Dia.	EA	3	\$8,000.00	\$24,000.00	\$12,000.00	\$36,000.00		\$0.00	\$12,500.00	\$37,500.00
11	Helical Pier Manhole Support	EA	3	\$12,000.00	\$36,000.00	\$15,000.00	\$45,000.00		\$0.00	\$50,000.00	\$150,000.00
12	Sanitary Sewer, 18-inch PVC, SDR 26, Tr. Det. B Special	LF	330	\$500.00	\$165,000.00	\$1,276.00	\$421,080.00		\$0.00	\$1,000.00	\$330,000.00
13	Helical Pier Pipe Support	EA	66	\$5,000.00	\$330,000.00	\$2,550.00	\$168,300.00		\$0.00	\$5,150.00	\$339,900.00
14	Sewer cleaning of 18-inch Sewer	LF	2623	\$30.00	\$78,690.00	\$15.00	\$39,345.00		\$0.00	\$8.00	\$20,984.00
15	Manhole Rehabilitation	EA	11	\$15,000.00	\$165,000.00	\$6,500.00	\$71,500.00		\$0.00	\$4,500.00	\$49,500.00
16	Thermal Cured-in-Place Lining of 18-inch Sewer	LF	2388	\$175.00	\$417,900.00	\$177.00	\$422,676.00		\$0.00	\$105.00	\$250,740.00
17	CCTV Sewer Video Recording	LF	5281	\$3.00	\$15,843.00	\$4.00	\$21,124.00		\$0.00	\$1.00	\$5,281.00
18	Site Restoration	LS	1	\$100,000.00	\$100,000.00	\$25,000.00	\$25,000.00		\$0.00	\$40,000.00	\$40,000.00
<b>TOTAL BID AMOUNT</b>					<b>\$1,858,233.00</b>		<b>\$1,920,375.00</b>		<b>\$0.00</b>		<b>\$1,554,605.00</b>

PROPOSAL FOR THE CONSTRUCTION OF  
 NOVI TRUNK SEWER REHABILITATION

NAME OF BIDDER: Pipeline Management Company  
 CONTACT NAME: David Lusky  
 ADDRESS: 2673 E Maple Rd. Milford, MI 48381  
 DATE: 11/15/2021 TELEPHONE NO. (248) 685-1500  
 CONTACT NAME EMAIL: d Lusky@pipeline.v5.com

TO: Jim Nash  
 Oakland County Water Resources Commissioner  
 County Agency  
 Building 95 West – One Public Works Drive  
 Waterford, Michigan 48328-1907

The undersigned, as Bidder, hereby declares this bid is made in good faith without fraud or collusion with any persons bidding or proposing to supply materials or labor, and that it has examined the Contract Documents including but not limited to the Agreement, Contract Drawings, Advertisement, Information for Bidders, Proposal, Specifications, General Conditions, and the Supplementary Conditions and has also examined the soil boring logs, and other geotechnical information referenced in the Information For Bidders, and is familiar with the location of the work described herein and is fully informed as to the nature of the work and the conditions relating to its performance.

The Bidder acknowledges that it has not received or relied upon any representations or warranties of any nature whatsoever from the Office of the Oakland County Water Resources Commissioner and/or the Drainage District, its agents, representatives, or employees, as to any conditions to be encountered in accomplishing the work specifically, but not exclusively, including underground conditions, and that its bid is based solely upon the Bidder's own independent judgment.

The following documents shall be submitted with the Bid:

Item Number	Description
1.	Proposal, completed and signed acknowledging all addenda
2.	Proposal Guarantee/Bid bond (5%)
3.	Preliminary Schedule based on the Time noted in the Agreement and an anticipated Notice to Proceed date of: Project Engineer Enter Date
4.	Completed Form DC-118 Experience and Qualification Statement
5.	Signed Vendor Certification that it is not an "Iran Linked Business"
6.	Project Engineer add additional items as necessary.

The Bidder hereby certifies that it has examined the Drawings, Specifications, Geotechnical Data, and other data provided by the Owner for bidding purposes. Further, the undersigned certifies that it has reviewed the proposed construction methods and finds them compatible with the conditions, which it anticipates from the above listed information, provided for bidding.

JIM NASH  
 OAKLAND COUNTY WATER RESOURCES COMMISSIONER



The Bidder shall complete the work under any job or field condition which was present and/or ascertainable prior to bidding. In addition, it shall also complete the work under whatever conditions it may create by its own sequence of construction, construction methods, or other conditions it may create, at no additional cost to the Owner.

The Bidder declares that it has familiarized itself with the location of the proposed work and the conditions under which it must be constructed; also, that it has carefully examined the Plans, Specifications, and Contract Documents (including the Geotechnical Data), which it understands and accepts as sufficient for the purpose, and agrees that it will contract with the Oakland County Water Resources Commissioner to furnish all labor, material, tools and equipment necessary to do all the work specified and prescribed for the completion of the above mentioned Contract for the following named unit prices:

OPTION 1 – JACK AND BORE					
ITEM NUMBER	ITEM DESCRIPTION	UNIT	TOTAL QTY	UNIT PRICE	TOTAL
1	Bonds, Insurance and Initial Setup Expense (5% max)	LS	1	\$70,000.00	\$70,000.00
2	Preconstruction Audio-Video Documentation	LS	1	\$5,000.00	\$5,000.00
3	Traffic Maintenance and Control	LS	1	\$5,000.00	\$5,000.00
4	Soil Erosion and Sedimentation Control	LS	1	\$10,000.00	\$10,000.00
5	Site Preparation	LS	1	\$75,000.00	\$75,000.00
6	Dewatering	LS	1	\$30,000.00	\$30,000.00
7	Bypass Pumping	LS	1	\$110,000.00	\$110,000.00
8	Abandon Existing 18-inch Sanitary Sewer	LF	295	\$60.00	\$17,700.00
9	Abandon Existing Sanitary Manhole	EA	2	\$4,000.00	\$8,000.00
10	Sanitary Manhole, 48-inch Dia.	EA	3	\$12,500.00	\$37,500.00
11	Helical Pier Manhole Support	EA	3	\$50,000.00	\$150,000.00
12	Jack and Bore 42-inch, Including 18-inch Sanitary Sewer	LF	310	\$2,500.00	\$775,000.00
13	Sanitary Sewer, 18-inch PVC, SDR 26, Tr. Det. B Special	LF	20	\$1,500.00	\$30,000.00
14	Sewer Cleaning of 18-inch Sewer	LF	2623	8.00	\$20,984.00
15	Manhole Rehabilitation	EA	11	\$4,500.00	\$49,500.00
16	Thermal Cured-in-place Lining of 18-inch Sewer	LF	2388	\$105.00	\$250,740.00
17	CCTV Sewer Video Recording	LF	5281	\$1.00	\$5,281.00
18	Site Restoration	LS	1	\$40,000.00	\$40,000.00

TOTAL OPTION 1 CONTRACT PRICE (Items 1 through 18)

\$ 1,689,705.00

JIM NASH  
OAKLAND COUNTY WATER RESOURCES COMMISSIONER  
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OPTION 2 – OPEN CUT EXCAVATION ON HELICAL PIERS					
ITEM NUMBER	ITEM DESCRIPTION	UNIT	TOTAL QTY	UNIT PRICE	TOTAL
19	Bonds, Insurance and Initial Setup Expense (5% max)	LS	1	\$70,000.00	\$70,000.00
20	Preconstruction Audio-Video Documentation	LS	1	\$5,000.00	\$5,000.00
21	Traffic Maintenance and Control	LS	1	\$5,000.00	\$5,000.00
22	Soil Erosion and Sedimentation Control	LS	1	\$10,000.00	\$10,000.00
23	Site Preparation	LS	1	\$75,000.00	\$75,000.00
24	Dewatering	LS	1	\$30,000.00	\$30,000.00
25	Bypass Pumping	LS	1	\$110,000.00	\$110,000.00
26	Abandon Existing 18-inch Sanitary Sewer	LF	295	\$60.00	\$17,700.00
27	Abandon Existing Sanitary Manhole	EA	2	\$4,000.00	\$8,000.00
28	Sanitary Manhole, 48-inch Dia.	EA	3	\$12,500.00	\$37,500.00
29	Helical Pier Manhole Support	EA	3	\$50,000.00	\$150,000.00
30	Sanitary Sewer, 18-inch PVC, SDR 26, Tr. Det. B Special	LF	330	\$1,000.00	\$330,000.00
31	Helical Pier Pipe Support	Ea	66	\$5,150.00	\$339,900.00
32	Sewer Cleaning of 18-inch Sewer	LF	2623	\$8.00	\$20,984.00
33	Manhole Rehabilitation	EA	11	\$4,500.00	\$49,500.00
34	Thermal Cured-in-place Lining of 18-inch Sewer	LF	2388	\$105.00	\$250,740.00
35	CCTV Sewer Video Recording	LF	5281	\$1.00	\$5,281.00
36	Site Restoration	LS	1	\$40,000.00	\$40,000.00

TOTAL OPTION 2 CONTRACT PRICE (Items 19 through 36)

\$ 1,554,605.00

Note: In case of discrepancy, unit prices shall be used to determine the total amount of this bid.

**TAXES**

The foregoing unit prices include all applicable Federal, State and Local taxes.

**ADDENDA**

This Proposal is based on the following Addenda in the table below:

Addendum Number	Date Issued
1	10/14/2021
2	11/10/2021

JIM NASH  
OAKLAND COUNTY WATER RESOURCES COMMISSIONER

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05/27/2020

**SUBCONTRACTORS AND MAJOR EQUIPMENT MANUFACTURERS/SUPPLIERS**

The Bidder agrees, in accordance with the Information For Bidders, that it is concurrently with this bid, furnishing the Owner the required information relative to the qualifications of Bidder and Subcontractors required to be identified pursuant to the Information For Bidders. Bidder also agrees that Bidder will provide all other information as required with this bid and/or within the times specified in the Information For Bidder or other Contract Documents. Bidder acknowledges that this bid may be rejected if Bidder fails to provide any of the required information with this bid and/or within the times outlined in the Information For Bidders or other Contract Documents.

**BID GUARANTEE**

The Bidder encloses a certified or cashier's check or bid bond in the amount of Five Percent (5%) of the accompanying total bid.

Certified Check  
 Cashier's Check  
 Bid Bond

The Bidder hereby declares that this bid was prepared by qualified personnel of its employ who inspected the Plans and Specifications, read and interpreted the Geotechnical Data and other information furnished by the Owner, and developed the Bidder's intended construction methods.

If this Proposal is accepted by the Owner and the undersigned shall fail to contract as aforesaid and to furnish the required surety bonds within ten (10) calendar days of the delivery date of the Notice of Award to the successful Bidder, then the undersigned shall be considered to have abandoned the Contract, and the Certified Check, Cashier's Check or Bid Bond accompanying this Proposal shall be forfeited to the Oakland County Water Resources Commissioner and/or the Drainage District.

If the Bidder enters into the Contract in accordance with this Proposal, or if its Proposal is rejected, then the accompanying bid guarantee shall be returned to the Bidder.

By submission of the Bid, each Bidder certifies, and in the case of a joint BID each party thereto certifies as to its own organization, that this Bid has been arrived at independently, without consultation, communication, or agreement as to any matter relating to this BID with any other Bidder or with any competitor.

In submitting this bid it is understood that the right is reserved by the Oakland County Water Resources Commissioner and/or the Drainage District to reject any and all bids, to waive non-material irregularities and/or informalities, and to evaluate the responsiveness and responsibility of each Bidder. The Owner reserves the right to reject any bid submitted by any Bidder that the Owner determines is not a responsive and responsible Bidder based on information supplied by the Bidder or on any other information that the Owner receives or acquires on its own, including the Owner's past experience with the Bidder. The Owner further reserves the right to reject any bid submitted by any bidder, based on the sole preference of the Owner.

The Bidder shall indicate its legal status as provided herein.

JIM NASH  
 OAKLAND COUNTY WATER RESOURCES COMMISSIONER  
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**LEGAL STATUS OF BIDDER**

(The Bidder shall fill out the appropriate form below and strike out the other three listed below and complete the appropriate Resolution or Certificate.

A **Corporation** duly organized and doing business under the laws of the State of \_\_\_\_\_ for whom \_\_\_\_\_ whose signature is affixed to this Proposal, is duly authorized to execute Contracts.

A **Limited Liability Company** duly organized and doing business under the laws of the State of Michigan for whom David Lusky whose signature(s) is (are) affixed to this Proposal, is (are) duly authorized to execute Contracts.

A **Partnership or Joint Venture**, all members of which, with addresses, are:

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

An **Individual**, whose signature is affixed to this Proposal.

Signed and Sealed this 15<sup>th</sup> day of November, 2021.

Authorized Signature of Bidder: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

David Lusky

Vice President / General Manager

WITNESS By: \_\_\_\_\_

Tom Castellano

**A. IF BIDDER IS A CORPORATION, COMPLETE THE FOLLOWING:**

**RESOLUTION OF THE BOARD OF DIRECTORS  
OF \_\_\_\_\_**

The undersigned, being all of the members of the Board of Directors of \_\_\_\_\_, a \_\_\_\_\_ (state) Corporation (the "Corporation") do hereby certify that the following is a true and correct copy of the resolutions duly adopted by the Corporation on the \_\_\_\_ day of \_\_\_\_\_, 20 \_\_\_\_, that the same have not been modified or rescinded and are in full force and effect and that the resolutions have been adopted in accordance with the laws of the state of incorporation, the Articles of Incorporation and the Bylaws of the Corporation and either no shareholder consent is required or any necessary shareholder consent has been obtained:

**RESOLVED**, that any one or more of the officers of the Corporation referred to below be and hereby are authorized and empowered on behalf of the Corporation to transact any and all business with the County of Oakland, State of Michigan, acting by and through its statutory agent, the Oakland County Water Resources Commissioner (the "Water Resources Commissioner") and/or the \_\_\_\_\_ Drainage District which the Corporation could, in any way, transact and are further authorized to execute, acknowledge and deliver on behalf of the Corporation and in its name to the Water Resources Commissioner.

1. A Proposal and Bid Sheet for construction of all or part of the \_\_\_\_\_ Project in form and content as such officer deems necessary and appropriate and as approved by the Water Resources Commissioner.
2. All other agreements, instruments or documents as such officer deems necessary or appropriate in conjunction with the aforementioned project.

**RESOLVED FURTHER**, that the following are the true and correct names, signatures and titles of the officers of the Corporation referred to above:

NAMES	SIGNATURES	TITLES
_____	_____	_____
_____	_____	_____
_____	_____	_____

**RESOLVED FURTHER**, that the acts of said person(s) or any of them, shall at all times be given full faith and credit without the necessity of inquiry by the Water Resources Commissioner as to any of the circumstances attending the same and that the acts and doings of authorized person(s) or any of them in respect to the subject matter hereof are hereby fully ratified, approved, adopted and confirmed; and

**RESOLVED FURTHER**, that the authorizations herein set forth shall remain in full force and effect until written notice of their modification or discontinuance shall be given to and actually received by the Water Resources Commissioner at its offices.

**IN WITNESS WHEREOF**, the Board of Directors of \_\_\_\_\_ have executed this Resolution as of the \_\_\_\_ day of \_\_\_\_\_, 20 \_\_\_\_.

**BOARD OF DIRECTORS**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**RESOLUTION OF THE MANAGERS OF  
PIPELINE MANAGEMENT COMPANY, LLC. REGARDING PROPOSALS TO THE OAKLAND COUNTY  
WATER RESOURCE COMMISSIONER**

1. A meeting of the Managers of Pipeline Management Company, LLC. ("Pipeline") was held on January 13, 2021.

2. The undersigned, being all of the Managers of Pipeline Management Company, LLC, a Michigan limited liability company (the "Company") do hereby certify that the following is a true and correct copy of the resolutions duly adopted by the Company on the 13<sup>th</sup> day of January, 2021, that the same have not been modified or rescinded and are in full force and effect and that the resolutions have been adopted in accordance with the laws of the state of incorporation, the Articles of Organization and the Operating Agreement and that no further member of manager consent is required or any necessary member or manager consent has been obtained;

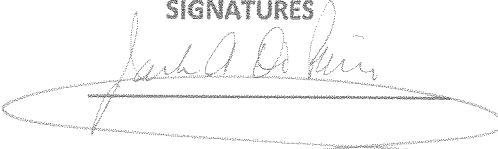



3. Pipeline wishes to submit proposals to provide services to the Oakland County Water Resource Commissioner ("WRC").

4. The bid packages requested by the WRC contain Form DC-123 which would require a resolution of the Board of Managers of Pipeline.

5. RESOLVED, that any one or more of the Managers or officers of the Company referred to be and hereby are authorized on behalf of the Company to transact business with the County of Oakland, State of Michigan, acting by and through its statutory agent, the Oakland County Water Resources Commissioner (the "Water Resources Commissioner") which the Company could, in any way, transact, and are further authorized to execute, acknowledge, and deliver on behalf of the Company and in its name to the Water Resources Commissioner.

6. The Board of Managers has authorized any of Jacob A. Di Ponio, Executive Vice President, David Lusky, Vice President and General Manager, Julie Duff, Treasurer, or Karl LaPeer, President, to be the authorized signors of Pipeline for all contracts with the WRC. This Resolution was adopted in accordance with the laws of the State of Michigan, Pipeline's Articles of Incorporation and Bylaws. No further authorizations are necessary.

7. The name, signature and titles of the authorized signors of Pipeline with respect to the WRC are as follows.

NAMES	SIGNATURES	TITLES
Jacob Di Ponio		Executive Vice President
David Lusky		VP and General Manager
Julie Duff		Treasurer
Karl LaPeer		President



8. The WRC may give full faith and credit without the necessity of further inquiry as valid any act or doing by me as ratified, approved, and adopted by Pipeline.

9. Authorizations given by the resolution shall remain in full force and effect until written notice of modification or discontinuance is given by Pipeline to the WRC.

10. In witness whereof, the Managers have executed this Resolution of Pipeline Management Company, LLC as of the 13<sup>th</sup> day of January, 2021

**PIPELINE MANAGEMENT COMPANY, LLC.**

By:   
Karl E. LaPeer, President and Manager

Date: 13-Jan-2021

By:   
Dennis Murphy, Manager

Date: 13-Jan-2021

By:   
Chris Gessner, Manager

Date: 13-Jan-2021

By:   
Edwin Burke, Manager

Date: 13-Jan-2021





**B. IF BIDDER IS A LIMITED LIABILITY COMPANY, COMPLETE THE FOLLOWING:**

**RESOLUTION OF MEMBERS**  
OF \_\_\_\_\_, L.L.C.

The undersigned, being all of the members of \_\_\_\_\_, L.L.C. a \_\_\_\_\_ (state) limited liability company (the "Company") do hereby certify that the following is a true and correct copy of the resolutions duly adopted by the Company on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, that the same have not been modified or rescinded and are in full force and effect and that the resolutions have been adopted in accordance with the laws of the state of incorporation, the Articles of Organization and the Operating Agreement and that no further member consent is required or any necessary member consent has been obtained:

**RESOLVED**, that any one or more of the members of the Company referred to be and hereby are authorized on behalf of the Company to transact any and all business with the County of Oakland, State of Michigan, acting by and through its statutory agent, the Oakland County Water Resources Commissioner (the "Water Resources Commissioner") and/or \_\_\_\_\_ Drainage District which the Company could, in any way, transact and are further authorized to execute, acknowledge and deliver on behalf of the Company and in its name to the Water Resources Commissioner.

1. A Proposal and Bid Sheet for construction of all or part of the \_\_\_\_\_ Project in form and content as the members deem necessary and appropriate and as approved by the Water Resources Commissioner.

2. All other agreements, instruments or documents as the members deem necessary or appropriate in conjunction with the aforementioned project.

**RESOLVED FURTHER**, that the acts of said member(s) or any of them, shall at all times be given full faith and credit without the necessity of inquiry by the Water Resources Commissioner as to any of the circumstances attending the same and that the acts and doings of authorized person(s) or any of them in respect to the subject matter hereof are hereby fully ratified, approved, adopted and confirmed; and

**RESOLVED FURTHER**, that the authorizations herein set forth shall remain in full force and effect until written notice of their modification or discontinuance shall be given to and actually received by the Water Resources Commissioner at its offices.

**IN WITNESS WHEREOF**, the Members have executed this Resolution of \_\_\_\_\_, L.L.C. as of the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

\_\_\_\_\_, L.L.C.

A \_\_\_\_\_ LIMITED LIABILITY COMPANY

**MEMBERS:**

*Please See Signed Resolution*

**C. IF BIDDER IS A LIMITED PARTNERSHIP, COMPLETE THE FOLLOWING:**

**CERTIFICATE OF GENERAL PARTNER**

\_\_\_\_\_, being the sole General Partner of \_\_\_\_\_ Limited Partnership, a \_\_\_\_\_ limited partnership (the "Partnership") hereby certifies that the following is a true and correct copy of the resolutions duly adopted by the Partnership on the \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, that the same have not, in any way, been modified or rescinded and are in full force and effect and that the resolutions have been adopted in accordance with the laws of the state of formation the Certificate of Limited Partnership and that either no further partner consent is required or any necessary partner consent has been obtained:

**RESOLVED**, that \_\_\_\_\_, the sole General Partner, is hereby authorized and empowered on behalf of the Partnership to transact any and all business with Oakland County, acting by and through its statutory agent, the Oakland County Water Resources Commissioner (the "Water Resources Commissioner") and/or \_\_\_\_\_ Drainage District which Partnership could, in any way, transact and is further authorized to execute, acknowledge and deliver on behalf of the Partnership and in its name to the Water Resources Commissioner.

1. A Proposal and Bid Sheet for construction of all or part of the \_\_\_\_\_ Project in form and content as such General Partner deems necessary and appropriate and as approved by the Water Resources Commissioner.
2. All other agreements, instruments or documents as such General Partner deems necessary or appropriate in conjunction with the aforementioned project.

**RESOLVED FURTHER**, that the following are the true and correct names of all general and limited partners of the Partnership:

NAMES	PARTNER
	General
	Limited
	Limited

**RESOLVED FURTHER**, that the acts of General Partner shall at all times be given full faith and credit without the necessity of inquiry by the Water Resources Commissioner as to any of the circumstances attending the same and that the acts and doings of the General Partner in respect to the subject matter hereof are hereby fully ratified, approved, adopted and confirmed; and

**RESOLVED FURTHER**, that the authorizations herein set forth shall remain in full force and effect until written notice of their modification or discontinuance shall be given to and actually received by the Water Resources Commissioner at its offices.

**IN WITNESS WHEREOF**, the sole General Partner of \_\_\_\_\_ Limited Partnership, hereby executes this Certificate of General Partner as of the \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

**GENERAL PARTNER**

**D. IF BIDDER IS A PARTNERSHIP OR JOINT VENTURE, COMPLETE THE FOLLOWING:**

**CERTIFICATE OF PARTNERS**

The undersigned do hereby certify that they are all the partners of \_\_\_\_\_, a \_\_\_\_\_ Co-Partnership or Joint Venture ("Partnership"), that the following is a true and correct copy of the resolutions duly adopted by the Partnership on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, that the same have not, in any way, been modified or rescinded and are in full force and effect and that the resolutions have been adopted in accordance with the laws of the state of formation the Certificate of Co-Partnership and that either no further partner consent is required or any necessary partner consent has been obtained:

**RESOLVED**, that the undersigned are hereby authorized and empowered on behalf of the Partnership to transact any and all business with the County of Oakland, State of Michigan, acting by and through its statutory agent, the Oakland County Water Resources Commissioner (the "Water Resources Commissioner") and/or \_\_\_\_\_ Drainage District which the Partnership could, in any way, transact and are further authorized to execute, acknowledge and deliver on behalf of the Partnership and in its name to the Water Resources Commissioner.

1. A Proposal and Bid Sheet for construction of the \_\_\_\_\_ Project in form and content as such partner deems necessary and appropriate and as approved by the Water Resources Commissioner.
2. All other agreements, instruments or documents as such partner deems necessary or appropriate in conjunction with the aforementioned project.

**RESOLVED FURTHER**, that the said partners or any of them, shall at all times be given full faith and credit without the necessity of inquiry by the Water Resources Commissioner as to any of the circumstances attending the same and that the acts and doings of the partners or any of them in respect to the subject matter hereof are hereby fully ratified, approved, adopted and confirmed; and

**RESOLVED FURTHER**, that the authorizations herein set forth shall remain in full force and effect until written notice of their modification or discontinuance shall be given to and actually received by the Water Resources Commissioner at its offices.

**IN WITNESS WHEREOF**, the partners of \_\_\_\_\_ hereby executes this Resolution as of the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

**PARTNERS:**

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# Western Surety Company

## BID BOND

KNOW BY ALL MEN THAT THESE PRESENTS: That we PIPELINE MANAGEMENT COMPANY, INC. of 2673 East Maple Road , Milford, MI 48381, hereinafter referred to as Principal, and Western Surety Company as Surety, are held and firmly bound unto Oakland County Water Resources Commissioner of One Public Works Drive, Building 95 West , Waterford, MI 48328, hereinafter referred to as Obligee, in the sum of FIVE AND 00/100 PERCENT Dollars (5.00%) for the payment of which we bind ourselves, our legal representatives, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, Principal has submitted or is about to submit a proposal to Obligee on a contract for CIPP Lining, Bypass Pumping, Cleaning & Televising / Open Cut

NOW, THEREFORE, if the said contract be awarded to Principal and Principal shall, within such time as may be specified, enter into the contract in writing and give such bond or bonds as may be specified in the bidding or contract documents with surety acceptable to Obligee; or if Principal shall fail to do so, pay to Obligee the damages which Obligee may suffer by reason of such failure not exceeding the penalty of this bond, then this obligation shall be void; otherwise to remain in full force and effect.

Signed and sealed this 16<sup>th</sup> day of November, 2021

PIPELINE MANAGEMENT COMPANY, INC.  
(Principal)  
by  (Seal)

Western Surety Company  
(Surety)

by  (Seal)  
Gus E. Zervos, ATTORNEY-IN-FACT



# Western Surety Company

## POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

**Gus E Zervos, Stephen M Zervos, Michael G Zervos, Donald W Burden, Individually**

of Southfield, MI, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

### - In Unlimited Amounts -

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 20th day of June, 2021.



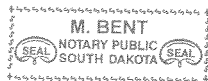
WESTERN SURETY COMPANY

  
Paul T. Bruflat, Vice President

State of South Dakota }  
County of Minnehaha } ss

On this 20th day of June, 2021, before me personally came Paul T. Bruflat, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is the Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires  
March 2, 2026



  
M. Bent, Notary Public

### CERTIFICATE

I, L. Nelson, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Law of the corporation printed on the reverse hereof is still in force. In testimony whereof I have hereunto subscribed my name and affixed the seal of the said corporation this 16<sup>th</sup> day of November, 2021



WESTERN SURETY COMPANY

  
L. Nelson, Assistant Secretary



**Authorizing By-Law**

**ADOPTED BY THE SHAREHOLDERS OF WESTERN SURETY COMPANY**

This Power of Attorney is made and executed pursuant to and by authority of the following By-Law duly adopted by the shareholders of the Company.

Section 7. All bonds, policies, undertakings, Powers of Attorney, or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, and Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile.

**VENDOR CERTIFICATION  
THAT IT IS NOT AN  
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS, as defined by the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.

<b>Vendor</b>	
Legal Name	Pipeline Management Company
Street Address	2673 E. Maple Rd.
City	Milford
State, Zip	MI, 48381
Corporate I.D. Number/ State	26-4720220
Taxpayer I.D. #	26-4720220

The undersigned, with: 1) full knowledge of all of Vendor's business activities, 2) full knowledge of the requirements and possible penalties under the Iran Economic Sanctions Act, and 3) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is **NOT** an "IRAN LINKED BUSINESS" as required by MCL 129.311 et seq., and as such Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the County of Oakland.

Signature of Vendor's Authorized Agent: \_\_\_\_\_

Printed Name of Vendor's Authorized Agent: David Lusky

Witness Signature: Jah A. Dika

Printed Name of Witness: J. D. Dika



# PIPELINE MANAGEMENT CO., LLC

*Michigan Department of Transportation Prequalified Contractor  
Pipeline Inspection, Maintenance, Repair and Rehabilitation*

November 15, 2021

OCWRC

Novi Trunk Sewer Rehabilitation

REF: OCWRC Novi Trunk Sewer Rehabilitation

RE: Bid Proposal QBS Information

- I. 

**A:** Pipeline Management is located at 2673 E. Maple Road in Milford, MI. Our office and shop are minutes away from the project site which gives us the advantage to the other contractors for any emergency response. It also gives us the advantage of knowing the site and area more than other contractors. Major subcontractors include Insituform, Michigan CAT, D'Angelo Brothers, Advanced Rehabilitation Technology, & KRD Landscape.

**B.** Experience & Qualifications Statement has been completed and enclosed with the bid.

**C.** Please see attached references included in the Experience & Qualifications Statement.

**D.** Please see the Why Pipeline Management attachment for additional information. Pipeline Management's reputation within Oakland County is excellent. We have completed numerous projects for OCWRC in the past 13 years that we have been a blanket contractor. Most recently, we completed the Evergreen Farmington Southfield Lining project, which was larger in scope but similar to the current project that we are bidding. George Nichols was the engineer for OCWRC on the project for reference.
- II. 

**Proposed Work Plan:** Pipeline Management's workplan will start with the pre-construction Audio Video Route Survey. After the approval of the route survey, we will be clearing and getting access for setting well points to dewater the wetland area. The dewatering operation will consist of a four hundred' wellpoint system run with PVC wellpoints. The site preparation and dewatering operation will happen concurrently. After the dewatering operation is completed, we will prep the area between manholes NOT014-012 & NOT014-007 for access. We will limit the area of disturbance as much as possible. We plan to make a ten' path from NOT014-007 to NOT-014-011. We will strip the top layer of soil to get a stable subbase and remove that from the jobsite. We will then plan to place a geo-textile fabric and then lay down mats for construction access for the sewer replacement and bypass equipment to pull the bypass pipe into place. As the site preparation is being worked on, bypass pumping equipment will be mobilized, and fusing will begin. As soon as the site access is ready, we

will move the fusing operation through the wetland area. After the bypass pumping operation is tested, we will turn on the bypass and start the sewer cleaning. Concurrently, we will start all the open cut work and manhole work within the wetland area. We will plan to start the CIPP lining operation when the open cut work is nearing completion. When the CIPP lining gets far enough through the project, the manhole lining will start. The manhole lining will be the last construction activity. After the manhole lining, we will complete all the site restoration. We will complete all work with the project's schedule. The overall construction time from start to finish will be three months. Please see item #3 for the schedule.

- III. **Schedule:** Please see the attached schedule included in the bid proposal.
- IV. **Price:** Please see our pricing proposal attached.

Respectfully Submitted,

Pipeline Management Company, Inc.

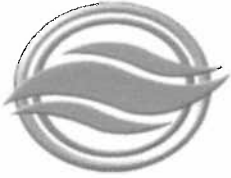


# **PIPELINE MANAGEMENT CO., INC.**

*Michigan Department of Transportation Prequalified Contractor  
Pipeline Inspection, Maintenance, Repair and Rehabilitation*

## **Why Pipeline Management**

- Pipeline Management is a full service trenchless rehabilitation and inspection contractor that provides underground storm and sanitary line video inspections, sanitary and storm sewer cleaning, catch basin cleaning, grouting and air testing of mainline joints and lateral connections, & UV spot liners. Pipeline is committed to providing dependable, timely, cost-effective, responsive, and innovative solutions for industrial and municipal clients with environmental challenges to their underground infrastructure. One of the many qualities that separates Pipeline Management Company, Inc. from others in our profession is over a century of collective industry experience that enables us to communicate our findings and provide our clients with a variety of rehabilitation options for virtually every situation they might encounter. Working closely with Owners and their professionals, we have developed rehabilitation projects for numerous private and municipal clients, including the Oakland County Water Resources Commissioners, the Charter Township of Independence, Scio Township, and many others.
- What separates Pipeline Management Company, Inc. from other companies is our ability to review videos and suggest rehabilitation options based on our knowledge and experience within the industry. Working together with engineers and owners staff, we have successfully developed full rehabilitation projects for numerous municipal clients. This is exactly what this contract calls for and one of many reasons why Pipeline Management Company is the most qualified contractor for this project.
- Knowledge and experience for the past 10 years working for Oakland County under the blanket contract.
- Quality of Safety Program: Pipeline Management believes safety comes first. We adhere to a strict safety program. Every year Pipeline has a specific safety re-training day where certified safety trainers in the industry come to our main office to train and recertify our employees in first aid, confined space, CPR, traffic regulation and our general corporate safety policies. They refresh our employee's knowledge in all aspects of safety and update them on anything new that may pertain to safety in our industry.
- Detailed Work Order Based Billing Included- PMC goes over and above to provide unique billing for Oakland County to break out costs per work order. Pipeline Management developed an asset management billing system and provides invoices to OCWRC following this format. The time spent developing the billing templates and implementing them on a regular basis is done at no cost to OCWRC.



# PIPELINE MANAGEMENT CO., INC.

*Michigan Department of Transportation Prequalified Contractor  
Pipeline Inspection, Maintenance, Repair and Rehabilitation*

- In house annual training programs recertification of Pipeline employees safety program training, confined space training, first aid and CPR training and traffic safety certification are all conducted annually.
- Though not required by the State of Michigan, we subscribe to Secretary of State administered driver's license updates to assure we are notified of any unsafe driving practices that result in a ticket.
- As part of our continuing education program Pipeline Management has provided grout certification classes to all of our employees. Training personnel are brought in from out state and OCWRC employees are allowed to participate at no cost to OCWRC.
- Pipeline Management is over the required insurance needed for this contract. We have 2 Million of GL, a 5 Million Umbrella and we purchased an additional one million of pollution coverage.
- In the rare occasion of a claim we resolve the claims quickly and to the full satisfaction of the property owner, without needing to involve WRC professionals in the claim process.
- At no cost to OCWRC, Pipeline Management provided administrative claim support for a claim against WRC resulting from an auto accident. Photos and providing of document evidence and employee testimony to OCWRC attorney's and insurance representatives to help mitigate risk to OCWRC in the event of a claim against WRC was all done at no cost.
- Pipeline Management recognizes that we represent the office the Oakland County Water Resource Commissioner Jim Nash when under contract and often take actions that are outside the scope of our contract but in the best interest of the owner we are working for and community we are working within. For example, in the fall of 2017 Pipeline Management suggested a cleanup of a parking area that Farmington Hills provided to four contractors during the construction season. We attempted to gather all four contractors to participate in the site restoration and met with strong resistance from all of them at doing any extra work that they would not be compensated for. After meeting with Farmington Hills public officials and showing them the areas that were disturbed, we suggested a restoration plan which Farmington Hills approved and then executed the plan by regrading and reseeding the parking area. We performed this work not only within our parking area but through the other parking areas also and we did this despite the additional cost to us due to the non-participation of the other contractors. We kept OCWRC staff informed of our activities but planned and executed this on our own because we felt it was the right thing to do.

11/15/2021

**Novi Trunk Lining Sewer Rehabilitation Schedule**

Work To Be Completed	Duration In Days	Anticipated Start Date	Anticipated End Date
1 <b>Pre-Construction Audio/Video</b>	1	1/3/2022	1/3/2022
2 <b>Site Preparation</b> -- Clearing, Tree Brush Removal, Excavation & Temp Construction Easement Road, Stone w/ Fabric Access Road Through Wetland	15	1/10/2022	1/28/2022
3 <b>By-Pass Pumping &amp; Dewatering</b> -- Lay down mats and bypass pipe including MH Modification	15	1/17/2022	2/4/2022
4 <b>Sewer Cleaning</b>	5	2/7/2022	2/11/2022
5 <b>Open Cut/Re-Route Abandon Sewer</b>	15	2/14/2022	3/4/2022
6 <b>CIPP Lining</b>	10	2/28/2022	3/11/2022
7 <b>Manhole Rehabilitation 2</b> -- Manhole Lining	5	3/7/2022	3/18/2022
8 <b>Demobilization</b> -- Removal of bypass equipment, mats, site cleanup	5	3/21/2022	3/25/2022
9 <b>Site Restoration</b> -- Regrading & Turf/Wetland Seeding/Stabilization	10	3/28/2022	4/8/2022

**EXPERIENCE AND QUALIFICATION STATEMENT OF**

*Pipeline Management Company*

**(Legal Name of Bidder)**

Pipeline Management Co., Inc.  
2673 East Maple Road  
Milford, MI 48381

**SUBMITTED TO:**

**Oakland County Water Resources Commissioner  
Building 95 West – One Public Works Drive  
Waterford, Michigan 48328-1907**

**REGARDING:**

**NOVI TRUNK SEWER REHABILITATION**

**JIM NASH  
OAKLAND COUNTY WATER RESOURCES COMMISSIONER**  
Page Q-1 of Q-20

05/27/2020



## CONFIDENTIAL INFORMATION

**IMPORTANT – This Experience and Qualification statement shall be filled out for submittal with the Bid. This statement, to be acceptable, must give full information for every applicable item.**

1.	<b>BUSINESS NAME: (Do not abbreviate and hereinafter referred to as "Contractor")</b>		
	Pipeline Management Company, LLC		
2.	<b>BUSINESS ADDRESS: (Not a post office box)</b>		
	2673 E. Maple Road		
	Milford, MI., 48381		
3.	<b>CONTACT INFORMATION</b>		
	Contact Person: Dave Lusky		
	Email: dlusky@pipeline.us.com		
	Telephone: 248-685-1500		
	Fax Number:		
4.	<b>LEGAL STATUS: (Fill in appropriate boxes and spaces)</b>		
	<b>A. INDIVIDUAL – (Named in Item 1)</b>		
	Home Address:		
	Age:		
	<b>B. ASSUMED NAME – Registered in</b>		County, Michigan
	Date:		
	Name of Each Individual	Home Address	Age
	<b>C. PARTNERSHIP – Date Organized</b>		
		General	Limited
	Partnership Registered in		County, Michigan
	Name of Each Individual	Home Address	Age
	<b>D. CORPORATION – Date Incorporated</b> 5/8/2009		
	State	Michigan	
	Licensed to do Business in Michigan	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Date: 5/8/2009
	Capitalization: Total Authorized \$		Paid in Cash \$
	Officers	Name	Home Address
	President	Karl LaPeer	2673 E. Maple Road
	Vice President	Jacob Di Ponio/Dave Lusky	2673 E. Maple Road
	Secretary	Julie Duff	2673 E. Maple Road
	Treasurer	Julie Duff	2673 E. Maple Road

JIM NASH  
OAKLAND COUNTY WATER RESOURCES COMMISSIONER

<b>5.</b>	<b>Years in Business Under Present Name and Legal Status</b>			One	Years *
* If less than 10 years, were you previously engaged in present line of work under another name or legal status? <input type="checkbox"/> No <input checked="" type="checkbox"/> Yes, as listed below:					
Previous Name:				Individual	
Address:				Partnership	
Dated: From 2009		To 2020		Entity Change in 2020 to LLC	Corporation
Years Engaged in Work of the Character Covered by this Statement				12	Years
<b>6.</b>	<b>OTHER INTERESTS</b>				
Are there any inter-related companies, either partnerships or corporations, or other individuals who will in anyway, financial or otherwise, be involved in this Contract? <input type="checkbox"/> No <input checked="" type="checkbox"/> Yes, as listed below:					
Name		Nature of Business		Relationship	
PowerVac, LLC		Pipeline and Structure Cleaning & Maintenance		Pipeline is a subsidiary of PowerVac, LLC	
Has any person named in Item 1 or 4 ever been, or still is, a principal, partner, or officer in a contracting organization in addition to the one named herein? <input type="checkbox"/> No <input type="checkbox"/> Yes, as listed below:					
Individual's Name		Position		Organization Name	
Did any of the above organizations ever fail to complete work or default on a contract while any person named in Item 1 or 4 was a partner or officer? <input checked="" type="checkbox"/> No <input type="checkbox"/> Yes, attach statement as to when, when, why, and who bonded the work					
Are there any other construction-related companies in which, now or in the past five years, Contractor or any of the individuals or business entities listed above either owned or own 5.0% or more of the shares of, or was or is one of the five largest shareholders or a director, officer, partner or proprietor of said other company? (Attach additional pages if necessary.) <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No					
Company Name				Company EIN (If available)	
Company's Primary Business Activity					
Company Address					
Explain relationship with the company and indicate percent of ownership, if applicable (enter N/A, if not applicable):					
Are there any shareholders, directors, officers, owners, partners or proprietors that Contractor has in common with this company? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No					

Individual's Name (Include <i>middle initial</i> )			
Does Contractor have any construction-related affiliates not identified in the response to questions above? ( <i>Attach additional pages if necessary.</i> ) <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		Position/Title with Company	
Affiliate Name			
Affiliate's Primary Business Activity		Affiliate EIN (if available)	
Affiliate Address			
Explain relationship with the affiliate and indicate percent of ownership, if applicable ( <i>enter N/A, if not applicable</i> ):			
Are there any shareholders, directors, officers, owner, partners or proprietors that Contractor has in common with this affiliate? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
Individual's Name (Include <i>middle initial</i> )			
Has Contractor participated in any construction-related Joint Ventures within the past three (3) years? ( <i>Attach additional pages if necessary.</i> )		Position/Title with Company	
Joint Venture Name			
Identify parties to the Joint Venture		Joint Venture EIN (if available)	
<b>PAST EXPERIENCE OF BIDDER:</b>			
7.	Largest Gross Amount of Work Done in One Year \$5,000,000.00		
	Largest Single Contract Completed: Work Performed as:	\$1,875,000.00	Year: 2021
	Joint Venture with:	<input checked="" type="checkbox"/> Prime Contractor	<input type="checkbox"/> Subcontractor
	Type and Location of Work: Southfield Evergreen Farmington Lining Project		
	Architect/Engineer or Owner: WRC	Contract Price \$1,875,000.00	
	If above project (listed in Item 7 above) is not the same general type as the present contract, list the largest contract of such similar type completed.	Date Completed: 11/1/2021	
	Type and Location of Work		
	Architect/Engineer or Owner:	Contract Price \$	
	Work Performed as:	Date Completed:	
	Joint Venture with:	<input type="checkbox"/> Prime Contractor	<input type="checkbox"/> Subcontractor
	In Schedule A, list work completed during at least the last 5 years that was of similar type and comparable size to the proposed work.		
	OR If work of similar type and/or comparable size has not been previously completed, attach a statement giving reason for being qualified to satisfactorily perform the proposed work. So indicate an attachment by checking the box		
	<b>PRESENT WORK:</b>		
8.	Do you now have other work? <input type="checkbox"/> No <input checked="" type="checkbox"/> Yes, having a total value of \$ 1,000,000.00		

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**OAKLAND COUNTY WATER RESOURCES COMMISSIONER**

\* In Schedule B, list present work and related data.

Is any of the present work behind schedule?  No  Yes – Attached as statement giving reasons for delay and other pertinent data

EXPERIENCE AND QUALIFICATION STATEMENT

SCHEDULE A - COMPLETED WORK

Type of Work	Owner's Name Name/Address & Telephone No. of Point of Contact  See Attached References	Architect or Engineer Name/Address/Telephone No. of Point of Contact	Construction Cost	Date Completed	Prime or Sub

EXPERIENCE AND QUALIFICATION STATEMENT

SCHEDULE B -- PRESENT WORK

Type of Work	Owner's Name Name/Address & Telephone No. of Point of Contact	Architect or Engineer Name/Address & Telephone No. of Point of Contact	Contract Amount	Completion	
				Date Required	% to Date

**9. EXPERIENCE OF KEY PERSONNEL:**

Give a brief resume of the construction experience of the Principals named in Items 1 or 4 and the key personnel that will be working on the project (If space is not sufficient attach a supplemental statement.)

**See Attached Page 9 of Experience Response Provided To MDOT with Prequalification Questionnaire**

**SURETY (Bonding Company)**

Surety (not the agent) who will bond this Contract:

Name: Western Surety Company

How long has this Surety been bonding your work? 12 Years

\* If less than 3 years, give name of previous Surety:

What is your maximum bonding limitation? \$5,000,000

What amount of present work is bonded? \$ - 0 -

Net amount still available for new work? \$5,000,000

**(This Must Be Stated)**

Individual official of Surety who can verify above and furnish additional information:

Name: Don Burden

Address: Zervos Agency, Inc.  
24724 Farmbrook Road  
Southfield, MI., 48034

Telephone Number: 248-355-4411

Email: don@zervosgroup.com

If a corporation, will any or all officers be required by the Surety to pledge their own personal assets as a condition for obtaining the bonds required for this Contract?

No  Yes, as named below:

**11. INSURANCE: See attached sample insurance cert. showing all coverages and limits.**

List the types of insurance applicable to the proposed work, which are currently carried, giving the names of the insurers and the basic limits of the respective coverage.

Type	Insurance Company	Limits	
Worker's Compensation		One Person	\$
Public Liability		One Accident	\$
Property Damage		Each Accident	\$
		Aggregate	\$

Insurance representative or agent who can verify above and furnish additional information:

Name:

Address:

Telephone Number:

Email:

Have you ever had an insurance policy of any of the above types canceled?  No  Yes – Explain below:

Type:

Insurer:

Date:

Reason:

**JIM NASH**  
**OAKLAND COUNTY WATER RESOURCES COMMISSIONER**

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## EXPERIENCE AND QUALIFICATION STATEMENT

12.

**SUPERVISION:**

Name of person who will be in responsible charge of the respective phases of the Work.

## A. General Overall Supervision

Name: David Lusky

How long in your employ? 8 1/2

Telephone Number: 810 923 9478

Age 40

How long in this capacity? 8 1/2

Address: 2673 E. Maple Road Milford, MI 48381

Email: [d Lusky@pipelien.us.com](mailto:d Lusky@pipelien.us.com)

Construction Experience: Over 22 Years in the construction field with 13 specifically in the trench-less field

## B. Superintendence on Site

Name: Jerry Garnatz

How long in your employ? 13

Telephone Number: 810 685 1500

Age 54

How long in this capacity? 13

Address: 2673 E. Maple Road Milford, MI 48381

Email:

Previous capacity with you, if other than above:

Last jobs on which he acted in similar capacity: ALL

Type and Location	Architect/Engineer or Owner	Construction Cost	Date Completed
		\$	
		\$	

Largest job, if other than above, on which he acted in similar capacity:

Type and Location	Architect/Engineer or Owner	Construction Cost	Date Completed
		\$	
		\$	

Oakland County job, if any, or different from above in similar capacity:

Type and Location:

Dates employed:

Will he perform any other specific work at site than that of Job Superintendence?  No  Yes – Explain below:

13.

**CONSTRUCTION EQUIPMENT:**Do you permanently maintain an equipment yard  Yes  No?

Yes – Located at: 2673 E. Maple Road, Milford, MI., 48381

What facilities are there provided other than storage? Office and Equipment Maintenance

No – State where equipment is temporarily stored:

What major items of construction equipment will be available for use on the proposed work? List separately equipment now owned and that which will be purchased or rented.

If the type of work is such that it may be done in separate crews working concurrently at different locations, then separately list that equipment that will be available for each crew.

**JIM NASH**  
**OAKLAND COUNTY WATER RESOURCES COMMISSIONER**

13.	CONSTRUCTION EQUIPMENT: (continued)			
Type of Equipment	Size	Make	Years Old	
See schedule of equipment provided with attached 2021 MDOT Prequalification Application				

14.

**SUBCONTRACTORS:**

Approximate total value of subcontractors

\$ 1,200,000.00

Complete the table below for each Subcontractor who will perform Work in excess of 10% of Bid Total.

Name of Subcontractor & Trade	Part of Work	Used Before?	
		Yes	No
KRD Landscape	Restoration / Site Prep	X	
Insiteform Technologies	CIPP Lining	X	
ART	Manhole Lining	X	
D'Angelo Brothers	Open cut	X	
Michigan CAT	Dewatering / Bypass	X	

Have firm commitments and prices been obtained for required equipment and materials Do you permanently maintain an equipment yard  Yes  No? If No, Explain:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Have all proposed Subcontractors and Suppliers been made aware of the time allowed for completion of the Work and the related liquidated damages provision Do you permanently maintain an equipment yard?  Yes  No? If No, Explain

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

<b>15.</b>	<b>INTEGRITY - CONTRACT BIDDING - Within the past ten (10) years, has Contractor, an affiliate, related or any predecessor company or entity:</b>	
15.1	Been suspended or debarred from any government contracting process or been disqualified on any government procurement?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.2	Been subject to a denial or revocation of a government prequalification?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.3	Had any bid rejected by a government entity for lack of qualifications, responsibility or because of the submission of an informal, non-responsive or incomplete bid?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.4	Had a proposed subcontract rejected by a government entity for lack of qualifications, responsibility or because of the submission of an informal, non-responsive or incomplete bid?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.5	Had a low bid rejected on a government contract for failure to make good faith efforts on any Minority-Owned Business Enterprise, Women-Owned Business Enterprise or Disadvantaged Business Enterprise goal or statutory affirmative action requirements on a previously held contract?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.6	Agreed to a voluntary exclusion from bidding/contracting with a government entity?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.7	Initiated a request to withdraw a bid submitted to a government entity or made any claim of an error on a bid submitted to a government entity?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
For each "Yes," provide an explanation of the issue(s), the Business Entity involved, the relationship to Contractor, the government entity involved, relevant dates, any remedial or corrective action(s) taken and the current status of the issue(s). Provide answer(s) below or attach additional sheets with the numbered responses. As part of your response, provide details, including the basis for any such finding and the general substance of any basis upon which you assert the finding was erroneous. If you do not know the basis, you may simply state "unknown".		
<b>16.</b>	<b>INTEGRITY - CONTRACT AWARD - Within the past five (5) years, has Contractor, an affiliate, or any predecessor company or entity:</b>	
16.1	Defaulted on or been suspended, cancelled or terminated for cause on any contract?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
16.2	Been subject to an administrative proceeding or civil action seeking specific performance or restitution (except any disputed work proceeding) in connection with any government contract?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
16.3	Entered into a formal monitoring agreement, consent decree or stipulated settlement as specified by, or agreed to with, any government entity?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
16.4	Failed to complete a construction project due to financial difficulty?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
16.5	Had its surety called upon to complete any contract whether government or private sector?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
16.6	Has any officer or principal of submitting Contractor ever been an officer or principal of another organization when it failed to complete a construction contract?	Yes <input checked="" type="checkbox"/> No
16.7	Forfeited all or part of a standby letter of credit in connection with any government contract?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<b>17.</b>	<b>CERTIFICATIONS/LICENSES - Within the past five (5) years, has Contractor, an affiliate, or any predecessor company or entity:</b>	
17.1	Had a revocation or suspension of any business or professional permit and/or license?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
17.2	Had a denial, decertification, revocation or forfeiture of Michigan certification of Minority-Owned Business Enterprise, Women-Owned Business Enterprise or a federal certification of Disadvantaged Business Enterprise status, for other than a change of ownership?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
For each "Yes," provide an explanation of the issue(s), the Business Entity involved, the relationship to Contractor, the government entity involved, relevant dates, any remedial or corrective action(s) taken and the current status of the issue(s). Provide answer(s) below or attach additional sheets with the numbered responses. As part of your response, provide details, including the basis for any such finding and the general substance of any basis upon which you assert the finding was erroneous. If you do not know the basis, you may simply state "unknown".		

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**EXPERIENCE AND QUALIFICATION STATEMENT**

<b>18.</b>	<b>LEGAL PROCEEDINGS/GOVERNMENT INVESTIGATIONS</b> <b>Within the past five (5) years, has Contractor, an affiliate, a related or any predecessor company or entity or any of the principals of the foregoing:</b>	
18.1	Been the subject of or involved in a criminal investigation, whether open or closed, or an indictment for any business-related conduct constituting a crime under local, state or federal law?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.2	Been the subject of: (1) An indictment, grant of immunity, judgment or conviction (including entering into a plea bargain) for conduct constituting a crime; or (2) Any criminal investigation, felony indictment or conviction concerning the formation of, or any business association with, an allegedly false or fraudulent Minority-Owned Business Enterprise, Women-Owned Business Enterprise, or a Disadvantaged Business Enterprise?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.3	Received any OSHA or MIOSHA citation, with resulted in a final determination classified as serious or willful?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.4	Had a government entity file a willful prevailing wage or supplemental payment violation?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.5	Been removed from any construction project for safety violations?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.6	If so, was the removal admitted to be wrongful by the project owner, or found to be wrongful by a court of law, arbitration tribunal or administrative tribunal?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.7	Had a Michigan State Labor Law violation deemed willful?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.8	Entered into a consent order with the Michigan Department of Environment, Great Lakes and Energy or a federal, state or local government enforcement determination involving a violation of federal, state or local environmental laws?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.9	Other than previously disclosed, been the subject to any citations, notices or violation order; a pending administrative hearing, proceeding or determination of a violation of: (1) Federal, state or local health laws, rules or regulations (2) Federal, state or local environmental laws, rules or regulations (3) Unemployment insurance or workers compensation coverage or claim requirements (4) Any labor law or regulations, which was deemed willful (5) Employee Retirement Income Security Act (ERISA) (6) Federal, state or local human rights laws (7) Federal, state or local security laws?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<b>19.</b>	<b>CLAIMS AND SUITS.</b>	
	Has Contractor, an affiliate, or any predecessor company or entity ever failed to complete any work awarded to it? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
	Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against Contractor, an affiliate, or any predecessor company or entity or any of their respective officers? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
	Has Contractor, an affiliate, or any predecessor company or entity filed any lawsuits or requested arbitration with regard to construction contracts within the last five years? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
	For each "Yes," provide an explanation of the issue(s), the Business Entity involved, the relationship to Contractor, the government entity involved, relevant dates, any remedial or corrective action(s) taken and the current status of the issue(s). Provide answer(s) below or attach additional sheets with the numbered responses. As part of your response, provide details, including the basis for any such finding and the general substance of any basis upon which you assert the finding was erroneous. If you do not know the basis, you may simply state "unknown".	

**20. FALSE CLAIMS**

Has Contractor, an affiliate, or any predecessor company or entity been found to have submitted false claims to any governmental agency by any court of the United States or any State Court?  Yes  No (If the answer to any of the questions below is yes, please attach details.)

For each "Yes," provide an explanation of the issue(s), the Business Entity involved, the relationship to Contractor, the government entity involved, relevant dates, any remedial or corrective action(s) taken and the current status of the issue(s). Provide answer(s) below or attach additional sheets with the numbered responses. As part of your response, provide details, including the basis for any such finding and the general substance of any basis upon which you assert the finding was erroneous. If you do not know the basis, you may simply state "unknown".

Note: Information regarding a determination or finding made in error, which was subsequently corrected or overturned, and/or was withdrawn by the issuing government entity, is not required.

**21. LEADERSHIP INTEGRITY**

If Contractor is a Joint Venture Entity, answer "N/A - Not Applicable" to questions in this section. Within the past five (5) years has any individual previously identified or any individual currently or formerly having the authority to sign, execute or approve bids, proposals, contracts or supporting documentation on behalf of Contractor, an affiliate, a related or any predecessor company or entity with any government entity been:

- |      |  |   |
|------|--|---|
| 21.1 | Sanctioned relative to any business or professional permit and/or license?   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
| 21.2 | Suspended, debarred or disqualified from any government contracting process?   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
| 21.3 | The subject of or involved in a criminal investigation, whether open or closed, or an indictment for any business-related conduct constituting a crime under local, state or federal law?  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
| 21.4 | Charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a judgment for: (1) Any business-related activity, including but not limited to fraud, coercion, extortion, bribe or bribe-receiving, giving or accepting unlawful gratuities, immigration or tax fraud, racketeering, mail fraud, wire fraud, price-fixing or collusive bidding; or (2) Any crime, whether or not business-related, the underlying conduct of which related to truthfulness, including but not limited to the filing of false documents or false sworn statements, perjury or larceny. | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |

For each "Yes," provide an explanation of the issue(s), the individual involved, the relationship to Contractor, the government entity involved, relevant dates, any remedial or corrective action(s) taken and the current status of the issue(s). Provide answer(s) below or attach additional sheets with the numbered responses.

22. FINANCIAL AND ORGANIZATIONAL CAPACITY	
22.1	Within the past five (5) years, has Contractor or any affiliate received any formal unsatisfactory performance assessment(s) from any government entity on any contract? <input type="checkbox"/> Yes <input checked="checked" type="checkbox"/> No If "Yes," provide an explanation of the issue(s), the Business Entity involved, the relationship to Contractor, the government entity involved, relevant dates, any remedial or corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheets with the numbered responses.
22.2	Within the past five (5) years, has Contractor or any affiliate had any liquidated damages assessed over \$25,000? <input type="checkbox"/> Yes <input checked="checked" type="checkbox"/> No If "Yes," provide an explanation of the issue(s), the Business Entity involved, the relationship to Contractor, relevant dates, the owner contracting party involved, the amount assessed and the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.
22.3	Within the past five (5) years, has Contractor or any affiliate had any liens, claims or judgments over \$25,000 filed against Contractor which remain undischarged or were unsatisfied for more than 90 days? (Note: Including but not limited to tax warrants or liens. Do not include UCC filings.) <input type="checkbox"/> Yes <input checked="checked" type="checkbox"/> No If "Yes," provide an explanation of the issue(s), the Business Entity involved, the relationship to Contractor, relevant dates, the Lien holder or Claimants' name(s), the amount of the lien(s) and the current status of the issue(s). Provide answer below or attach additional sheets with the numbered responses.
22.4	In the last seven (7) years, has the Contractor or any affiliate initiated or been the subject of any bankruptcy proceedings, whether or not closed, or is any bankruptcy proceeding pending? <input type="checkbox"/> Yes <input checked="checked" type="checkbox"/> No If "Yes," provide the Business Entity involved, the relationship to Contractor, the bankruptcy chapter number, the court name and the docket number. Indicate the current status of the proceedings as "initiated," "Pending" or "Closed." Provide answer below or attach additional sheets with the numbered responses.

**23. FINANCIAL STATEMENT:**

A financial statement reflecting the condition of the business as of the last day of the operating year shall be furnished. This statement shall be prepared and signed by an authorized person having full knowledge of the financial condition. Any statement reflecting the financial condition as of a date 12 months or more prior to the bid submission shall be supplemented by a later interim statement. Particular attention is directed to the additional explanatory detail required for those items marked with an asterisk. The forms herein shall be used unless an independent certified public accountant's signed statement is submitted showing substantially the same information.

**Certification of Person Who Prepared Financial Statement  
on the Forms Herein**

I, Jacob A. Di Ponio being the Executive Vice President, having full knowledge of the books and accounts of the party first named herein, do hereby certify that the financial statement as shown on the following sheets and any indicated attachments, fairly and truly sets forth the financial condition of the party first named herein, at the close of business on: December 31, 2020 that being the last day of the operating year.

A Supplemental Interim Statement, as of \_\_\_\_\_ (Date) is also submitted since the above referenced statement is 12 months or more prior to the bid submission

Date Certified November 12, 2021

Signed: *Jacob A. Di Ponio*

**Financial Statement by Certified Public Accountant**

In lieu of furnishing the financial statement on the forms herein, submitted herewith as part of this Questionnaire is a Certified Public Accountant's signed statement of the financial condition of the party first named herein, prepared by \_\_\_\_\_ (CPA), at the close of business on: \_\_\_\_\_ (Date) that being the last day of the operating year.

A Supplemental Interim Statement, prepared by the above, as of \_\_\_\_\_ (Date) is also submitted since the above referenced statement is 12 months or more prior to the bid submission.

Additional explanatory information may be obtained directly from:

Name:

Address:

Telephone Number:

Email:



23.	<b>FINANCIAL STATEMENT</b>	Name: Pipeline Management Company	
		Condition as of close of business December 31, 2021	
		<b>ASSETS</b>	<b>LIABILITIES</b>
1. Cash	In Bank	200,952	13. Accounts Payable
	On Hand		
	Certified Bid Checks		
2. Accounts Receivable	Completed Contracts		14. Notes Payable Within 12 Months
	Earned Estimates – Net		
	Retained Percentages		
	Other Current	410,768	
	Past Due *		
3. Notes & Interest Receivable	Within 90 days		15. Taxes
	After 90 days		
	Past Due *		
4. Stocks & Bonds, Etc.	Listed-Market Value		16. Loans Due Within 12 Months
	Unlisted-Present Value		
5. Material in Stock	For Current Work		17. Other-Within 12 Months
	Other Uses *		
6. Other Current Assets - Prepayments & Deposits		21,803	18. Total Current Liabilities Total
7. Total Current Assets			139,179
8. Equipment (Book Value)		351,983	19. Due on Equipment – After 12 Months
9. Furniture & Fixtures			20. Due on Real Estate – After 12 Months
10. Real Estate	For Business Use		21. Other Long Term
	For Investment		22. Reserve
	Personal-Homestead		
11. Other Assets			23. Paid-in Capital Stock
			Common
			435,787
			Preferred
12. TOTAL ASSETS		985,506	24. Surplus or Net Worth
Line of Credit Established		N/A	410,540
Amount			25. TOTAL LIABILITIES
Bank – Name and Address			846,327
Security Required by Bank			Contingent Liabilities
			Notes Rec. discounted or sold
			Accounts Rec. pledged or sold
			As bondsman
			As guarantee on contracts, etc.
			Other
			Total Contingent Liabilities

\* Additional explanatory detail for each starred item must be given on following pages

**JIM NASH**  
**OAKLAND COUNTY WATER RESOURCES COMMISSIONER**

**ADDITIONAL EXPLANATORY DETAIL OF FINANCIAL STATEMENT**  
 (Starred \* Items on Sheet)

1.	<b>Cash in Banks</b>					Total \$	
	Name of Bank		Location		Deposit in Name of		Amount
	Huron Valley State Bank		Milford		Various Checking		200,952
2.	<b>Accounts Receivable- Past Due</b>					Total \$ <b>No AR is Past Due</b>	
	Receivable from - Name and Address				For What	When Due	Amount
Reason for Delay and When Payment Expected:							
5.	<b>Materials in Stock - Other Uses</b>					Total \$	
	Material	Quantity	Amount	Material	Quantity	Amount	
6.	<b>Other Current Assets</b>					Total \$	
	Description		Amount	Description		Amount	
11.	<b>Other Assets</b>					Total \$	
	Description		Amount	Description		Amount	
13.	<b>Accounts Payable - Past Due</b>					Total \$	
	Payable To - Name and Address			For What	When Due	Amount	
	<b>See Attached AP Schedule</b>						
14.	<b>Notes Payable Within 12 Months</b>					Total \$	
	Payable To - Name and Address			What Security	When Due	Amount	
15.	<b>Taxes - Other</b>					Total \$	
	Nature	When Due	Amount	Nature	When Due	Amount	

JIM NASH  
 OAKLAND COUNTY WATER RESOURCES COMMISSIONER



**REQUIREMENTS FOR SIGNING STATEMENT**

The statement shall be signed below in accordance with the following requirements applicable to the legal status of the party first named herein.

- A. Individual** – the signature of the individual
- B. Individual Doing Business Under Assumed Name** – the assumed name to be stated, followed by the signature of the individual.
- C. Partnership** – the company name to be stated, followed by the signature of at least one of the partners.
- D. Corporation** – the full corporate name to be stated, followed by the signature and title of corporate officer authorized and qualified to sign for the corporation, and the corporate seal affixed.

**CERTIFICATION**

The undersigned hereby certifies: That the foregoing is a true statement of experience, qualifications and financial condition as to this date of the party first named herein, and is submitted to the Oakland County Water Resources Commissioner to aid the Water Resources Commissioner in determining the qualifications and responsibility of the party first named herein to be awarded a contract, and that any surety, company, vendor, or other parties named herein are hereby authorized to directly furnish the Oakland County Water Resources Commissioner with any additional information as may be deemed necessary by him to verify or clarify any statement made herein.

**Company/Corporate/Assumed Name:**

Pipeline Management Company, LLC

**Signature:**

**Printed Name:**

David Lusky

**Title:**

Vice-President

**Corporate Seal:**

**State of:**

MI

**County of:**

Oakland

**Subscribed and Sworn Before Me This Date:**

11/15/2021

**Printed Name of Notary:**

Melissa Herron

**Notary Seal and Signature:**

Melissa Herron

MELISSA HERRON  
NOTARY PUBLIC, STATE OF MI  
COUNTY OF OAKLAND  
MY COMMISSION EXPIRES Jan 3, 2024  
ACTING IN COUNTY OF Oakland

JIM NASH  
OAKLAND COUNTY WATER RESOURCES COMMISSIONER



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/12/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Kapnick Insurance Group 333 Industrial Dr Adrian MI 49221		<b>CONTACT NAME:</b> Ann Rudd <b>PHONE</b> (A/C, No, Ext): 517-266-6577 <b>E-MAIL ADDRESS:</b> ann.rudd@kapnick.com		<b>FAX</b> (A/C, No): 517-263-6656	
<b>INSURED</b> Pipeline Management Company, Inc. 2673 E. Maple Rd. Milford MI 48381		POWEVAC-01		<b>INSURER(S) AFFORDING COVERAGE</b>	
		<b>INSURER A:</b> Colony Insurance Company		<b>NAIC #</b> 39993	
		<b>INSURER B:</b> Amerisure Mutual Insurance Co.		<b>NAIC #</b> 23396	
		<b>INSURER C:</b>			
		<b>INSURER D:</b>			
		<b>INSURER E:</b>			
		<b>INSURER F:</b>			

**COVERAGES**

CERTIFICATE NUMBER: 764310117

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR 1,000 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER:	Y Y	PACE4267486	8/30/2021	8/30/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 250,000 MED EXP (Any one person) \$ 25,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y Y	CA21184190002	8/30/2021	8/30/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0	Y Y	EXC4267487	8/30/2021	8/30/2022	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
B	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y N/A	WC21184210001	8/30/2021	8/30/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Pollution/E&O		PACE4267486	8/30/2021	8/30/2022	1,000,000
B	Leased Equipment		CPP21184200002	8/30/2021	8/30/2022	100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

AUTOMATIC STATUS POLICY FORMS (WHEN REQUIRED BY WRITTEN CONTRACT OR WRITTEN AGREEMENT WITH NAMED INSURED, PER POLICY TERMS &amp; CONDITIONS)

GENERAL LIABILITY: Blanket Additional Insureds  
 Form EPACE 110-0714 Ongoing Ops wording within  
 Form EPACE 110-0714 Completed Ops  
 Form EPACE 100-0814 Additional Insured - Owners, Lessees, or Contractors  
 Form EPACE001-0415 Additional Insureds - BLANKET  
 See Attached...

**CERTIFICATE HOLDER****CANCELLATION**

INFORMATIONAL ONLY

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*James A. Kapnick*



**ADDITIONAL REMARKS SCHEDULE**

AGENCY Kapnick Insurance Group		NAMED INSURED Pipeline Management Company, Inc. 2673 E. Maple Rd. Milford MI 48381
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

**ADDITIONAL REMARKS**

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,**

**FORM NUMBER:** 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

Form EPACE001-0415 Primary Non-Contributory and Waiver of Subrogation

**AUTO LIABILITY**

FORM CA7115 (11/09) Blanket Additional Insured  
 FORM CA7115 (11/09) Blanket Waiver of Subrogation  
 FORM CA7165 (09/11) Primary/Non-Contributory

UMBRELLA LIABILITY is Following Form

**WORKERS COMPENSATION**

FORM WC000313 Blanket Waiver of Subrogation

Should any of the above described policies be cancelled before the expiration date thereof, the issuing insurer will endeavor to mail 30 days written notice, (10 days for non-payment of premium), to the certificate holder named, but failure to do so shall impose no obligation or liability of any kind upon the insurer, its agents, or representatives.

**MDOT USE ONLY**

<input type="checkbox"/> New	<input type="checkbox"/> DBE
<input type="checkbox"/> W-9 Received	_____
<input type="checkbox"/> Continuous	_____
<input type="checkbox"/> Late Expired	_____
Date Received	_____
Contractor Code	_____

# CONFIDENTIAL

## CONSTRUCTION PREQUALIFICATION APPLICATION

(This information is required by P.A. 170 of 1933 to certify eligibility for bidding on projects)

**As of Fiscal Year End  
(MM/DD/YY)  
12/31/20**

**Instructions:** Each item must be answered. Whenever a particular item does not apply, write "none" or "n/a" (not applicable). Please type or print legibly in dark ink when preparing the application. If additional space is needed, attach a separate sheet, maintaining application in page order throughout.

Legal Company Name (Bidder): Pipeline Management Company, Inc.

Mailing Address: 2673 E. Maple Road

Shipping Address (if different): \_\_\_\_\_

City: Milford State: Michigan Zip Code + 4: 48381

Company Telephone Number: (248) 685-1500 Company Fax Number: \_\_\_\_\_

Company's Website Address: www.pipeline.us.com

Contact/Person Who Completed Application: Jacob A. Di Ponio

Contact Email Address: jake@pipeline.us.com

**(This e-mail address must be for a company employee and will be used for Awards AND Prequalification communication.)**

Submit the fully-completed application through the Construction Prequalification Section of MDOT's e-Proposal site available at [MILogin for Third Party](#). Click [here](#) for video instructions.

**\*\* PREQUALIFICATION CHECK LIST \*\****Please review before e-mailing prequalification application.*

- 1<sup>st</sup> time applicants only
- o W-9 (call 517-373-4111 to confirm if W-9 was previously submitted)
  - o **Articles of Incorporation or Articles of Organization**
  - o **Sole Proprietorship** - if doing business in a name other than the proprietor, a **Certificate of Assumed Name** is required. This document may be obtained from the local township office.
  - o Electronic Bidding required for those bidding as a prime contractor
  - o If incorporated outside of Michigan, a **Certificate of Authority to do Business in Michigan** is required before a contract can be awarded. To apply for a certificate, contact the Michigan Department of Licensing and Regulatory Affairs (LARA) at 517-241-6470. Once obtained, submit certificate to [MDOTPrequal@Michigan.gov](mailto:MDOTPrequal@Michigan.gov).
  - o Reference Form 5107 (if not a 1st time applicant but adding new classifications)
- Review "Administrative Rules Governing the Prequalification of Construction Contractors" as amended on December 4, 2009, prior to submission of application.
- Fully complete front cover through page 24.
- Pages 22-24:** Only original signatures of person(s) authorized to execute contracts will be accepted. Printed or typed names and signatures **MUST MATCH EXACTLY**.
- For prequalification over \$2,000,000 – include CPA Audited Financial Statement OR
- For prequalification up to \$2,000,000 – include CPA Compiled or Reviewed Financial Statement OR Bank Statement and Account Receivable Verification forms.
- o Bank Statement Verification – If a CPA audit, compilation, or review is **not** submitted, complete the top section and submit the form to your bank for verification before submitting your application. \*
  - o Account Receivable Verification – If a CPA audit, compilation, or review, is **not** submitted, complete the top half of the form and submit to debtors for amounts owed over \$500 before submitting your application. \*
- \* *Unverified amounts will be deducted from your assets.*
- **Equipment Appraisal (Optional):** Select a company from the List of Acceptable Appraisal Firms. An appraisal is good for two years (second year requires CPA certification of changes). The equipment must be appraised as of your fiscal year end.
  - If your application is received on or before the current expiration date, your financial rating will stay in effect until the renewal application has been processed. A high volume of applications is received in early spring and creates a backlog for processing.
  - **Accommodation Access:** If you need this information in an alternate format such as large print, braille or audio tape, or require another type of accommodation, contact MDOT Contract Services Division at 517-335-4281 or TDD/ TTY through the Michigan Relay Center 800-649-3777.
  - For questions, please contact Theresa Myrick ([MyrickT@Michigan.gov](mailto:MyrickT@Michigan.gov)) at 517-335-4442 or Pauline Bouck ([BouckP@Michigan.gov](mailto:BouckP@Michigan.gov)) at 517-335-4281.

*Web site: Contractors Service Center*



## WORK CLASSIFICATIONS

- |   |   |
|---|---|
| <p>B. Concrete Pavement<br/>Construction of Portland cement<br/>Concrete base and surface course.</p>   | <p>I. Seeding and Sodding</p>   |
| <p>Ba. Concrete Pavement Patching and<br/>Widening.</p>   | <p>J. Miscellaneous Concrete Items<br/>Construction of concrete curb and<br/>gutter, sidewalk, barrier wall,<br/>driveways, and other incidental<br/>construction.</p>  |
| <p>Ca. Chip Seals</p>   | <p>K. Sewers and Watermains</p>   |
| <p>Cb. Plant-Mixed Hot Mix<br/>Asphalt/Bituminous Paving.</p>   | <p>Ka. Tunneling and Jacking</p>  |
| <p>Ea. Grading, Drainage Structures, and<br/>Aggregate Construction.</p>  | <p>L. Electrical Construction<br/><b>(Master &amp; Electrical License required)</b></p>   |
| <p>Fa. Bridges and Special Structures<br/><br/>Construction of masonry, fabricated<br/>steel, prestressed concrete beam, or<br/>timber bridges, large culverts and<br/>grade separations, special structures<br/>and other incidental construction.</p> | <p>N2. Clearing</p>   |
| <p>Fb. Structural Steel<br/><br/>Erecting structural steel, prestressed<br/>concrete beams and placing<br/>reinforcing steel on bridges and<br/>grade separations and other<br/>incidental structures.</p>  | <p>N3. Pavement Marking</p>   |
| <p>Fd. Pump stations<br/>Construction of pump stations and<br/>other incidental structures.</p>   | <p>N4. Bridge Painting<br/><b>(SSPC Certification required/QP1 &amp;<br/>QP2)</b></p>   |
| <p>G. Building Moving and Demolition<br/>Building moving, demolition and<br/>other incidental construction.</p>   | <p>N5. Railroad Track Construction</p>  |
| <p>H. Landscaping<br/>Contracts involving ornamentation of<br/>roadsides and parks and other<br/>incidental construction.</p>   | <p>N6. Permanent Signs</p>  |
|   | <p>N7. Waterproofing</p>  |
|   | <p>ITS. Intelligent Transportation System<br/><b>(Master &amp; Electrical License required)</b><br/>Install Intelligent Transportation<br/>Systems (ITS) including, but not<br/>limited to: Surveillance, Vehicle<br/>Detection, and Traveler Information<br/>Systems; Communications and<br/>Network Infrastructure; Video<br/>Compression Equipment; Road<br/>Weather Information Systems<br/>(RWIS); Power Systems; and<br/>Auxiliary ITS Devices.</p> |

## N9 CLASSIFICATIONS

The classification codes shown in parentheses following some N9 classifications below are considered to already include that particular N9 classification. If you are prequalified in the classification in parentheses, please do not request that particular N9 classification. (For example, if you are prequalified in Fa, do not request N9-1A, Bridge Deck Repair.)

1. BRIDGE
  - N9-1A. Bridge Deck Repair (Fa)
  - N9-1B. Bridge Railing Replacement (Fa)
  - N9-1C. Concrete Structure Repair (Fa)
  - N9-1D. Concrete Bridge Railing (Fa)
  - N9-1E. Structural Crack Repair
  - N9-1F. Hydromolition
  - N9-1G. Bridge Painting/Limited
  
2. ROADWAY (GRADE)
  - N9-2B. Edge Drain (Ea)
  - N9-2C. Erosion Control Structures
  - N9-2D. Crushing and Shaping
  
3. PAVEMENTS
  - N9-3A. Cold Milling
  - N9-3B. Rubblizing Concrete Pavement (B,Ba)
  - N9-3C. Concrete Sawing
  - N9-3D. Grinding and Grooving
  - N9-3E. Overband Crack Fill
  - N9-3F. Joint or Crack Fill (B,Ba)
  - N9-3G. Joint Repair (Detail 7 & 8)
  - N9-3H. Slurry Seal
  - N9-3I. Microsurfacing
  
4. DRAINAGE
  - N9-4A. Sewer Cleanout
  - N9-4B. Sewer Inspection
  
5. FOUNDATIONS
  - N9-5A. Augered Piling(Fa)
  - N9-5B. Caisson Drilling
  - N9-5C. Pile Driving (Fa)
  - N9-5D. Sheet Piling (Fa)
  - N9-5E. Drilled Shafts/Complex
  
6. GENERAL
  - N9-6C. Placing Resteel (Fa, Fb)
  - N9-6E. Rail Salvage
  - N9-6F. Railroad Signals
  - N9-6I. Raised Pavement Markers
  - N9-6K. Attenuators
  - N9-6L. Guardrail
  - N9-6M. Fences
  - N9-6N. Paving Brick



STATES IN WHICH YOU ARE PREQUALIFIED TO DO HIGHWAY CONSTRUCTION WORK	DOLLAR AMOUNT OF PREQUALIFICATION
Michigan	\$2,000,000.00

To what date have governmental agencies examined your records for tax purposes?  
 Internal Revenue Service: \_\_\_\_\_ State Governmental Agencies: \_\_\_\_\_ Municipal Governments: \_\_\_\_\_

If a partnership, what are the partners income tax liability?  
 \_\_\_\_\_  
 \_\_\_\_\_

Will it be expended from partnership funds?  
 \_\_\_\_\_

Is the contractor a Sub-chapter S corporation?  Yes  No  
 If yes, will the working capital of the corporation be significantly affected by distributions of earnings during the operation period subsequent to the balance sheet date? (Attach explanation if necessary.)  Yes  No  
 Have you ever failed to complete any work awarded to you?  Yes  No  
 If yes, where and why?  
 \_\_\_\_\_  
 \_\_\_\_\_

When does your fiscal year end? 12/31

In the past fiscal year, what percentage of your total dollar value of work was performed:  
 In Michigan 100 % Outside of Michigan %

If not a Michigan corporation, is this corporation licensed to do business in Michigan?  Yes  No

**DIRECTORS OF CORPORATION**

NAME	ADDRESS	TERM EXPIRES
Gerald Garntaz	37559 Charter Oaks, Clinton Township, MI. 48036	12/31/20
Benedetto Di Ponio	2673 E. Maple Road, Milford, MI., 48381	12/31/20
Jacob Di Ponio	29251 Creek Bend Drive, Farmington Hills, MI., 48331	12/31/20
Daniel M. Piccirilli	1460 Opdyke Road, Auburn Hills, MI. 48331	12/31/20

Is the company seeking prequalification a subsidiary of another corporation? If yes, Supply name of corporation and other information below  Yes  No

NAME OF CORPORATION \_\_\_\_\_

ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

STATE IN WHICH INCORPORATED \_\_\_\_\_ DATE \_\_\_\_\_

Indicate whether the bidder is a parent corporation and list the name and address of each subsidiary company.

N/A

Indicate whether the bidder has affiliates and the name and address of each such related company.

Indicate whether any of the related companies listed are engaged in similar or related business as that of the Bidder.

Has the entity (bidder) or any of the officers, members, owners or partners, etc. in this entity ever been or are now officers, members, owners or partners, etc. in an entity that has failed in business or failed to complete work awarded?  Yes  No If yes, explain.

Has this entity (bidder) or any of its officers, members, owners or partners, etc. ever been or are now an officer, member, owner, or partner, etc. in an entity that has been denied prequalification or removed from an approved bidder's list by this or any other state or Federal Government?  YES  NO If yes, provide complete details including when, where, and why.

Indicate other businesses in which any officer(s), member(s), owner(s) or partner(s), etc. is/are actively engaged.

Please provide the name and location of any plants (concrete or HMA), aggregate/sand sources, manufacturer, distributor, fabricator, etc. that are owned/related in any way to the bidder or any of its officers, members, owners, or partners, etc.

Indicate the individuals who own the company (bidder). If the bidder is owned by another company, please indicate the ownership of that company.

Has your company (bidder) ever existed under a different name?  YES  NO If yes, please explain.

Owners, partners, stockholders (those holding more than 10% interest of the outstanding stock), officers, and directors are required to disclose the following information.

**(A) FINANCIAL INTEREST IN OTHER BUSINESSES**

List the names of other businesses in which the owners, partners, stockholders, officers, and directors have a financial interest.

Blank lines for listing other businesses.

**(B) FINANCIAL INTEREST IN OTHER PREQUALIFIED BIDDERS**

Name all MDOT prequalified bidders (individuals, partnerships, or corporations), in which you have a financial interest (equity loans, etc.) or in which you are an officer or director.

<b>NAME OF OTHER BIDDERS</b>	<b>NAME OF INDIVIDUAL PARTNER STOCKHOLDER OFFICER OR DIRECTOR</b>	<b>NUMBER OF SHARES</b>	<b>AMOUNT OF LOAN</b>	<b>% OF OUTSTANDING STOCK OWNED</b>
<b>TOTAL</b>				

**(C) OTHER PREQUALIFIED BIDDERS' FINANCIAL INTEREST IN YOUR COMPANY**

Name all MDOT prequalified bidders (individual proprietorships, partnerships, or corporations), which have a financial interest (equity, loans, etc.) in your company.

<b>NAME OF OTHER BIDDERS</b>	<b>NUMBER OF SHARES</b>	<b>AMOUNT OF LOAN</b>	<b>% OF OUTSTANDING STOCK OWNED</b>
<b>TOTAL</b>			

**PLEASE INSERT RESUMES OF ALL KEY EMPLOYEES AFTER THIS PAGE  
(First time applicants or renewals adding new, key employees)**

**EXPERIENCE**

How many years has your organization been in business as a contractor under your present business name? 12 Years

How many years experience in construction work has your organization had:

As a Prime Contractor? 12 Years

As a Sub-contractor? 12 Years

**KEY EMPLOYEES**

Below name persons within your organization who are key employees (Attach current resumes if necessary.) Electrical contractors please indicate your master electrician(s). Submit copies of the company's current electrical license and the master's license.

**ENGINEERS – FOREMEN – SUPERINTENDENTS**

INDIVIDUAL'S NAME	TITLE	YEARS & TYPE OF CONSTRUCTION EXPERIENCE	EDUCATION
See Attached Resume's			

**OTHERS (OPERATORS, LABORERS, ETC.)**

INDIVIDUAL'S NAME	TITLE	YEARS & TYPE OF CONSTRUCTION EXPERIENCE	EDUCATION
See Attached Empl. Schedule			

Do any of the persons listed above work for any other prequalified contractor?  YES  NO  
 If yes, please indicate the company and name of individuals: (attach additional page if necessary).

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LEGAL COMPANY NAME (BIDDER)

FISCAL YEAR END (mm/dd/yy)

Pipeline Management Company, Inc.

12/31/2020

The company (bidder) named above maintains its books of account on the following basis and method. Check appropriate box in each section.

**BASIS**

- Cash
- Accrual

**METHOD OF KEEPING BOOKS**

- Completed contract
- Percentage of completion
- Other - Enclose copy of letter of approval from Prequalification Committee

**METHOD OF PREQUALIFICATION**

- Completed contract
- Percentage of completion

**THE FOLLOWING STATEMENT WILL NOT SERVE AS AN AUDITED BALANCE SHEET. \*\*BALANCE SHEET MUST BE COMPLETED (INK OR TYPED) EVEN IF FINANCIAL STATEMENT IS SUBMITTED. DOLLAR AMOUNTS MUST MATCH FINANCIAL STATEMENT.\*\***

**BALANCE SHEET**

**ASSETS**

**CURRENT ASSETS**

	PER BOOKS	Memorandum Entries If Applicable		AS ADJUSTED FOR PREQUALIFICATION
		DEBITS	CREDITS	
Cash				
On hand	\$ _____	\$ _____	\$ _____	\$ _____
In bank (subject to withdrawal)	200,952.00	_____	_____	200,952.00
Certificates of deposit	_____	_____	_____	_____
Marketable securities	_____	_____	_____	_____
Bonds and stocks	_____	_____	_____	_____
Other (Specify)	_____	_____	_____	_____
Trade accounts receivable	_____	_____	_____	_____
Due within one year	410,768.00	_____	_____	410,768.00
Retention on contracts	_____	_____	_____	_____
Less allowance for uncollectible accounts	( _____ )	( _____ )	( _____ )	( _____ )
<b>NET TRADE ACCOUNTS RECEIVABLE</b>	<b>410,768.00</b>	_____	_____	<b>410,768.00</b>
Notes receivable	_____	_____	_____	_____
Interest and dividends receivable	_____	_____	_____	_____
Costs and estimated earnings in excess of billings on uncompleted contracts	_____	_____	_____	_____
Inventories (at lower of market or cost) construction materials and supplies on hand	_____	_____	_____	_____
Costs of uncompleted contracts in excess of related billing recorded	_____	_____	_____	_____
Other allowable current assets	_____	_____	_____	_____
Bid deposits	_____	_____	_____	_____
Cash surrender value life insurance	_____	_____	_____	_____
Prepayments (insurance, interest, taxes, etc.)	21,803.00	_____	_____	21,803.00
Other assets realizable within one year. Describe fully:	_____	_____	_____	_____
<b>TOTAL CURRENT ASSETS</b>	<b>\$ 633,523.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 633,523.00</b>



## BALANCE SHEET (cont.)

ASSETS	Memorandum Entries If Applicable			AS ADJUSTED FOR PREQUALIFICATION
OTHER ASSETS	PER BOOKS	DEBITS	CREDITS	
Receivable due from officers and employees	\$ _____	_____	\$ _____	\$ _____
Receivable due from affiliated companies	_____	_____	_____	_____
Trade receivables over one year past due	_____	_____	_____	_____
Advances to affiliated companies	_____	_____	_____	_____
Other (Specify) _____	_____	_____	_____	_____
<b>TOTAL OTHER ASSETS</b>	<b>\$ <u>0.00</u></b>	<b>\$ <u>0.00</u></b>	<b>\$ <u>0.00</u></b>	<b>\$ <u>0.00</u></b>
<b>FIXED ASSETS</b>				
Construction and transportation equipment	\$ _____	\$ _____	\$ _____	\$ _____
Less accumulated depreciation	( _____ )	( _____ )	( _____ )	( _____ )
Net book value (per total on pages 19 and 20)	_____	_____	_____	_____
Land	_____	_____	_____	_____
Buildings	1,611,964.00	_____	_____	1,611,964.00
Less accumulated depreciation	( 1,259,981.00 )	( _____ )	( _____ )	( 1,259,981.00 )
Net book value	<u>351,983.00</u>	_____	_____	<u>351,983.00</u>
Leasehold improvements	_____	_____	_____	_____
Less accumulated depreciation	( _____ )	( _____ )	( _____ )	( _____ )
Net book value	_____	_____	_____	_____
Furniture and fixtures	4,375.00	_____	_____	4,375.00
Less accumulated depreciation	( 4,375.00 )	( _____ )	( _____ )	( 475.00 )
Net book value	<u>0.00</u>	_____	_____	<u>3,900.00</u>
Other fixed assets	_____	_____	_____	_____
Less accumulated depreciation or Amortization	( 1,264,356.00 )	( _____ )	( _____ )	( 1,264,356.00 )
Net book value	_____	_____	_____	_____
<b>TOTAL FIXED ASSETS</b>	<b>\$ <u>351,983.00</u></b>	<b>\$ <u>0.00</u></b>	<b>\$ <u>0.00</u></b>	<b>\$ <u>355,883.00</u></b>
<b>TOTAL ASSETS</b>	<b>\$ <u>985,506.00</u></b>	<b>\$ <u>0.00</u></b>	<b>\$ <u>0.00</u></b>	<b>\$ <u>989,406.00</u></b>

## BALANCE SHEET (cont.)

LIABILITIES	Memorandum Entries, If Applicable			AS ADJUSTED FOR PREQUALIFICATION
CURRENT LIABILITIES (all liabilities payable within one year)	PER BOOKS	DEBITS	CREDITS	AS ADJUSTED FOR PREQUALIFICATION
Notes payable bank	\$ _____	\$ _____	\$ _____	\$ _____
Notes or contracts on construction equipment and transportation obligations due within one year	_____	_____	_____	_____
Accounts payable	129,299.00	_____	_____	129,299.00
Accrued expenses (include wages, payroll taxes, fringe benefits, etc.)	9,880.00	_____	_____	9,880.00
Taxes				
Federal income tax liability	_____	_____	_____	_____
Estimated deferred Federal and state income taxes for earnings on uncompleted contracts taken into current income	_____	_____	_____	_____
State of Michigan income taxes	_____	_____	_____	_____
Other taxes (Specify)	_____	_____	_____	_____
<b>Total Taxes</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
Pension and profit sharing contributions payable	_____	_____	_____	_____
Billings in excess of cost and estimated earnings on uncompleted contracts	_____	_____	_____	_____
Mortgages payable (current portion)	_____	_____	_____	_____
Other Long-term liabilities (current portion)	_____	_____	_____	_____
Other Liabilities due within one year (Describe):	_____	_____	_____	_____
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$ 139,179.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 139,179.00</b>
<b>OTHER LIABILITIES</b>				
Payable to affiliates	_____	_____	_____	_____
Officers and employees	_____	_____	_____	_____
Other (Specify)	_____	_____	_____	_____
<b>TOTAL OTHER LIABILITIES</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>LONG-TERM LIABILITIES</b>				
Long-term obligation on construction equipment Other due after one year (Describe):	_____	_____	_____	_____
<b>TOTAL LONG-TERM LIABILITIES</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>TOTAL LIABILITIES</b>	<b>\$ 139,179.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 139,179.00</b>

## BALANCE SHEET (cont.)

SHARE HOLDER'S EQUITY	PER BOOKS	Memorandum Entries If Applicable		AS ADJUSTED FOR PREQUALIFICATION
		DEBITS	CREDITS	
Capital Stock				
Common	\$ 2,707.00	\$ _____	\$ _____	\$ 2,707.00
Preferred	_____	_____	_____	_____
Paid-in surplus	433,080.00	_____	_____	433,080.00
Retained earnings	410,540.00	_____	_____	410,540.00
<b>Sub Total</b>	<u>846,327.00</u>	<u>0.00</u>	<u>0.00</u>	<u>846,327.00</u>
Less Treasury stock, at cost	( _____ )	( _____ )	( _____ )	( _____ )
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<u>\$ 846,327.00</u>	<u>\$ _____</u>	<u>\$ _____</u>	<u>\$ 846,327.00</u>
<b>PARTNERS' EQUITY</b>	\$ _____	\$ _____	\$ _____	\$ _____
<b>PROPRIETORSHIP EQUITY</b>	\$ _____	\$ _____	\$ _____	\$ _____
<b>TOTAL EQUITY</b>	<u>\$ 846,327.00</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ 846,327.00</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<u>\$ 985,506.00</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ 985,506.00</u>

If your financials completed by a CPA include notes, you are not required to fill out pages 15 - 18.  
 If CPA notes are not included, you must complete these pages.

### DETAILS - CURRENT ASSETS

**CASH:**

In banks subject to withdrawal: \_\_\_\_\_ \$ \_\_\_\_\_

NAME OF BANK	ADDRESS	DEPOSIT IN THE NAME OF	AMOUNT
Huron Valley State Bank	130 S. Milford Road, Milford, MI.	Pipeline	\$698,795.00

Certificates of Deposit: \_\_\_\_\_ \$ \_\_\_\_\_

NAME OF BANK	DATED	DEPOSITED IN THE NAME OF	INT. RATE	MATURITY DATE	WHERE HELD	AMOUNT

Have any of the above been pledged?  Yes  No

If yes, state amount, to whom and reason below:

**MARKABLE SECURITIES:**

(a) Listed - Book Value: \_\_\_\_\_ \$ \_\_\_\_\_

(b) Unlisted - Book Value: \_\_\_\_\_ \$ \_\_\_\_\_

NUMBER	NAME OF SECURITY	IN WHOSE NAME	PAR VALUE	MARKET VALUE

Have any of the above been signed or pledged?  Yes  No

If yes, state amount, to whom and reason below:

**RECEIVABLES:**

(a) Trade Accounts \$ 410,768.00

(b) Notes Receivables \$ \_\_\_\_\_

(c) Interests & Dividends Receivable \$ \_\_\_\_\_

DUE FROM WHOM	AMOUNT
See Attached Account Receivable Schedule	\$410,768.00

Have any of the above been sold, assigned, or pledged?  Yes  No

If yes, state amount, to whom and reason below

**INCOME STATEMENT**  
PER BOOKS OF ACCOUNT

Gross Billings on Contracts	\$	4,767,923.00
*Costs of Contracts	\$	2,757,557.00
Gross Profit (Loss) on Contracts	\$	2,010,366.00
*Operating Expenses	\$	-412,742.00
Operating Income	\$	1,597,624.00
Other Deductions (Net)	\$	
Other Income (Net)	\$	246,977.00
Net Income Before Federal Income Tax	\$	1,844,601.00
Federal Income Tax	\$	0.00
<b>NET INCOME (LOSS) FOR YEAR</b>	\$	<u>1,844,601.00</u>

\*Amount of Current Depreciation Expense for Construction and Transportation Equipment only.  
(Per total on pages 19 and 20)

\$ 188,249.00

**THE ABOVE STATEMENT WILL NOT SERVE AS A  
CERTIFIED PUBLIC ACCOUNTANT (CPA) INCOME STATEMENT.**

**Summary – Depreciation Expenses**

Building	\$	
Construction Equipment	\$	172,373.00
Transportation Equipment	\$	15,876.00
Office Furniture & Fixtures	\$	
Other _____	\$	
<b>TOTAL</b>	\$	<u>188,249.00</u>

If your financials completed by a CPA include notes, you are not required to fill out pages 15 - 18.  
 If CPA notes are not included, you must complete these pages.

### DETAILS – CURRENT ASSETS

**CASH:**

In banks subject to withdrawal: \$ 698,795.00

NAME OF BANK	ADDRESS	DEPOSIT IN THE NAME OF	AMOUNT
Huron Valley State Bank	130 S. Milford Road, Milford, MI.	Pipeline	\$698,795.00

Certificates of Deposit: \$ \_\_\_\_\_

NAME OF BANK	DATED	DEPOSITED IN THE NAME OF	INT. RATE	MATURITY DATE	WHERE HELD	AMOUNT

Have any of the above been pledged?  Yes  No

If yes, state amount, to whom and reason below:

**MARKABLE SECURITIES:**

(a) Listed – Book Value: \$ \_\_\_\_\_  
 (b) Unlisted – Book Value: \$ \_\_\_\_\_

NUMBER	NAME OF SECURITY	IN WHOSE NAME	PAR VALUE	MARKET VALUE

Have any of the above been signed or pledged?  Yes  No

If yes, state amount, to whom and reason below:

**RECEIVABLES:**

(a) Trade Accounts \$ 410,768.00  
 (b) Notes Receivables \$ \_\_\_\_\_  
 (c) Interests & Dividends Receivable \$ \_\_\_\_\_

DUE FROM WHOM	AMOUNT
See Attached Account Receivable Schedule	\$410,768.00

Have any of the above been sold, assigned or pledged?  Yes  No

If yes, state amount, to whom and reason below:

If your financials completed by a CPA include notes, you are not required to fill out pages 15 - 18.  
If CPA notes are not included, you must complete these pages.

### DETAILS – CURRENT ASSETS (cont.)

Costs and estimated earnings in excess of billings of uncompleted contracts. SUBMIT SCHEDULE:

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INVENTORIES (at lower of cost or market):

(a) Construction Materials

\$

(b) Other Supplies

\$

DESCRIPTION	PURCHASE FROM	QUANTITY	COST PRICE	MARKET VALUE

Costs of uncompleted contracts in excess of related billings recorded. SUBMIT SCHEDULE:

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OTHER ALLOWABLE CURRENT ASSETS (Describe below):

Prepaid Insurance & Inspection Deposits \$21,803

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If your financials completed by a CPA include notes, you are not required to fill out pages 15 - 18.  
 If CPA notes are not included, you must complete these pages.

### DETAILS – CURRENT LIABILITIES

**NOTES PAYABLE:**

(a) To Banks \$ \_\_\_\_\_  
 (b) Notes or contracts payable on construction equipment and transportation obligation \$ \_\_\_\_\_

TO WHOM	FOR WHAT	HOW SECURED	WHEN DUE	AMOUNT

**ACCOUNTS PAYABLE:**

(a) To Subcontractors \$ \_\_\_\_\_  
 (b) Trade Accounts \$ \_\_\_\_\_

TO WHOM	FOR WHAT	HOW SECURED	WHEN DUE	AMOUNT
See Attached Detail				\$129,299.00

**Billings in excess of cost and estimated earnings on the uncompleted contracts:**

TO WHOM	FOR WHAT	HOW SECURED	WHEN DUE	AMOUNT

**ACCURED EXPENSES (Describe below):**

Professional Fees \$6,000  
 Insurance Audits \$3,880  
 \_\_\_\_\_  
 \_\_\_\_\_

**OTHER CURRENT LIABILITIES (Show details):**

\$ \_\_\_\_\_

TO WHOM	FOR WHAT	HOW SECURED	WHEN DUE	AMOUNT



If your financials completed by a CPA include notes, you are not required to fill out pages 15 - 18.  
If CPA notes are not included, you must complete these pages.

### NON-CURRENT LIABILITIES

OTHER LIABILITIES (Show detail not shown on balance sheet):

TO WHOM	FOR WHAT	WHEN DUE	AMOUNT

**LONG TERM LIABILITIES:**

- (a) Notes or contracts payable on construction equipment after one year
- (b) Other due after one year

\$ \_\_\_\_\_  
\$ \_\_\_\_\_

DESCRIPTION	AMOUNT

#### INFORMATION RELATED TO CPA PREPARING FINANCIAL STATEMENTS

FIRM NAME Palm Coast Accounting			TELEPHONE NO. (248) 420-3282
ADDRESS (Street) 6 Corte Del Mar	CITY Palm Coast	STATE FL	ZIP CODE 32137
CPA CONDUCTING EXAMINATION J. Michael Woodgate			CERTIFICATE NO. 1101007040



PIPELINE MANAGEMENT  
FIXED ASSET DEPRECIATION SCHEDULE

DATE	DESCRIPTION	LIFE	COST	12/31/2019 ACCUM DEPR	12/31/2020 Depr. Exp.	12/31/2020 ACCUM DEPR
<b>SMALL VEHICLES AND TRAILERS</b>						
02/07/14	#0814 - 2008 E350	5 YR S/L	12,314.00	12,314.00	-	12,314.00
02/19/15	0815b - 2008 Chevy 250 Van	5 YR S/L	10,183.10	9,164.00	1,019.10	10,183.10
08/12/15	2015 10' Bif Tex Trailer	5 YR S/L	3,211.05	2,889.00	322.05	3,211.05
09/12/17	#1712 - 2012 F250 w/Mech. Body	5 YR S/L	25,900.00	12,303.00	5,180.00	17,483.00
04/30/18	2015 GMC Van	5 YR S/L	17,690.00	5,307.00	3,538.00	8,845.00
07/01/19	#1919 - 2019 Safety Trailer	5 YR S/L	4,392.28	329.00	878.00	1,207.00
07/01/19	#1920 - 2020 Formula Trailer	5 YR S/L	8,595.10	645.00	1,719.00	2,364.00
07/01/20	#1920 - 2019 Chevy 2500	5 YR S/L	22,012.38		2,201.00	2,201.00
<b>SUB-TOTALS</b>			<b>\$ 104,297.91</b>	<b>\$ 52,115.00</b>	<b>\$ 15,876.25</b>	<b>\$ 57,808.15</b>

<b>SPOT LINING EQUIPMENT</b>						
10/01/19	# 1319 - 2013 Freightliner	5 YR S/L	53,900.00	1,348.00	10,780.00	12,128.00
<b>SUB-TOTALS</b>			<b>\$ 53,900.00</b>	<b>1,348.00</b>	<b>10,780.00</b>	<b>12,128.00</b>

<b>JETTER VAC'S</b>						
07/01/10	PM 103 - Blue Vactor	5 YR S/L	48,549.56	48,549.56	-	48,549.56
10/01/12	#0112 - Sterling Vactor (FL)	5 YR S/L	82,983.07	82,983.07	-	82,983.07
01/02/13	#0112 - Vactor Improvements	3 Yr. S/L	58,725.56	58,725.56	-	58,725.56
04/15/14	#0214 - 2002 Sterling Jet/Vac	5 YR S/L	133,400.00	133,400.00	-	133,400.00
01/26/15	#0015 - 2000 Sterling Vactor	5 YR S/L	75,950.00	68,355.00	7,595.00	75,950.00
02/08/17	#0717 - 2007 Sterling Vactor	5 YR S/L	143,664.45	82,607.27	28,733.00	111,340.27
02/08/17	#0214 - 2002 Engine	5 YR S/L	32,072.81	4,009.00	6,415.00	10,424.00
<b>SUB-TOTALS</b>			<b>\$ 575,345.45</b>	<b>478,629.46</b>	<b>42,743.00</b>	<b>521,372.46</b>

<b>TV TRUCKS, CAMERA'S AND RELATED EQUIPMENT</b>						
12/01/10	Tractor	5 YR S/L	8,000.00	8,000.00	-	8,000.00
12/28/11	Batesville TV Truck	5 YR S/L	15,000.00	15,000.00	-	15,000.00
03/26/12	PTZ Camera & Controller	5 YR S/L	17,280.36	17,280.36	-	17,280.36
07/01/12	Bateville Truck Modifications	5 YR S/L	33,983.17	33,983.17	-	33,983.17
10/01/12	500' Hose Assembly	5 YR S/L	7,307.70	7,307.70	-	7,307.70
10/01/12	WinCan Software & 3 Licenses	5 YR S/L	29,584.60	29,584.60	-	29,584.60
12/01/12	PTZ Camera & Controller	5 YR S/L	16,004.91	16,004.91	-	16,004.91
11/14/13	1996 GMC Topkick	3 YR S/L	3,000.00	3,000.00	-	3,000.00
12/05/13	1986 Chevy Van (Canton)	3 YR S/L	10,000.00	10,000.00	-	10,000.00
01/07/14	#0304 - Grout Hose Reel Ass.	5 YR S/L	25,453.78	25,453.78	-	25,453.78
01/14/14	#8613 Software WinCan License	3 YR S/L	4,452.00	4,452.00	-	4,452.00

PIPELINE MANAGEMENT  
FIXED ASSET DEPRECIATION SCHEDULE

DATE	DESCRIPTION	LIFE	COST	12/31/2019 ACCUM DEPR	12/31/2020 Depr. Exp.	12/31/2020 ACCUM DEPR
08/11/15	Portable CCTV Unit	5 YR S/L	16,372.98	14,512.00	1,860.98	16,372.98
	Two Items Below Purchased New to replace stolen equipment					
06/01/16	Teletrac Tractor w/Wheels	5 YR S/L	14,679.94	10,643.00	2,936.00	13,579.00
	Camera PTZ (S/N 9137)	5 YR S/L	18,529.54	12,142.82	4,645.00	16,787.82
	Capitalized Cost is Purch. Price Of \$18,529.54 less Insurance Claim Collected Of \$15,260.91					
10/01/16	2017 Freightliner (#1716)	5 YR S/L	210,235.89	131,397.00	42,047.00	173,444.00
10/01/16	RST TransStar Tractor	5 YR S/L	18,625.00	11,641.00	3,725.00	15,366.00
	RST TrakStar Zoom Camera	5 YR S/L	16,500.00	10,313.00	3,300.00	13,613.00
	Lat. Insp. Sys. Camera & Transp.	5 YR S/L	32,000.00	20,000.00	6,400.00	26,400.00
11/28/17	PTZ Camera & Controller (Spare)	5 YR S/L	13,526.66	5,748.16	2,706.00	8,454.16
04/12/18	Truck # 1716 Lateral Grouting Eq.		99,006.12	29,702.00	19,801.00	49,503.00
	SUB-TOTALS		609,542.65	416,165.50	87,420.98	503,586.48
<b>OTHER EQUIPMENT</b>						
7/1/2012	Stanley TracHorse	5 YR S/L	19,652.40	19,652.40	-	19,652.40
03/23/13	Arrow Board	5 YR S/L	4,187.00	4,187.00	-	4,187.00
08/26/13	36" Packer & Fittings	5 YR S/L	6,757.50	6,757.50	-	6,757.50
09/12/13	42" Collapsible Packer	5 YR S/L	7,319.30	7,319.30	-	7,319.30
01/13/14	Four Lateral Packers	5 YR S/L	49,412.02	49,412.00	-	49,412.00
07/17/14	21" Lateral Packer	5 YR S/L	12,692.44	12,692.44	-	12,692.44
12/14/16	430 Cat BH/Loader w/Attachments	5 YR S/L	25,000.00	15,625.00	5,000.00	20,625.00
06/17/17	18" Packer & Fittings	5 YR S/L	5,337.50	2,802.38	1,068.00	3,870.38
11/15/17	Lateral Packer w/Attachments	5 YR S/L	10,656.20	4,528.89	2,131.00	6,659.89
06/11/16	Power Washing System	5 YR S/L	6,992.03	2,097.41	1,399.00	3,496.41
12/27/18	Kubota RTV100CW-H	5 YR S/L	17,290.60	5,187.12	3,458.00	8,645.12
12/31/18	Steel Cargo Container (20')	5 YR S/L	4,234.70	1,269.94	847.00	2,116.94
03/01/19	Sonetics Communication Eq.	5 YR S/L	10,766.24	1,884.00	2,153.00	4,037.00
05/01/19	2017 Sullair 185 Air Comp.	5 YR S/L	17,500.00	2,188.00	3,500.00	5,688.00
05/01/19	15 Bulb Solar Arrow Board	5 YR S/L	4,823.00	603.00	965.00	1,568.00
09/01/19	8"-16" Enz Cutter	5 YR S/L	12,920.98	969.00	2,584.00	3,553.00
11/01/19	RST Truck Storm Tractor	5 YR S/L	21,150.00	529.00	4,230.00	4,759.00
07/01/20	8" Enz Culvert Nozzle	5 YR S/L	4,976.15		498.00	498.00
08/01/20	Telespector Storm Tractor	5 YR S/L	27,210.20		2,721.00	2,721.00
	SUB-TOTALS		268,878.26	137,704.38	30,554.00	168,258.38
<b>OFFICE EQUIPMENT</b>						
07/01/19	Office Phone System	5 YR S/L	4,375.00	328.00	875.00	1,203.00
	SUB-TOTALS		4,375.00	328.00	875.00	1,203.00
<b>TOTALS</b>						
			1,616,339.27	1,086,290.34	188,249.23	1,264,356.47



**IF AN INDIVIDUAL PROPRIETORSHIP, ANSWER THIS:**

NAME OF INDIVIDUAL				
ASSUMED NAME (If Applicable)				
BUSINESS ADDRESS	STREET	CITY	STATE	ZIP CODE
RESIDENT ADDRESS	STREET	CITY	STATE	ZIP CODE
REGISTERED IN:		County	FEDERAL EMPLOYER NO.	

**IF A CORPORATION, ANSWER THIS:**

LEGAL CORPORATE NAME Pipeline Management Comany, Inc.				
REGISTERED OFFICE ADDRESS	STREET	CITY	STATE	ZIP CODE
2673 E. Maple Road		Milford	MI	48381
FEDERAL EMPLOYER NO. 26-4720220	INCORPORATION DATE 5/29/2009	STATE OF INCORPORATION Michigan		
<b>NAME</b>	<b>RESIDENT ADDRESS</b>			
RESIDENT AGENT	Jacob Di Ponio			
PRESIDENT	Gerald Garnatz			
VICE-PRESIDENT	David Lusky/Bill Barsh			
SECRETARY	Benedetto Di Ponio			
TREASURER	Jacob A. Di Ponio			

**IF A PARTNERSHIP OR LIMITED LIABILITY COMPANY, ANSWER THIS:**

LEGAL PARTNERSHIP OR LLC NAME				
REGISTERED OFFICE ADDRESS	STREET	CITY	STATE	ZIP CODE
FEDERAL EMPLOYER NO.	DATE OF ORGANIZATION	PARTNERSHIP IS <input type="checkbox"/> General <input type="checkbox"/> Limited		
<b>NAME OF PARTNERS/MEMBERS</b>	<b>RESIDENT ADDRESS</b>			

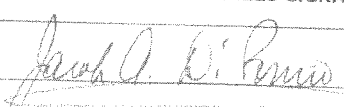

## PERSONS AUTHORIZED TO EXECUTE CONTRACTS

All partners must sign contracts, unless a power of attorney modifying this is supplied.  
 In case of a corporation, only those signatures listed below will be accepted.

The following persons are duly authorized to execute contracts and related documents on behalf of:

LEGAL COMPANY NAME (BIDDER) Pipeline Management Company, Inc.
--

NOTE: In addition, CORPORATIONS shall complete the Certificate of Secretary listing those persons authorized to execute contracts.

NAME <small>(Printed or typed, must match authorized signature exactly)</small>	AUTHORIZED SIGNATURE	DATE
89 Jacob Dr Ponio JACOB A. Di Ponio		4-20-21
David Lusky		4-20-21

## EQUAL EMPLOYMENT OPPORTUNITY/EQUAL ACCESS PROGRAM

The bidder named below has initiated and intends to continue an equal employment opportunity policy designed to eliminate any discrimination in employment because of religion, race, color, national origin, age, sex, marital status, physical or mental handicap, weight or arrest record.

The bidder named below will not discriminate in providing its programs or services to the public because of religion, race, color, national origin, age, sex, marital status or physical or mental handicap. The bidder will also provide reasonable accommodation to the needs of individuals with disabilities consistent with state and federal law.

LEGAL COMPANY NAME (BIDDER) Pipeline Management Company, Inc.
--

### CERTIFICATE OF SECRETARY (Corporations only)

The undersigned, being the duly elected secretary of Pipeline Management Company, a corporation, hereby certifies that the following resolution was duly adopted by the Board of Directors of said corporation at a meeting on APRIL 20, 2021 and that this resolution is in full force and effect:

"RESOLVED, That the following listed person are hereby authorized to execute, on behalf of Pipeline Management any and all contracts with the State of Michigan or other governmental entity."

**NOTE:** The names typed or printed below must exactly match the names on page 22.  
Titles and signatures are not required on this page.

Jacob A. Di Ponio

David R. Lusky

*Jacob A. Di Ponio*  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

SIGNATURE OF SECRETARY

*Benetetta Di Ponio*

DATE

*4-20-21*




### AUTHORIZATION FOR VERIFICATION AND AFFIDAVIT

I, being duly sworn, understand that Act 170 of the Public Acts of 1933 permits, and the "Administrative Rules Governing the Prequalification of Construction Contractors" require the disclosure of financial and other information in the Confidential Prequalification Application and Financial Statement, Form 1313. I am also aware that the submission of false and deceptive information is a misdemeanor under Act 170, and submission of fraudulent statements may result in the prospective bidder not being prequalified. I swear that to the best of my knowledge, the financial statements and other information set forth in this form are true and accurate statements as of the fiscal year end 12/31/20, and that the Certified Public Accountant who prepared the financial statement accompanying this form, as well as any depository, vendor or other agency named in these documents, is authorized to supply the Michigan Department of Transportation with any information to verify the statements contained in this form.

I also understand that by signing below I have/will use the E-Verify System to verify that new employees are legally present and authorized to work in the United States.

By signing below, I hereby confirm this company, any officers, owners, partners or employees are not currently suspended or debarred by the Federal Government.

NAME (Print or type) <i>David Lusky</i>	TITLE Vice President
LEGAL COMPANY NAME (BIDDER) <i>Pipeline Management Company, Inc.</i>	
SIGNATURE OF OWNER, OFFICER, OR PARTNER 	DATE <i>4/20/2021</i>

Subscribe and sworn to before me this 20<sup>th</sup> day of APRIL 2021

NOTARY PUBLIC SIGNATURE <i>Jacob A. Di Pasio</i>	COUNTY/STATE <i>DAKLAND/MICHIGAN</i>	COMMISSION EXPIRES <i>7-28-2024</i>
NOTARY'S PRINTED NAME <i>Jacob A. Di Pasio</i>		

PIPELINE MANAGEMENT COMPANY, INC.  
(a Michigan corporation)

FINANCIAL STATEMENTS  
December 31, 2020 and 2019

PIPELINE MANAGEMENT COMPANY, INC.  
(a Michigan corporation)

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Board of Directors  
Pipeline Management Company, Inc.  
2673 E. Maple Road  
Milford, MI 48381

Directors:

I have reviewed the accompanying Balance Sheet of Pipeline Management, Inc., a Michigan corporation, as of December 31, 2020 and 2019, and the related Statement of Earnings and Cash Flows for the years ended December 31, 2020 and 2019. All information included in these financial statements is the representation of the management of Pipeline Management, Inc.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, I do not express such an opinion.

Based on my review, I am not aware of any material modifications that should be made to the accompanying financial statements.

My review was made for the purpose of expressing limited assurance that there are no material modifications that should be made to the financial statements in order for them to be in conformity with generally accepted accounting principles. The information included in the accompanying Schedule A & B is presented only for supplementary analysis purposes. Such information has been subjected to the inquiry and analytical procedures applied in the review of the basic financial statements, and I am not aware of any material modifications that should be made thereto.

  
PA&M COAST ACCOUNTING  
J. Michael Woodgate

February 10, 2021

PIPELINE MANAGEMENT COMPANY, INC.  
(a Michigan corporation)  
**BALANCE SHEET**  
December 31, 2020 and 2019

**ASSETS**

	2020	2019
Current assets		
Cash and cash equivalents (Note 1)	\$ 200,952	\$ 698,795
Receivables:		
Trade	410,768	391,120
Other prepaids and inspection deposits	21,803	5,000
<b>Total current assets</b>	633,523	1,094,915
Property and equipment, at cost: (Notes 1 & 2)		
Construction & Rehabilitation equipment	1,504,666	1,476,854
Transportation equipment	107,298	95,469
Office equipment	4,375	-0-
<b>Total</b>	1,616,339	1,572,323
Less: Accumulated depreciation	1,264,356	1,086,290
Net property and equipment	351,983	486,033
<b>Total assets</b>	\$ 985,506	\$ 1,580,948

**LIABILITIES**

Current liabilities		
Accounts payable	\$ 129,299	\$ 10,935
Accrued expenses	9,880	57,240
Billings in excess of cost and earnings	-	18,787
Deposit on share purchases (Note 5)	-	186,400
<b>Total current liabilities</b>	139,179	273,362

**STOCKHOLDERS' EQUITY**

Common stock, par value \$1 per share, authorized 50,000 shares, issued and outstanding 2707 shares and 2371 shares	2,707	2,371
Paid in capital	433,080	248,115
Retained earnings:		
Balance, beginning of year	1,057,100	1,017,293
Net income	1,844,601	1,432,699
Less: Distributions to stockholders	(2,491,161)	(1,392,892)
Retained earnings	410,540	1,057,100
Total stockholder's equity	846,327	1,307,586
<b>Total liabilities and stockholder's equity</b>	\$ 985,506	\$ 1,580,948

The accompanying Accountants' Review Report and  
notes are an integral part of the financial statements

PIPELINE MANAGEMENT COMPANY, INC.  
 STATEMENT OF EARNINGS  
 For the years ended December 31, 2020 and 2019

	2020	2019
Sales	\$ 4,767,923	\$ 4,716,911
Cost of sales:		
Materials	45,278	41,348
Direct labor	589,248	588,780
Payroll taxes	74,678	60,000
Sub-contractors	887,223	789,080
Equipment rentals	5,054	28,872
Out of town expenses	480	240
Bonds, permits & inspection fees	32,748	15,485
Misc job costs	47,156	47,293
Cost of sales	1,681,865	1,571,098
Operating Expenses (Schedule A)	1,075,692	1,352,879
Total cost of sales	2,757,557	2,923,977
Gross margin	2,010,366	1,792,934
General and administrative expenses (Schedule A)	412,742	370,250
Operating income	1,597,624	1,422,684
Other income and (expenses):		
Interest income	5,875	8,025
Miscellaneous	.13	.17
Sale of equipment	902	100
Alabama business tax	2,700	2,000
PPP Loan	(110)	(110)
Net income	\$ 1,844,601	\$ 1,432,699
Income per share	\$ 681.42	\$ 604.26
	38.69 %	30.37 %

The accompanying Accountants' Review Report and notes are an integral part of the financial statements

PIPELINE MANAGEMENT COMPANY, INC.  
 STATEMENT OF CASH FLOWS  
 For the years ended December 31, 2020 and 2019

	2020	2019
Cash flow provided by operations	\$ 1,844,601	\$ 1,432,699
Adjustments to reconcile net earnings to cash provided by operating activities		
Items not requiring the use of cash		
Depreciation expense	188,249	195,312
(Increase) Decrease in accounts receivable	(19,648)	37,708
(Increase) Decrease in other prepaids	(16,803)	3,845
(Increase) (Decrease) in accounts payable	118,364	(45,963)
Increase (Decrease) in other liabilities	(251,915)	90,981
Net cash provided by (used in) operating activities	\$ 1,862,848	\$ 1,714,582
Cash flows from investing activities:		
Property and equipment expenditure	(54,829)	(170,495)
Net cash (used in) investing activities	(54,829)	(170,495)
Cash flows from financing activities:		
Sale of common stock	185,301	115,494
S-Corp distributions	(2,491,163)	(1,392,892)
Principal payments on contractual obligations	-	-
Net cash used in financing activities	(2,305,862)	(1,277,398)
Net change in cash and cash equivalents	(497,843)	266,689
Cash and cash equivalents at beginning of year	698,795	432,106
Cash and cash equivalents at end of year	\$ 200,952	\$ 698,795
Supplemental disclosure of cash flow information:		
Interest paid	-	-

The accompanying Accountants' Review Report and notes are an integral part of the financial statements

Note 1 - Summary of Significant Accounting Policies

Corporation's Activities and Operating Cycles

Pipeline Management Company, Inc. is engaged in sewer cleaning, inspection, maintenance and repair activities. The work is performed under prime contracts, subcontracts and time and material contracts. Major customers are public agencies, primarily in southeastern Michigan.

Accounting Method

The financial statements have been prepared on the accrual basis of accounting. Accordingly, income is recognized as earned and expensed as incurred, regardless of the timing of payments.

Revenue and Cost Recognition

Revenues from fixed-price and modified fixed-price construction contracts are recognized on the percentage-of-completion method, measured by the percentage of costs incurred to date to estimated total costs for each contract. This method is used because management considers expended costs to be the best available measure of progress on these contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used will change within the near term.

Contract costs are recorded as incurred. Contract costs include all direct material, labor, subcontract and engineering costs and those indirect costs related to contract performance such as indirect labor and supplies selling, general and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, and estimated profitability, including those arising from contract penalty provisions, and final contract settlements may result in revisions to costs and income and are recognized in the period in which the revenues are determined.

No gross profit is recognized until a contract has reached a stage of completion sufficient to reasonably determine, in the opinion of management, the ultimate realizable profit. General and administrative expenses are charged to expense as incurred.

Financial Statement Classifications

The current asset, "Cost and estimated earnings in excess of billings" represents revenues recognized in excess of amount billed. The current liability, "Billings in excess of costs and estimated earnings" represents billings in excess of revenues recognized.

Cash Equivalents

The Corporation considers all investment securities with a maturity of three months or less when acquired, to be cash equivalents. All cash and temporary investments are placed primarily with one high credit quality institution. Cash equivalents are valued at cost plus accrued interest, which approximates market. None of the cash reflected on the balance sheet at December 31, 2020 and 2019 is required as compensating balances.

Concentration of Credit Risk

Financial instruments that potentially subject the Corporation to significant concentrations of credit risk consist principally of cash, cash equivalents, short-term investments and trade accounts receivable. The Corporation's cash is maintained in one financial institution. The Corporation sells its services primarily to municipalities and counties located in Southeastern Michigan.



PIPELINE MANAGEMENT COMPANY, INC.

NOTES TO THE FINANCIAL STATEMENTS  
(continued)

December 31, 2020 and 2019

**Note 1 - Summary of Significant Accounting Policies (continued)**

**Pervasiveness of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Property and Equipment**

Construction and transportation equipment are stated at cost. Major renewals and improvements, which extend the originally estimated economic life of assets, are capitalized. Expenditures for replacements, maintenance and repairs, which do not improve or extend the useful life of the respective assets are expensed currently. When items are disposed of, the cost and accumulated depreciation are eliminated from the accounts and any gain or loss is included in the results of operation.

Depreciation of property and equipment is provided by charges to earnings using the straight-line method over the estimated life of the respective items, which range between three to five years.

**Bad Debts**

The Corporation uses the direct charge-off method for recognition of bad debts. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts. However, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

**Advertising Costs**

Advertising costs, included in selling, general and administrative expense, are expensed as incurred and were \$6,330 in 2020 and \$12,770 in 2019.

**Earnings Per Share**

Net earnings per share are based on the average number of shares of common stock outstanding during the year.

**Income Taxes**

The Corporation has elected to be treated as an S corporation under the Internal Revenue Code. Under these provisions, the Corporation generally does not pay Federal corporate income taxes on its taxable income. Instead, the stockholders are liable for individual Federal income taxes on their respective share of the Corporation's taxable income. Accordingly, no provision for Federal corporate income taxes has been reflected in the financial statements.

**Comprehensive Income**

The Corporation had no items of other comprehensive income for the years ended December 31, 2020 and 2019.

PIPELINE MANAGEMENT COMPANY, INC.

NOTES TO THE FINANCIAL STATEMENTS  
(continued)

December 31, 2020 and 2019

**Note 2 - Depreciation**

Depreciation expense charged to operations was as follows:

	<u>Life</u>	<u>Method</u>	<u>2019</u>	<u>2018</u>
Construction equipment	3-5 Yrs.	S.L.	\$ 170,819	\$ 179,675
Transportation equipment	3-5 Yrs.	S.L.	15,876	15,637
Office Equipment	5 Yrs	S.L.	875	-0-
			<u>\$ 187,570</u>	<u>\$ 195,312</u>

**Note 3 – Rent**

The Corporation has two leased properties.

The first lease is with Childs Lake Road Company, a related entity. This is a triple net lease with the corporation paying all taxes, insurance and repairs. The lease is on a monthly basis for 2020 and 2019 at \$4,600 per month starting in 2020 and \$4,500 in 2019. Starting in 2021 rent increased to \$4,700 per month with a five year lease.

The second lease is for property in Waterford, MI which is on a monthly basis at \$3,000 per month. The lease ends March 31, 2021.

**Note 4 – Employee Benefits**

In 2015, the Corporation adopted a 401(k) savings plan ("Savings Plan") covering substantially all of its employees. Under the Savings Plan, eligible employees may contribute a portion of their compensation to the Savings Plan with the Corporation matching a percentage of participants contributions. Both the participant's and the Corporation contributions are fully vested. For the years ended December 31, 2020 and 2019, the Corporation contribution was \$18,217 and \$16,529.

PIPELINE MANAGEMENT COMPANY, INC.

NOTES TO THE FINANCIAL STATEMENTS

(continued)

December 31, 2020 and 2019

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**Note 5** – Stock Purchase Agreement

The Corporation and its shareholders have entered into a stock purchase agreement where the Corporation agrees to sell the unissued shares of the Corporation. The shares will be sold at a price determined by a formula stipulated in the agreement.

The Corporation has agreed to sell shares to three individuals. The number of shares is 499 each of which 43 shares were sold to two individuals in 2017 and 94 shares in 2018 and 99 shares in 2019 and an additional 336 shares in 2020.

The corporation sold 18 shares to an original shareholder in 2019. Prior to January 1, 2017 the Individual owned 381 shares.

The Corporation's net book value as of the year-ended December 31, 2020 and 2019 is \$842,006 and \$1,307,586. As of December 31, 2020 and 2019, the total outstanding shares were 2707 and 2317 making the net book value per share \$311.05 for 2020 and \$551.49 for 2019.

**Note 6** – Paycheck Protection Program

The Corporation received from the Small Business Administration a loan of \$237,610 under the Paycheck Protection Program (PPP). On November 2, 2020 the loan was forgiven by the SBA as the Corporation met all the qualifications needed.

**Note 7** – Sequence Events

Effective after the close of business on December 31, 2020, all of the shareholders sold their stock in Pipeline Management Company, Inc. Three of the shareholders have purchased equity in the new ongoing entity.

PIPELINE MANAGEMENT COMPANY, INC.  
 SUPPORTING SCHEDULE OF OPERATING AND  
 GENERAL AND ADMINISTRATIVE EXPENSES  
 For the years ended December 31, 2020 and 2019

SCHEDULE A

Sales	<u>2020</u>		<u>2019</u>	
Operating expenses:	<u>\$ 4,767,923</u>	<u>100.0 %</u>	<u>\$ 4,716,911</u>	<u>100.0 %</u>
Bond guarantee fees				
Depreciation	\$ -	-	\$ 5,000	.10 %
Equipment operating expenses:	188,249	3.95	195,312	4.14
Gas & oil				
Permits & licensing	70,882	1.48	121,360	2.57
Repairs & maintenance	12,731	.26	16,137	.34
Shop supplies & general maintenance	151,892	3.18	254,341	5.39
Estimating	24,410	.52	25,857	.55
GPS systems	162,470	3.40	246,776	5.23
Grout, spot liner material & supplies	1,625	.04	1,353	.03
Insurance	12,196	.26	4,823	.10
Mechanic wages	90,239	1.90	67,811	1.44
Perishable tools	113,521	2.38	73,602	1.56
Plans	16,104	.34	18,208	.39
Shop rental, utilities & taxes	591	.02	295	-
State of Mich use tax	83,975	1.76	76,715	1.64
Salary	2,767	.06	3,869	.08
Sub-contract shop services	60,470	1.27	140,976	2.99
Supervision wages	-	-	24,512	.52
Vehicle rental	63,320	1.33	57,934	1.23
Covid downtime wages	16,400	.35	18,000	.38
	3,850	.07		
Total operating expenses	<u>\$ 1,075,692</u>	<u>22.57 %</u>	<u>\$ 1,352,879</u>	<u>28.68 %</u>
General and administrative expenses:				
Advertising	\$ 6,300	.13 %	\$ 12,770	.27 %
Computer and software maintenance	20,513	.43	15,429	.33
Dues and subscriptions	7,047	.14	7,616	.16
Entertainment	8,955	.18	10,457	.22
Health insurance	76,213	1.60	77,738	1.65
Insurance - general	16,261	.34	15,748	.33
Office expense	13,969	.30	15,440	.33
Office wages	16,730	.34	17,218	.37
Officers' salaries	121,300	2.54	104,000	2.20
401K expense	18,217	.38	16,529	.35
Payroll processing	7,010	.15	10,102	.22
Payroll taxes	9,260	.20	27,912	.59
Professional fees	76,372	1.61	23,846	.50
Safety & PACP training	4,946	.11	5,138	.11
Telephone expense	9,649	.21	10,380	.22
401K maintenance fee			127	-
Total general and administrative expenses	<u>\$ 412,742</u>	<u>8.66 %</u>	<u>\$ 370,250</u>	<u>7.85 %</u>

The accompanying Accountants' Review Report and notes are an integral part of the financial statements

PIPELINE MANAGEMENT COMPANY, INC.

SCHEDULE OF EARNED INCOME  
ON UNCOMPLETED CONTRACTS  
December 31, 2019

SCHEDULE B

	<u>City of Fenton</u>
Contract amount	\$ 395,000
Estimated costs	<u>79,000</u>
Estimated profit	316,000
Cost to date	20,971
Percentage of completion	26.55%
Profit to date	83,883
Amount earned to date	104,854
Billed to date	<u>123,641</u>
Billings in excess of cost and estimated earnings	<u>\$ 18,787</u>

The accompanying Accountants' Review Report and notes are an integral part of the financial statements.

# Jacob A. Di Ponio

*Certified Public Accountant (CPA) and Certified Management Accountant (CMA)*

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29251 Creek Bend Drive, Farmington Hills, MI 48331 ▪ 248.343.0961 (cell) ▪ [jake@pipeline.us.com](mailto:jake@pipeline.us.com)

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## *Professional Experience Profile*

PIPELINE MANAGEMENT COMPANY, INC. Shareholder, General Manager & Financial Controller	2009-PRESENT
DI PONIO & MORELLI CONSTRUCTION COMPANY Shareholder, General Manager & Financial Controller (1990-present) Treasurer & Office Manager (1983-1990)	1983-2009
HENRY & IANUZZI, PC, TROY, MI. Manager	1980-1983

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## *Professional Certifications*

STATE OF MICHIGAN – CERTIFIED PUBLIC ACCOUNTANT  
STATE OF MICHIGAN – CERTIFIED MANAGEMENT ACCOUNTANT  
State of Michigan – Builder's License  
MDEQ Certified Storm Water Operator  
Commercial Drivers License, Endorsements N&T  
Adult CPR, First Aid, Traffic Control and Confined Space Certified

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## *Professional Affiliations*

AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS  
MICHIGAN ASSOCIATION OF CERTIFIED PUBLIC ACCOUNTANTS  
MICHIGAN INFRASTRUCTURE AND TRANSPORTATION ASSOCIATION (MITA)

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## *Community Leadership*

ST. FABIAN CATHOLIC CHURCH: YOUTH GROUP WORSHIP COMMITTEE MEMBER FOR 13 YEARS,  
BUILDING COMMITTEE MEMBER FOR 4 YEARS, PARISH ALTAR MINISTER/SACRISTAN FOR 19 YEARS,  
CHRISTIAN SERVICE FOR 19 YEARS, THANKSGIVING BASKET COMMITTEE FOR 3 YEARS,  
HOUSING THE HOMELESS FOR 10 YEARS  
YOUTH COACHING: CYO, NFWB AND KENSINGTON VALLEY BASEBALL ASSOCIATION, TEAM MANAGER AND  
COACH FOR 10 YEARS  
SANT' ELIA ITALIAN CLUB: FOUNDING MEMBER, BOARD MEMBER & TREASURER (12 YEARS)  
PURE OAKLAND WATER (NON-PROFIT 501C3): 7 YEAR MEMBER, CORPORATE TREASURER

**David Lusky**

2157 Canterwood Highland, MI 48357

**Professional Experience Profile**

**Pipeline Management Company**

April 2013 – Current  
*Project Manager/Owner*

**BLD Services, Inc.**

April 2013 – March 2014  
*Regional General Manager*

**Inland Waters Pollution Control**

July 2009 – April 2013  
*President & General Manager*

**Toll Brothers Inc., Arlington Heights, IL**

April 2000 - May 2009  
*Sr. Land Development Manager*

**Education**

**Eastern Michigan University, Ypsilanti, MI**

1999 - 2004

- BS, Construction Management; triple minor in Contract Law, General Business and General Management
- Graduated Cum Laude with a **3.6 GPA**
- Member of the football and baseball teams. Served as Captain of the football team for the 2002 and 2003 season. Garnered multiple academic and athletic awards.

**Additional Information**

- Proficient in Excel, Word, Microsoft Project and Outlook
- PACP, MACP, LACP Certified Through NASSCO
- Chemical Grouting Certification Through Avanti
- First Aid/ Adult CPR/AED Certified Through MITA
- OSHA 30 Certified
- Soil Erosion and Sediment Control Certification through the Toll Brothers training program
- Awarded **Associate of the Quarter** multiple times at Toll Brothers and received Land Development company wide annual award twice for beating budget projections and once for best engineering cost saving ideas.

[lusky54@gmail.com](mailto:lusky54@gmail.com)

References available upon request

Phone: (810) 923 9478





Pipeline Management Co., Inc  
Michigan Department of Transportation  
Contractor's Statement of Specific Experience - Page 5  
This Work Is Associated with 4A & 4B - Drainage - Sewer Cleanout & Inspection

<u>YEAR</u>	<u>DESCRIPTION OF WORK</u>	<u>NAME OF OWNER</u>	<u>LOCATION</u>	<u>WCRK CLASS TOTAL</u>	<u>JOB TOTAL</u>
	Note Excludes contract work valued at less than \$50,000				
15	Storm sewer and Sanitary sewer cleaning & CCTV Inspection	City of Fenton	Fenton, MI.	104,854	104,854
19	Storm Drain cleaning & CCTV Inspection & Emergency Blockage Cleaning	Veolia, Inc.	Wayne County, MI	60,250	60,250
19	Sewer Cleaning & CCTV Assessment	Livingston County Dr. Comm.	Livingston County, MI.	58,744	58,744
19	Sewer line cleaning, CCTV Inspection, grouting & spot lining	Augusta Township, MI.	Livingston County, MI.	108,600	108,600
19	Sewer line cleaning, CCTV Inspection, grouting & spot lining & Emergency Service Response	City of Pontiac	Oakland County, MI	300,173	300,173
19	Sewer line cleaning, CCTV Inspection, grouting & spot lining	Dan's Excavating	Macomb County, MI	101,136	101,136
19	Sewer line cleaning & CCTV Inspection	Independence Twp., MI	Oakland County, MI	570,716	570,716
19	Sewer line cleaning, CCTV Inspection, grouting & spot lining	City of Farmington, MI	Oakland County, MI	63,489	63,489
19	CIPP Lining	Bloomfield Hills, MI	Oakland County, MI	191,630	191,630
19	2019 Contract work completed as part of a Oakland County Water Resources Commission blanket contract including sewer cleaning, CCTV assessment grouting, spot lining and full length lining and Emergency Response Services.	Water Resources Commission of Oakland County	Oakland County, MI	3,155,778	3,155,778
20	Sewer line cleaning, CCTV Inspection, grouting, spot lining & full length lining	City of Novi	Oakland County, MI	1,065,519	1,065,519
20	Sewer line cleaning, CCTV Inspection, grouting, spot lining & full length lining	City of Fenton	Genesee County, MI	343,556	343,556
20	Sewer line cleaning, CCTV Inspection, grouting & spot lining	Augusta Township	Washtenaw County, MI	103,615	103,615
20	Sewer line cleaning, CCTV Inspection, grouting & spot lining & Emergency Service Response	City of Pontiac	Oakland County, MI	651,078	651,078
20	Sewer line cleaning, CCTV Inspection, grouting & spot lining & Emergency Service Response	Independence Twp., MI	Oakland County, MI	769,163	769,163
20	Sewer line cleaning, CCTV Inspection, grouting, spot lining & full length lining	City of Farmington	Oakland County, MI	941,496	941,496

As a point of clarification we wish to clarify that sewer cleaning and inspecting are performed at the same time by the same crew. We inspect the line with a mobile camera as it's being cleaned to make sure the pipe is clean and to video record and report the condition of the pipe at the same time. The work process is one and the same and always parts of the same contract. Approximately 90% of our annual work is in pipe that is between 8" and 60" in diameter. The other 10% is between 60" and 720" pipe.

10:41 AM  
04/20/21

**Pipeline Management Company Inc**  
**A/R Aging QuickZoom**  
**As of December 31, 2020**

Type	Date	Num	Due Date	Aging	Open Balance
<b>TH Management/Fieldstone Village</b>					
<b>2020-029 TH Management</b>					
Invoice	12/21/2020	2020-145	12/21/2020	10	6,240.00
Total 2020-029 TH Management					6,240.00
Total TH Management/Fieldstone Village					6,240.00
<b>Capital Construction Group</b>					
<b>2020-022 Bouges Drive Assess &amp; Spot Line</b>					
Invoice	09/02/2020	2020-093	09/02/2020	120	6,500.00
Total 2020-022 Bouges Drive Assess & Spot Line					6,500.00
Total Capital Construction Group					6,500.00
<b>City of Novi - Customer</b>					
<b>2020-021 2020 San. Pipe &amp; MH Rehab.</b>					
Invoice	12/08/2020	2020-139	12/04/2020	27	54,568.43
Invoice	12/21/2020	2020-143	12/21/2020	10	86,935.76
Total 2020-021 2020 San. Pipe & MH Rehab.					141,504.19
Total City of Novi - Customer					141,504.19
<b>Nagle Paving</b>					
<b>2020-018 2020 Projects</b>					
Invoice	12/21/2020	2020-148	12/21/2020	10	2,376.00
Total 2020-018 2020 Projects					2,376.00
Total Nagle Paving					2,376.00
<b>City of Pontiac - Customer</b>					
<b>2020-003 City of Pontiac 2020 Projects</b>					
Invoice	11/25/2020	2020-131	11/25/2020	36	27,098.50
Invoice	12/08/2020	2020-137	11/25/2020	36	28,150.75
Invoice	12/21/2020	2020-142	12/21/2020	10	34,960.50
Credit Memo	12/31/2020	2020-142X	12/31/2020		-812.50
Total 2020-003 City of Pontiac 2020 Projects					89,397.25
Total City of Pontiac - Customer					89,397.25
<b>Water Resources Commissioner</b>					
<b>2020-001 2020 OCWRC Blanket Contract</b>					
Invoice	11/11/2020	2020-127	11/11/2020	50	4,897.00
Invoice	11/25/2020	2020-133	11/25/2020	36	12,914.57
Invoice	11/25/2020	2020-135	11/25/2020	36	1,064.58
Invoice	12/08/2020	2020-138	12/08/2020	23	26,446.11
Invoice	12/21/2020	2020-140	12/21/2020	10	43,644.40
Invoice	12/21/2020	2020-144	12/21/2020	10	43,073.32
Invoice	12/21/2020	2020-146	12/21/2020	10	5,093.00
Invoice	12/23/2020	2020-149	12/23/2020	8	8,088.82
Invoice	12/23/2020	2020-150	12/23/2020	8	2,204.54
Invoice	12/31/2020	2020-127X	12/31/2020		153.82
Total 2020-001 2020 OCWRC Blanket Contract					147,580.16
Total Water Resources Commissioner					147,580.16
<b>Waterford Township - Customer</b>					
<b>2020-008 2020 Projects</b>					
Invoice	11/11/2020	2020-128	11/11/2020	50	2,320.00
Total 2020-008 2020 Projects					2,320.00
Total Waterford Township - Customer					2,320.00

10:41 AM

04/20/21

Pipeline Management Company Inc  
A/R Aging QuickZoom  
As of December 31, 2020

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Type	Date	Num	Due Date	Aging	Open Balance
Wayne County					
2020-017 2020 Projects					
Invoice	09/30/2020	2020-103	09/30/2020	92	4,950.00
Invoice	10/09/2020	2020-105	10/09/2020	93	4,950.00
invoice	12/21/2020	2020-141	12/21/2020	10	4,950.00
Total 2020-017 2020 Projects					<hr/> 14,850.00
Total Wayne County					<hr/> 14,850.00
<b>TOTAL</b>					<hr/> <b>410,767.60</b> <hr/>

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04/20/21

**Pipeline Management Company Inc**  
**A/P Aging QuickZoom**  
**As of December 31, 2020**

Type	Date	Num	Open Balance
<b>Absopure Water Company</b>			
Bill	12/31/2020	87773156	39.00
Total Absopure Water Company			39.00
<b>Access Interactive</b>			
Bill	12/30/2020		100.70
Total Access Interactive			100.70
<b>Amerisure</b>			
Bill	12/31/2020	202012310073	400.00
Total Amerisure			400.00
<b>C&amp;T Tree Services, LLC</b>			
Bill	12/31/2020		3,000.00
Total C&T Tree Services, LLC			3,000.00
<b>Cardmember Service</b>			
Bill	12/31/2020		7,558.07
Total Cardmember Service			7,558.07
<b>Comcast</b>			
Bill	12/31/2020		191.24
Total Comcast			191.24
<b>D'Angelo Brothers, Inc.</b>			
Bill	12/20/2020	7045	6,159.49
Bill	12/20/2020		20,877.50
Total D'Angelo Brothers, Inc.			27,036.99
<b>Dell Business Credit</b>			
Bill	12/31/2020	10451176646	1,794.44
Bill	12/31/2020	10449975561	72.92
Bill	12/31/2020	10450236075	361.45
Bill	12/31/2020	10450365125	65.80
Total Dell Business Credit			2,294.61
<b>Digital Color Technologies</b>			
Bill	12/31/2020		115.54
Total Digital Color Technologies			115.54
<b>DTE Energy</b>			
Bill	12/31/2020	December/January	933.40
Total DTE Energy			933.40
<b>Etna Supply Company</b>			
Bill	12/31/2020	S103810937.001	60.31
Total Etna Supply Company			60.31
<b>Fastenal, Inc.</b>			
Bill	12/31/2020	MIDE6128971	3.71
Total Fastenal, Inc.			3.71
<b>Fleetpride</b>			
Bill	12/31/2020	65512425	36.03
Bill	12/31/2020	66224290	116.90
Total Fleetpride			152.93

**Pipeline Management Company Inc**  
**A/P Aging QuickZoom**  
**As of December 31, 2020**

Type	Date	Num	Open Balance
<b>Gerald Garnatz - Expenses</b>			
Bill	12/31/2020		174.89
Total Gerald Garnatz Expenses			174.89
<b>Highland Janitorial</b>			
Bill	12/31/2020		150.00
Total Highland Janitorial			150.00
<b>Insituform</b>			
Bill	11/30/2020		19,777.50
Bill	12/31/2020		54,307.02
Total Insituform			74,084.52
<b>Jack Doheny Companies</b>			
Bill	12/31/2020	113226	6,298.00
Bill	12/31/2020	113259	279.84
Bill	12/31/2020	113372	3,710.00
Bill	12/31/2020	114694	186.98
Total Jack Doheny Companies			10,474.82
<b>Knight's Auto Supply, Inc.</b>			
Bill	12/31/2020	498149	208.28
Total Knight's Auto Supply, Inc.			208.28
<b>Mill Supply, Inc.</b>			
Bill	12/31/2020	122939	38.28
Total Mill Supply, Inc.			38.28
<b>Murray's Auto Walled Lake</b>			
Bill	12/31/2020	457591	269.82
Credit	12/31/2020	457946	-49.82
Bill	12/31/2020	12.31.2020	8.82
Bill	12/31/2020		220.47
Total Murray's Auto Walled Lake			449.29
<b>RITTER TECH</b>			
Bill	12/31/2020	Z46142-001	41.35
Total RITTER TECH			41.35
<b>Safelite Fulfillment, Inc.</b>			
Bill	12/31/2020	05128243631	313.17
Total Safelite Fulfillment, Inc.			313.17
<b>State of Michigan - Sales, Use &amp; WH Taxes</b>			
Bill	12/31/2020		221.19
Total State of Michigan - Sales, Use & WH Taxes			221.19
<b>Telespector Corp</b>			
Bill	12/31/2020	26069	569.26
Total Telespector Corp			569.26
<b>Verizon</b>			
Bill	12/31/2020		96.09
Total Verizon			96.09
<b>West Oakland Wings Baseball</b>			
Bill	12/31/2020		500.00
Total West Oakland Wings Baseball			500.00

10:43 AM

04/20/21

Pipeline Management Company Inc  
A/P Aging QuickZoom  
As of December 31, 2020

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Type	Date	Num	Open Balance
Wolverine Truck Sales, Inc.			
Bill	12/31/2020	1211399	91.08
Total Wolverine Truck Sales, Inc.			91.08
TOTAL			129,298.72

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# PIPELINE MANAGEMENT CO., INC.

Michigan Department of Transportation Prequalified Contractor  
 Pipeline Inspection, Maintenance, Repair and Rehabilitation

PROJECT	OWNER	CONTRACT AMOUNT	DATE
Oakland County Water Resources Commissioner Oakland County, Michigan- Blanket Contract For Cleaning, TV, CIPP Spot Repairs, & Grouting of 8"-160" pipe	OCWRC 1 Public Works Drive Waterford, MI 48328 Attn: Ben Lewis, P.E. (248) 858 0958	Blanket Maintenance Contract	Start: 5/01/09 Est. End: Ongoing
Clinton Township, Michigan Judson Gardens Pre-Cleaning & TV For CIPP Lining of 10"-18" Work Completed For Layne Inliner	Charter Township of Clinton, MI 40700 Romeo Plank Road Clinton Township, MI 48038 Attn: Jim Gabrish- Inspector (586) 286 8000	\$100,000	Start: 09/23/13 Ended: 11/01/13
Stevensville, MI Stevensville Sanitary Sewer Rehab Pre-Cleaning & TV & Joint Grouting For CIPP Lining of 8"-12" Work Completed For Insituform	Lincoln Charter Township 2055 W. John Beers Road Stevensville, MI 49127 Attn: Richard Stauffer (269) 429 1589	\$40,000	Start: 11/25/13 Ended: 12/06/13
Milford, MI Sanitary Sewer Rehabilitation Project Pre-Cleaning & TV, Joint Grouting, & CIPP Spot Lining of 8"-15"	OHM Advisors 34000 Plymouth Road Livonia, MI Attn: Mr. Matt Parks, P.E. (734) 522 6711	\$400,000	Start: 10/15/09 Ended: 10/15/10
Romulus, MI Sanitary Sewer Rehabilitation Project Pre-Cleaning & TV, Joint Grouting, & CIPP Spot Lining of 8"-24"	OHM Advisors 34000 Plymouth Road Livonia, MI Attn: Mr. Derek Klenke (734) 522 6711	\$450,000	Start: 04/15/13 Ended: 12/15/2014
Livonia, MI Sanitary Sewer Rehabilitation Project Pre-Cleaning & TV, Joint Grouting, Lateral Grouting, & CIPP Spot Lining of 8"-21" Work Completed For Insituform	OHM Advisors 34000 Plymouth Road Livonia, MI Attn: Mr. Derek Klenke (734) 522 6711	\$500,000	Start: 10/23/13 Ended: 8/19/14



# PIPELINE MANAGEMENT CO., INC.

Michigan Department of Transportation Prequalified Contractor  
 Pipeline Inspection, Maintenance, Repair and Rehabilitation

<p>Owosso, MI          Owosso Sanitary Sewer Rehab          Pre-Cleaning &amp; TV For CIPP Lining of 21"-27"          Work Completed For Insituform</p>	<p>Insituform          1088 Victory Dr.          Howell, MI 48843          Attn: Ken Quillen          (517) 546 4107</p>	<p>\$50,000</p>	<p>Start: 05/06/14          Ended: 9/30/14</p>
<p>Oakland County Water Resources Commissioner          GWK Drain Project- Cleaning, TV, CIPP Spot          Repairs, &amp; Grouting of 8"-78" Pipe</p>	<p>OCWRC          1 Public Works Drive          Waterford, MI 48328          Attn: George Nichols, P.E.          (248) 858 0958</p>	<p>\$1,000,000</p>	<p>Start: 1/13/14 Est.          Ended: 10/03/14</p>
<p>Gulf Shores, Alabama          Gulf Shores Sanitary Sewer Grouting Project          Joint &amp; Lateral Grouting of 8"-15" Pipe</p>	<p>Utilities Board of the City of Gulf          Shores          1629 East 1<sup>st</sup> Street          Gulf Shores, Alabama 36547          Attn: Clifford Johnson          (251) 968 6323</p>	<p>\$700,000</p>	<p>Start: 10/1/14 Est.          Ended: 3/1/2015</p>
<p>Macomb County Public Works          42" Lakeshore Interceptor Extension          Joint Grouting of 42" Pipe          Work Performed for Lanzo Trenchless          Technologies- North</p>	<p>Lanzo Trenchless Technologies North          28135 Groesbeck Hwy.          Roseville, MI 48066          Attn: Kevin Murphy          (586) 775 5819</p>	<p>\$30,000</p>	<p>Start: 7/22/14          Ended 8/1/14</p>
<p>Roanoke, Virginia          FY13 Sewer Lining Project          Lateral Grouting in 8" Main          Work Performed For Portland Utilities          Construction</p>	<p>Portland Utilities Construction Company          P.O. Box 510          Portland, TN 37148          Attn: Gary Testa          (815) 325 3374</p>	<p>\$25,000</p>	<p>Start: 03/31/14          Ended: 04/02/14</p>
<p>Independence Township, MI          Sanitary Sewer Cleaning &amp; Televising Program          Sewer Assessment of the Sanitary System &amp;          Rehabilitation of The Assessed Sewer 8"-48"</p>	<p>Hubbell, Roth, &amp; Clark, Inc.          Attn: Todd Sneathen, P.E.          555 Hulet Drive          Bloomfield Hills, MI          (248) 454 6576</p>	<p>Blanket          Maintenance          Contract</p>	<p>Start: 09/08/2014          End: Ongoing</p>





# PIPELINE MANAGEMENT CO., INC.

Michigan Department of Transportation Prequalified Contractor  
 Pipeline Inspection, Maintenance, Repair and Rehabilitation

<p><u>City of Bay City</u>          2014 Critical Sewer Relining Project          Cleaning &amp; Televising 8"-20" For Lining</p>	<p>Lanzo Trenchless Technologies North          28135 Groesbeck Hwy.          Roseville, MI 48066          Attn: Kevin Murphy          (586) 775 5819</p>	<p>\$145,000</p>	<p>Start: 09/30/2014          Ended:          12/02/2014</p>
<p><u>City of Farmington</u>          2014 Sanitary Sewer Rehabilitation          Cleaning &amp; Televising 12" to 42" X 27" Elliptical          For Lining, UV Spot Lining 24", &amp; MH Rehab</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Matt Parks, P.E.          (734) 522 6711</p>	<p>\$303,149.25</p>	<p>Start: 1/12/2015          Ended: 4/15/2016</p>
<p><u>Wayne County Department of Public Services</u>          Siphon S-1 Clean &amp; Televis Project- 24"          Cleaning &amp; Televising 24" Dual Siphons          Inkster Arm 60" Cleaning          Hines Drive Regulator &amp; Siphon Cleaning- 72"          Downriver 5 Year Interceptor &amp; Tunnel Cleaning-          36"- 108"</p>	<p>Wayne County Downriver W/WTF          797 Central          Wyandotte, MI 48192          Attn: Chris Nastally          (313) 506 8488</p>	<p>\$1,000,000</p>	<p>Start: 2/15/2015          Ended:          10/15/2016</p>
<p><u>OMID- Northeast Pump Station Wet Well          Cleaning</u>          Cleaning North side of the wet well that was 125'          deep- Removed over 50 cubic yards of material          and cleaned debris from protection screen</p>	<p>OCWRC          1 Public Works Drive          Waterford, MI 48328          Attn: Sid Lockhart, P.E.          (248) 858 0958</p>	<p>\$75,000</p>	<p>Start: 4/13/2015          Ended: 4/21/2015</p>
<p><u>Chesterfield Township- 2015 Sanitary Sewer          Rehabilitation By FCIPP &amp; SCIPP Lining</u>          Cleaning &amp; CCTV &amp; Spot Lining of 15 segments          ranging from 10" to 21"</p>	<p>AEW          51301 Schoenherr Road          Shelby Twp., MI 48315          Attn: Aseel Putros, P.E.          (248) 726 1234</p>	<p>\$163,000</p>	<p>Started: 7/13/2015          Ended: 9/24/2015</p>



# PIPELINE MANAGEMENT CO., INC.

Michigan Department of Transportation Prequalified Contractor  
 Pipeline Inspection, Maintenance, Repair and Rehabilitation

<p>City of Royal Oak- 2015 Sewer Televising &amp; Root Treatment</p> <p>Cleaning &amp; CCTV of 105,000' of 8"-36" Combined Sewer &amp; Root Treatment of 21,000' of 8"-36" Combined Sewer.</p>	<p>City of Royal Oak          211 Williams Street          Royal Oak, MI 48067          Attn: Leo Seneres, P.E.          (248) 246 3260</p>	<p>\$398,000</p>	<p>Started: 7/06/2015          Ended: 4/3/2016</p>
<p>City of Farmington Hills- Storm Sewer Cleaning &amp; CCTV Assessment- Independence Commons Subdivision</p> <p>Cleaning &amp; CCTV Assessment of 15,000' of 10"-48" Storm Sewer</p>	<p>HRC          555 Hulet Drive          P.O. Box 824          Bloomfield Hills, MI 48303-0824          Attn: Kristen Paulson, P.E.          (248) 454-6300</p>	<p>\$100,000</p>	<p>Started: 7/29/2015          Ended: 10/15/2016</p>
<p>City of New Baltimore- Brady &amp; Reginald Street Rehabilitation of Sanitary Sewer (CIPP Of Laterals) &amp; Rehabilitation Of Sanitary Manholes</p> <p>Manhole Lining of 11 MH's &amp; Lateral Lining of 9 Laterals</p>	<p>Project Control Engineering, Inc.          P.O. Box 307          Algona, MI 48001          Attn: Jeff Horner, P.E.          (810) 794 1931</p>	<p>\$119,175</p>	<p>Started: 9/21/2015          Ended: 11/1/2015</p>
<p>Township of Scio- 2015/2016 Sanitary Sewer Televising Project</p> <p>27,003' of 8"-18" of CCTV/Clean/Assessment &amp; 110 MH Inspections</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Matt Parks, P.E.          (734) 522 6711</p>	<p>\$77,549.95</p>	<p>Started: 12/7/2015          Ended: 3/1/2016</p>
<p>Commerce Township Saw Grant # 1021-01- CCTV &amp; Sanitary Sewer Cleaning/Assessment w/ Manhole Inspections</p> <p>75,000' of 8"-36" CCTV/Clean/Assess &amp; 350 MH Inspections</p>	<p>Giffels Webster          1025 E. Maple Rd. Suite 100          Birmingham, MI 48009          Attn: Joe Kogler          (248) 852 3100</p>	<p>\$349,650</p>	<p>Started: 4/04/2016          Ended: 10/15/2016</p>
<p>Township of Scio- 2016 Sanitary Sewer Rehab Project - 7,900' of 8"-15" CIPP Lining, 8 UV Cure Fiberglass Reinforced Spot Lining, MH and Joint Grouting</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Matt Parks, P.E.          (734) 522 6711</p>	<p>\$332,159.95</p>	<p>Started: 8/01/2016          Ended: 4/1/2017</p>



# PIPELINE MANAGEMENT CO., INC.

Michigan Department of Transportation Prequalified Contractor  
 Pipeline Inspection, Maintenance, Repair and Rehabilitation

<p>Oakland County Water Resources Commissioner          9 Mile @ PHCC Sanitary Sewer Rehab Project-          CIPP Lining 969 of 36" including cleaning &amp;          CCTV, bypass, clearing, access roads, grouting,          and restoration.</p>	<p>OCWRC          1 Public Works Drive          Waterford, MI 48328          Attn: George Nichols, P.E.          (248) 858 0958</p>	<p>\$919,000.00</p>	<p>Started: 12/1/2018          Ended: 4/15/2019</p>
<p>City of Pontiac          Storm Sewer Cleaning &amp; Catch Basin Cleaning          Throughout The City- Various Sizes Each Year</p>	<p>City of Pontiac          47450 Woodward Avenue          Pontiac, MI. 48342          Attn: Jack Cady          (248)758 3616</p>	<p>Blanket          Maintenance          Contract</p>	<p>Start: 04/01/2019          End: Ongoing</p>
<p>City of Farmington          Blanket Maintenance Contract          Cleaning &amp; Televising Various Sizes Each Year</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Matt Parks, P.E.          (734) 522 6711</p>	<p>Blanket          Maintenance          Contract</p>	<p>Start: 06/01/2019          End: Ongoing</p>
<p>Dans Excavating          Multiple Jobs 2019- Cleaning &amp; Televising, Spot          Lining, Joint &amp; Lateral Grouting Various Sizes</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Matt Parks, P.E.          (734) 522 6711</p>	<p>\$101,135.00</p>	<p>Start: 01/01/2019          Ended: 11/1/2019</p>
<p>Augusta Township          Grouting Joints 15", 312LF of 15" CIPP Lining,          15" UV Spot Lining, Spray-lining 5 Manholes</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Nicholas Bayley, P.E.          (734) 522 6711</p>	<p>\$250,000.00</p>	<p>Start: 05/21/2019          Ended: 8/15/2020</p>
<p>DTE Energy          CCTV 3000' of 14" HDPE Forcemain</p>	<p>DTE Energy- Sibley Quarry          803 Fort Street          Trenton, MI 48183          Attn: Mr. Robert Haske          (734) 716 3142</p>	<p>\$27,500.00</p>	<p>Start: 06/10/2019          Ended: 6/25/2019</p>



# PIPELINE MANAGEMENT CO., INC.

Michigan Department of Transportation Prequalified Contractor  
 Pipeline Inspection, Maintenance, Repair and Rehabilitation

<p><u>Gulf Shores, Alabama</u>  <u>Gulf Shores 2016-6 Manhole Rehab Project-          Rehabilitation of 71 Manholes</u></p>	<p>Utilities Board of the City of Gulf Shores          1629 East 1<sup>st</sup> Street          Gulf Shores, Alabama 36547          Attn: Clifford Johnson          (251) 968 6323</p>	<p>\$225,600.00</p>	<p>Started:          12/15/2016          Ended: 3/1/2017</p>
<p><u>City of Battle Creek, MI- 2017 SAW Grant          Assessment Project – 40,000' of 8" – 42"          Cleaning, Televising, &amp; Assessment Storm &amp;          Sanitary Sewer</u></p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Kyle Currie, P.E.          (734) 522 6711</p>	<p>\$250,000.00</p>	<p>Started: 4/1/2017          End: 7/1/2017</p>
<p><u>Milford, MI SAW Grant Assessment          Cleaning, Televising, &amp; Assessment Storm &amp;          Sanitary Sewer</u></p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Matt Parks, P.E.          (734) 522 6711</p>	<p>\$175,000.00</p>	<p>Started: 7/1/2018          End: 9/15/2018</p>
<p><u>Gulf Shores, Alabama</u>  <u>Gulf Shores 2017-6 Pressure Testing &amp; Grouting          Laterals And Mainline Joints</u></p>	<p>Utilities Board of the City of Gulf Shores          1629 East 1<sup>st</sup> Street          Gulf Shores, Alabama 36547          Attn: Clifford Johnson          (251) 968 6323</p>	<p>\$450,000.00</p>	<p>Started: 10/1/2017          Ended: 4/1/2018</p>
<p><u>I-275 Rehabilitation Contract          MDOT Work To Clean &amp; Televis Culverts From          5Mile To Ford Rd on I-275</u></p>	<p>DLZ Michigan, Inc.          1425 Keystone Ave.          Lansing, MI 48911          Attn: William Zipp, P.E.          (517) 393 6800</p>	<p>\$210,000.00</p>	<p>Started: 11/1/2017          Ended: 4/15/2018</p>
<p><u>Macomb County Road Commission          Manhole &amp; Joint Grouting 42" Storm Sewer</u></p>	<p>Macomb County Road Commission          117 South Groesbeck          Mount Clemens, MI, 48043          Attn: Leo Ciavatta          (586)792 5068</p>	<p>\$75,000.00</p>	<p>Started: 6/1/2017          Ended: 7/1/2017</p>



# PIPELINE MANAGEMENT CO., INC.

Michigan Department of Transportation Prequalified Contractor  
 Pipeline Inspection, Maintenance, Repair and Rehabilitation

<p>Wayne County          Blanket Maintenance Contract          Cleaning &amp; Televising Various Sizes Each Year</p>	<p>Wayne County Department of Public Services          3600 Commerce Court          Wayne, MI 48184          Attn: Kelly Cave, P.E. (734) 326 4437</p>	<p>Blanket Maintenance Contract</p>	<p>Start: 06/01/2017          End: Ongoing</p>
<p>Livingston County Regional Sewer System          CCTV &amp; Clean 17,154' of 8" - 15" &amp; 66 Level 1 Manhole Inspections</p>	<p>Giffels Webster          1025 E. Maple Rd. Suite 100          Birmingham, MI 48009          Attn: Jason Mayer, P.E.          (248) 852 3100</p>	<p>\$58,744.00</p>	<p>Start: 8/5/2019          Ended:          10/15/2019</p>
<p>Veolia North America Downriver Utility Authority          Blanket Contract For Cleaning, TV, CIPP Spot Repairs, &amp; Grouting of 8"-160" pipe</p>	<p>Veolia North America          797 Central Ave.          Wyandotte, MI 48192          Attn: Michael Tapp          (734) 250 3985</p>	<p>Blanket Maintenance Contract</p>	<p>Start: 10/15/2019          End: Ongoing</p>
<p>City of Fenton Sanitary &amp; Storm SAW Grant          CCTV &amp; Clean 150,000' of 6" - 24" Sanitary &amp; Storm Sewer</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Steve Siklich, P.E.          (734) 522 6711</p>	<p>\$450,000.00</p>	<p>Start: 8/5/2019          Ended: 4/1/2020</p>
<p>City of Farmington Bel-Aire Sanitary Sewer Lining Project          CCTV, Clean, &amp; CIPP Line 13,000' of 8"-12" Sanitary Sewer, Joint &amp; Lateral Grouting, &amp; Manhole Lining</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Matt Parks, P.E.          (734) 522 6711</p>	<p>\$941,246.90</p>	<p>Start: 6/15/2020          End: 12/19/2020</p>
<p>City of Novi 2020 Sanitary Pipe &amp; MH Rehabilitation Project          CCTV, Clean, &amp; CIPP Line 60,500' of 8"-15" Sanitary Sewer, Joint Grouting, CIPP Spot Lining, &amp; Manhole Lining</p>	<p>OHM Advisors          34000 Plymouth Road          Livonia, MI          Attn: Mr. Barry Gates          (734) 522 6711</p>	<p>\$2,065,711.24</p>	<p>Start: 6/15/2020          End: Ongoing</p>



# **PIPELINE MANAGEMENT CO., INC.**

*Michigan Department of Transportation Prequalified Contractor  
Pipeline Inspection, Maintenance, Repair and Rehabilitation*

<p>City of Fenton Sanitary Sewer Critical Repairs Project CCTV, Clean, &amp; CIPP Line 5,000' of 6" - 12" Sanitary Sewer. Manhole Lining, Open Cut Repair</p>	<p>OHM Advisors 34000 Plymouth Road Livonia, MI Attn: Mr. Steve Siklich, P.E. (734) 522 6711</p>	<p>\$466,667.00</p>	<p>Starting: 1/11/2020 End: Ongoing</p>
<p>Oakland County Water Resources Commissioner Southfield Rouge Sanitary Sewer Rehab Project- CIPP Lining 2,300' of 36" &amp; 42" including cleaning &amp; CCTV, bypass, clearing, access roads, grouting, manhole rehabilitation, and restoration.</p>	<p>OCWRC 1 Public Works Drive Waterford, MI 48328 Attn: George Nichols, P.E. (248) 858 0958</p>	<p>\$1,854,000.00</p>	<p>Started: 3/15/2021 Ended: 11/1/2021</p>

2673 E Maple Road

PIPELINE MANAGEMENT COMPANY, INC.  
Warren, MI 48090

248 685 1500



**WATER RESOURCES COMMISSIONER**

*Jim Nash*

April 26, 2016

STATE LICENSING BOARD FOR GENERAL CONTRACTORS

Attn: Ashley Patterson

Licensing Specialist

2525 Fairlane Drive

Montgomery, Alabama 36116

REF: Pipeline Management Company

RE: Letter of Reference

Dear Ms. Patterson:

I would like to provide you with a reference for Pipeline Management Company (PMC) in the following work areas of:

1. MU-S: MANHOLE AND LIFT STATION REHABILITATION
2. MU-S: SEWER REHABILITATION
3. MU-S: SEWER LINE INDUSTRIAL VACCUM AND WATER BLASTING

PMC has performed the above work for the Oakland County Water Resources Commissioner (OCWRC) since 2010. OCWRC operates and maintains sanitary sewer systems for fourteen (14) communities in Oakland County Michigan and four (4) sewage disposal systems owned by OCWRC.

PMC's initial Contract #2799 for As Needed and Emergency Services was awarded April 17, 2010 and expired May 15, 2012 the final contract amount was \$3,884,781.92. The following types of work were performed by PMC:

- CCTV inspection of sanitary sewers using NASCO PACP standards
- Cleaning of sanitary sewers using a high pressure jet and vacuum truck, including cutting roots, calcium deposits and intruding leads
- CIPP lining of sanitary sewers including reinstatement of leads
- Installation of spot liners for short repairs
- Chemical grouting sanitary sewers using CCTV camera and packers for small diameter pipes. PMC has also performed manual chemical grouting of large diameter sanitary sewers requiring man entry.
- Manhole lining, repairs and grouting

PMC was awarded their current Contract #3511 for As Needed and Emergency Services on May 16, 2012 the expiration date is May 31, 2017. The current contract amount is \$5,310,000.00. To date \$4,486,373.04 has been completed. The contract amount will be increased as necessary to accommodate anticipated work through May 31, 2017.



I have found PMC to be a competent and dependable contractor. I would recommend PMC to anyone requiring a contractor to perform trenchless sanitary sewer investigation and/or rehabilitation.

Should you have any questions or need additional information please do not hesitate to contact me.

**Oakland County Water Resource Commissioner**



Ben L. Lewis, P.E.

Chief Engineer  
One Public Works Drive, Bldg. 95 West  
Waterford, MI 48328-1907  
Office Number: (248) 858-1539  
Cell Number: (248) 292-9357  
Fax Number: (248) 858-1066  
Email: [lewisbe@oakgov.com](mailto:lewisbe@oakgov.com)

cc: Email to [Ashley.Patterson@genconbd.alabama.gov](mailto:Ashley.Patterson@genconbd.alabama.gov)



April 30, 2016

STATE LICENSING BOARD FOR GENERAL CONTRACTORS

Attn: Ashley Patterson  
Licensing Specialist  
2525 Fairlane Drive  
Montgomery, Alabama 36116

REF: Pipeline Management Company

RE: Letter of Reference

Dear Ms. Patterson:

I would like to provide you with a reference for Pipeline Management Company in the work areas of:

1. MU-S: MANHOLE AND LIFT STATION REHABILITATION
2. MU-S: SEWER REHABILITATION

*I have managed various projects with Pipeline Management over the years working directly with public municipal clients across Southeast Michigan. OHM Advisors works with well over 100 different Township City, County, and State Agencies to help Advance Communities throughout the Midwest. One of our priorities is to assist these municipal governments with the management of their infrastructure and sustainable design. Pipeline Management is a preferred contractor that performs at a high level and truly cares about their quality of work. Often times, their team is able to bring different technologies to the table to help reduce cost and add value to the project. I personally have managed well over \$1,000,000 of construction projects with Pipeline Management during my 14-year career with OHM Advisors.*

*Currently, OHM Advisors is working with Pipeline Management on a sewer investigation and rehabilitation project for the City of Farmington and Detroit Water and Sewerage Department (DWSD). The contract is valued at approximately \$300,000 and involves CIPP lining, manhole rehab as well as a preliminary investigation phase that was already completed. Currently the project is about to closed out pending final approval from DWSD. The contract was performed on time and under budget.*

*OHM Advisors is also working on a televising contract with Pipeline Management in Scio Township. Scio is located just west of Ann Arbor, Michigan and is aggressively taking care of inflow and infiltration concerns. Phase I involved preliminary work that included just under \$100,000 of televising work and Phase II is currently being bid out based on the work Pipeline performed. This contract is expected to be awarded in May.*

*Overall, Pipeline is a company OHM Advisors trusts and would recommend using for manhole, pipe assessment and also rehabilitation of sewer systems. Their office personnel are timely with administrative items and field staff is courteous and proactive.*

ARCHITECTS. ENGINEERS. PLANNERS.



*If there are any questions at all, please do not hesitate to call me at 248-444-8984.*

Sincerely,  
OHM Advisors,

A handwritten signature in black ink, appearing to read "Matthew D. Parks". The signature is written in a cursive style and is positioned above a horizontal line.

Matthew D. Parks, P.E.  
State of Michigan PE#53585

MDP/mdp

cc: Email to [Ashley.Patterson@genconbd.alabama.gov](mailto:Ashley.Patterson@genconbd.alabama.gov)  
File

May 1, 2016

STATE LICENSING BOARD FOR GENERAL CONTRACTORS

Attn: Ashley Patterson  
Licensing Specialist  
2525 Fairlane Drive  
Montgomery, Alabama 36116

REF: Pipeline Management Company  
2673 E. Maple Road  
Milford, MI 48381

RE: Letter of Reference

Dear Sir/Madam:

I would like to provide you with a reference for Pipeline Management Company in the work areas of:

1. MU-S: MANHOLE AND LIFT STATION REHABILITATION
2. MU-S: SEWER REHABILITATION
3. MU-S: SEWER LINE INDUSTRIAL VACCUM AND WATER BLASTING

I have worked with Pipeline Management since 2014, they were awarded and have held a ongoing contract with the Charter Township of Independence in the State of Michigan for Cleaning, Televising and Rehabilitation of Sanitary Sewer Pipe. Pipeline Management has performed over a million dollars of work under this contract and continues to perform the work in timely and responsive manner. The work under this contract includes, but is not limited to cleaning and televising various diameter sanitary sewer pipes and when necessary, the associated bypass pumping and traffic control. They have also employed various rehabilitation methods including, but not limited to "spot lining" and pressure grouting to repair broken and leaking sewers. When contacted by other communities to provide a reference for Pipeline, I have shared my positive experience with regard to the work they have completed under the above referenced contract and indicate their capabilities and professionalism in performing work of this nature.

If you have any further questions or require additional information, please contact me.

Sincerely,



Todd Sneathen, P.E.  
Associate  
Hubbell, Roth & Clark, Inc.  
555 Hulet Drive  
Bloomfield Hills, Michigan 48302-0824  
517-294-6193  
[tsneathen@hrc-engr.com](mailto:tsneathen@hrc-engr.com)

cc: Email to [Ashley.Patterson@genconbd.alabama.gov](mailto:Ashley.Patterson@genconbd.alabama.gov)