



CITY of NOVI CITY COUNCIL

**Agenda Item B
January 9 2017**

SUBJECT: Approval to purchase two (2) 2017 Ford Fusions from Gorno Ford in the amount of \$33,490 using the State of Michigan MiDeal cooperative purchasing contract.

SUBMITTING DEPARTMENT: Department of Public Services- Fleet Division GDM

CITY MANAGER APPROVAL: *PK*

EXPENDITURE REQUIRED	\$ 33,490
AMOUNT BUDGETED	\$ 44,444
APPROPRIATION REQUIRED	\$ N/A
LINE ITEM NUMBER	101-442.30-983.000

BACKGROUND INFORMATION:

The two Ford Fusions have been budgeted in the 16/17 Fiscal year. They will be replacing the pool vehicle (#401 Crown Victoria) from City Hall and the pool vehicle (#402 Crown Victoria) from Department of Public Services. Both Fusions will be used to travel to and from meetings, conferences and daily activities by City staff.

RECOMMENDED ACTION: Approval to purchase two (2) 2017 Ford Fusions from Gorno Ford in the amount of \$33,490 using the State of Michigan MiDeal cooperative purchasing contract.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Burke				
Council Member Casey				

	1	2	Y	N
Council Member Markham				
Council Member Mutch				
Council Member Wrobel				

GORNO FORD
22025 Allen Road
Woodhaven, MI 48183

DATE: 11/28/16 (Rev.)

TO: MICHAEL RHATIGAN, CITY OF NOVI
248-567-0395 (DIRECT) mrhatigan@cityofnovi.org

FROM: JIM AGNEY, GORNO FORD, GOVT./FLEET SALES
734-671-4033 (DIRECT) (FAX) 734-676-7647 jagney@gornoford.com

RE: **MiDEAL# 3905-0004 (2) 2017MY FORD FUSION S, 4dr. SEDAN,
2.5L I4cyl, 6spd. A/T, OXFORD WHITE/STONE CLOTH,
AM/FM/CD/MPS/USB, SYNC BlueTooth, PUSH BUTTON START,
PWR. WINDOWS/LOCKS/MIRRORSw/REMOTE ,TPMS,
CRUISE/TILT, TPMS, DISC BRKS.w/ABS, FRNT/SIDE-
AIR BAGS, ADVANCE TRAC-ROLL STABILITY CONTROL,
TRACTION CNTRL., AUTOLAMP, CAPLESS FUEL FILL,
REAR VIEW CAMERA, 215/60R16w/ALLOY WHLS.**

16,535.00 each
Delivery 80.00 each
Floor Mats 130.00 each

F.O.B. DELIVERED TO NOVI, MI \$16,745.00 each
(MSRP = \$23,485.00)

Current lead time is estimated to be 10 - 12 weeks from receipt of Purchase Order.

RECOMMENDED OPTIONS:

ALL-WEATHER H.D. RUBBER FLOOR MATS 130.00
REMOTE START 379.00

Please review, **SELECT COLOR/OPTIONS**, sign and e-mail/fax back or e-mail/fax Purchase Order to Jim Agney.

Customer Signature: _____

Thank you,
Jim Agney

This quotation is confidential and privileged and is intended solely for the use of Gorno Ford and City of Novi .. This quotation is compiled in association with the MiDeal Contract and intended for use by MiDeal Members and Michigan government agencies stated above. Information/specifications in this quotation have been established by and are intended only for use by the stated parties. This document is not to be disclosed, copied or distributed, used/re-used as a basis for subsequent bids or request(s) for quotation to any other party or bidders other than the intended parties and/or their authorized personnel.